

# Real Estate Education Course Catalog



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## **SECTION 1: APPROVED PROPRIETARY SCHOOLS**

The figures in parentheses refer to the school expiration date. The figure to the left of the name is the school identification code. The figure to the left of the course title is the course identification code.

**S1580 "CLOCK HOURS" EASTERN WA CONTINUING (03/22/2008)**  
8797 W GAGE BLVD SUITE A  
KENNEWICK, WA 99336  
(509) 735-1179

Admin: JAMES T POGUE

COURSES	Delivery Method	Clock Hours
C4832 - WHERE CAN YOU SAVE YOUR BUYERS THE MOST MONEY	Live Lecture	7.5

**S1557 360TRAINING (08/09/2007)**  
200 ACADEMY DRIVE STE 260  
AUSTIN, TX 78704  
(512) 441-1097

Admin: GINA COVINGTON

COURSES	Delivery Method	Clock Hours
C4636 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S0254 A+ INSTITUTE (10/21/2006)**  
NORTH 14525 NEWPORT HWY  
MEAD, WA 99021  
(866) 858-7212

Admin: HEIDI K LORHAN

COURSES	Delivery Method	Clock Hours
C4560 - ALL ABOUT TITLE INSURANCE AND ESCROW CLOSINGS	Internet-based Instruction	8
C2892 - BROKERAGE MANAGEMENT	Computer Based Training	30
C3041 - BUSINESS MANAGEMENT	Computer Based Training	30
C2929 - CLIENT & BROKER AGENCY	Computer Based Training	7.5
C0012CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	CD-ROM	3
C4558 - FAIR HOUSING IN AMERICA	Internet-based Instruction	6
C2904 - FAIRHOUSING & CONSUMER PROTECTION	Computer Based Training	4
C4093 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C4547 - INVESTMENT PROPERTY ANALYSIS	Internet-based Instruction	8
C2896 - LISTING & SALE PROCESS	Computer Based Training	15
C2601 - REAL ESTATE APPRAISAL	CD-ROM	30
C4508 - REAL ESTATE ENVIRONMENTAL & ENERGY ISSUES	Internet-based Instruction	8
C3151 - REAL ESTATE ETHICS	CD-ROM	7
C4552 - RECOGNIZING REAL ESTATE RED FLAGS	Internet-based Instruction	6
C4555 - THE NUTS AND BOLTS OF ESCROW	Internet-based Instruction	12
C4478 - WA TRUST ACCOUNT/HANDLING PROCEDURES	CD-ROM	6
C2524 - WASHINGTON REAL ESTATE FINANCE	CD-ROM	30
C2506 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C2520 - WASHINGTON REAL ESTATE LAW	Computer Based Training	30
C2741 - WASHINGTON REAL ESTATE PRACTICES	CD-ROM	30

**S1002 ACCREDITED SCHOOL OF REAL ESTATE (01/11/2007)**  
8836 GAGE BLVD SUITE 101B  
KENNEWICK, WA 99336  
(509) 737-3086  
Admin: ED L HARROD

COURSES	Delivery Method	Clock Hours
C4799 - GURU SELLING-ENSURING A SUCCESSFUL RE PRACTICE	Live Lecture	15
C4852 - GURU SELLING-HOW TO HAVE YOUR BEST YEAR EVER!	Live Lecture	7.5
C4758 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1538 ADVANCE ENVIRONMENTAL INC (08/31/2006)**  
 3620 49TH AVENUE SW  
 OLYMPIA, WA 98512  
 (360) 357-5666

Admin: DANIEL R VENABLE/HILARY LEWIS

COURSES	Delivery Method	Clock Hours
C4306 - METH AWARENESS: A GUIDE TO CLANDESTINE DRUG LABS	Live Lecture	4

**S1558 AGENTCAMPUS.COM (08/09/2007)**  
 200 ACADEMY DRIVE STE 260  
 AUSTIN, TX 78704  
 (512) 441-1097

Admin: GINA COVINGTON

COURSES	Delivery Method	Clock Hours
C4635 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1540 ALLIED BUSINESS SCHOOLS INC (08/31/2006)**  
 22952 ALCALDE DRIVE  
 LAGUNA HILLS, CA 92653  
 (949) 600-6911

Admin: GEORGE E ACHENBACH

COURSES	Delivery Method	Clock Hours
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Internet-based Instruction	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Internet-based Instruction	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Internet-based Instruction	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C4374 - MASTERING REAL ESTATE APPRAISAL	Internet-based Instruction	30
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C4307 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1493 ALPHA REAL ESTATE SCHOOL (05/23/2008)**  
 14644 SE EASTGATE WAY  
 BELLEVUE, WA 98007  
 (425) 373-0500

Admin: DAVID HAHN

COURSES	Delivery Method	Clock Hours
C4037 - BROKERAGE MANAGEMENT	Live Lecture	30
C4036 - BUSINESS MANAGEMENT	Live Lecture	30
C4670 - INCOME PROPERTY APPRAISAL	Live Lecture	30
C4688 - INVESTMENT & 1031 EXCHANGE	Live Lecture	15
C4046 - REAL ESTATE LAW	Live Lecture	30
C4034 - WASHINGTON COMMERCIAL SALES PRACTICES	Live Lecture	30
C3610 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C4035 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1483 AMERICAN SCHOOL OF REAL ESTATE EXPRESS, (08/24/2007)**  
 12977 NORTH FORTY DRIVE  
 SUITE 214  
 ST LOUIS, MO 63141  
 (314) 205-1685  
 Admin: RICHARD S LINKEMER

COURSES	Delivery Method	Clock Hours
C3706 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1427 AMERICAS BEST (12/23/2007)**  
 1601 EAST FRONT STREET  
 BUILDING 2, SUITE A  
 PORT ANGELES, WA 98362  
 (888) 910-5452  
 Admin: SUSAN DAVIS

COURSES	Delivery Method	Clock Hours
C3944 - ADA FAIR HOUSING	Computer Based Training	3
C3657S - AGENCY PLUS	Live Lecture & Correspondence	4
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture & Correspondence	4
C4316 - COMMUNITY ETHICS	CD-ROM	3
C3965 - CONTRACTS	Computer Based Training	3
C0014CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Computer Based Training	3
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3735S - DIVERSITY AND DOING BUSINESS	Live Lecture & Correspondence	4
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3973 - ENVIRONMENTAL BASICS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture & Correspondence	4
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3739S - ETHICS IN REAL ESTATE	Correspondence	4
C3734S - FAIR HOUSING	Live Lecture & Correspondence	4
C3659S - FAIR HOUSING	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C4276 - FINANCIAL CALCULATIONS	CD-ROM	7.5
C3964 - HOME INSPECTION	Computer Based Training	6
C4579 - HUMAN LAND USE	Computer Based Training	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture & Correspondence	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3974 - METH MADNESS	Computer Based Training	3
C3952 - PRICING PROPERTY	Computer Based Training	4
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Correspondence	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Correspondence	4
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3966 - REAL ESTATE ETHICS	Computer Based Training	3
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture & Correspondence	4
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3959 - REAL ESTATE MATH	Computer Based Training	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3732S - RISK MANAGEMENT	Live Lecture & Correspondence	4

C4315 - TAX STRATEGIES FOR THE INDEPENDENT CONTRACTOR	CD-ROM	6
C3963 - WA LICENSE LAW	Computer Based Training	6
C3068 - WA REAL ESTATE PRACTICES	Computer Based Training	30
C3570 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C3570 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C4574 - WATER RESOURCES	Computer Based Training	3
C4586 - WORK SMARTER, NOT HARDER	Computer Based Training	6

**S1490 ASSET PRESERVATION SCHOOL OF REAL ESTATE (03/11/2008)**

1706 10TH AVENUE SE  
OLYMPIA, WA 98501-1817  
(877) 909-1031

Admin: DON LEADROOT/CRIS ANDERSON

COURSES	Delivery Method	Clock Hours
C4728 - REAL ESTATE DEVELOPMENT & CONSTRUCTION	Live Lecture	3
C3561 - THE POWER OF ANALYSIS	Live Lecture	3
C4117 - THE POWER OF ESCROW (THE ART OF CLOSING)	Live Lecture	3
C3560 - THE POWER OF EXCHANGE	Live Lecture	3
C4120 - THE POWER OF MARKETING ON THE INTERNET	Live Lecture	3
C4399 - THE POWER OF NON-CONFORMING	Live Lecture	3
C4523 - THE POWER OF REPLACEMENT PROPERTY SOLUTIONS	Live Lecture	3
C4118 - THE POWER OF STEAM ROLLING TECHNOLOGY	Live Lecture	3
C3632 - THE POWER OF STRATEGY	Live Lecture	3
C4116 - THE POWER OF THE TITLE COMMITMENT	Live Lecture	4

**S1537 B.S. CONSULTING LLC (08/16/2008)**

2911 SE 160TH AVENUE  
VANCOUVER, WA 98683  
(360) 254-7679

Admin: WILLIAM R SULLIVAN

COURSES	Delivery Method	Clock Hours
C4681 - UNDERSTANDING MOLD	Live Lecture	3
C4272 - UNDERSTANDING MOLD	Live Lecture	15

**S1524 BAI SERVICES INC (12/31/2007)**

6508 DASH POINT BLVD NE  
TACOMA, WA 98422  
(253) 927-5935

Admin: SCOTT BARRY

COURSES	Delivery Method	Clock Hours
C4107 - TOXIC MOLD SOLUTIONS	Live Lecture	3

**S1566 BCW GROUP (10/18/2007)**

126 NO 3RD STREET SUITE 405  
MINNEAPOLIS, MN 55401  
(612) 338-4887  
Admin: MARTHA WEBB

COURSES	Delivery Method	Clock Hours
C4284S - CERTIFIED HOME MARKETING SPECIALIST...	Live Lecture	9

**S1371 BECKMAN COMPANY (03/21/2008)**

333 RAINIER AVE N #102  
RENTON, WA 98055  
(425) 271-2402  
Admin: KAREN M SHORT

COURSES	Delivery Method	Clock Hours
C1381 - THE TECHNICAL INSPECTION OF REAL ESTATE	Live Lecture	20

**5001 BELLEVUE COMMUNITY COLLEGE (08/28/2000)**  
 PO BOX 10700  
 BELLEVUE, WA 98004  
 (425) 564-2314

Admin: RAY KUBISTA

COURSES	Delivery Method	Clock Hours
C0003CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3

**S1484 BELLINGHAM REAL ESTATE SCHOOL LLC (06/19/2008)**  
 1200 LAKEWAY DRIVE  
 BELLINGHAM, WA 98229  
 (360) 676-4050

Admin: AZAM NADER

COURSES	Delivery Method	Clock Hours
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3661S - RISK MANAGEMENT	Computer Based Training	6

**S1579 BENCHMARK REALTY (02/28/2008)**  
 32404 2ND PL S  
 FEDERAL WAY, WA 98003  
 (253) 835-3578

Admin: JESS SALAZAR SANCHEZ

COURSES	Delivery Method	Clock Hours
C4804 - COMMUNICATION SKILLS	Live Lecture	30

**S1470 BOMI, INSTITUTE INC. -MARYLAND (02/21/2007)**  
 1521 RITCHIE HWY  
 ARNOLD, MD 21012  
 (410) 974-1410

Admin: KAREN JOHNSON

COURSES	Delivery Method	Clock Hours
C3439 - ASSET MANAGEMENT	Live Lecture	30
C3438 - BUDGETING & ACCOUNTING	Live Lecture	30
C3874 - ENVIRONMENTAL HEALTH & SAFETY ISSUES	Live Lecture	30
C4721 - ETHICS IS GOOD BUSINESS SHORT COURSE	Live Lecture	6
C3962 - FACILITIES PLANNING & PROJECT MANAGEMENT	Live Lecture	30
C3877 - FUNDAMENTALS OF FACILITIES MANAGEMENT	Live Lecture	30
C3869 - FUNDAMENTALS OF REAL PROPERTY ADMINISTRATION	Live Lecture	30
C4720 - LAW & RISK MANAGEMENT	Live Lecture	30
C3868 - LEASING & MARKETING FOR PROPERTY MANAGERS	Live Lecture	30
C3879 - REAL ESTATE INVESTMENT & FINANCE	Live Lecture	30
C3873 - THE DESIGN OPERATION & MAINT OF BLDG SYST PART 1	Live Lecture	30
C3878 - THE DESIGN OPERATION & MAINT OF BLDG SYST PART 2	Live Lecture	30

**S1528 BPI SCHOOL OF REAL ESTATE**  
 101 N 46TH STREET #306  
 SEATTLE, WA 98103  
 (206) 297-9137

**(04/22/2008)**

Admin: DR. KEVIN BOILEAU/JILLAYNE SCHLICKE

COURSES	Delivery Method	Clock Hours
C4277 - CLOSING STATEMENT FRAUD	Live Lecture	4
C4739 - CONFLICT RESOLUTION	Live Lecture	4
C4683 - CONFLICT RESOLUTION TWO-DAY WORKSHOP	Live Lecture	15
C0019CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	4
C4698 - EFFECTIVE TAX STRATEGIES	Live Lecture	4
C4490 - ESCROW: CURRENT ISSUES	Live Lecture	4
C4907 - ETHICS FOR REAL ESTATE AGENTS	Live Lecture	4
C4532 - FORECLOSURE: LOSING THE AMERICAN DREAM	Live Lecture	4
C4575 - GENERATION X	Live Lecture	4
C4660 - GLOBAL PERSPECTIVES IN RE: EXPAND YOUR MARKET	Live Lecture	4
C4633 - HOME INSPECTIONS	Live Lecture	4
C4425 - INCREASE RE SALES WITH BETTER PEOPLE SKILLS	Live Lecture	4
C4407 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C4596 - INTERCULTURAL NONVERBAL COMMUNICATION & ETIQUETTE	Live Lecture	4
C4637 - LISTENING SKILLS	Live Lecture	4
C4504 - MICROSOFT OUTLOOK INTEGRATION	Live Lecture	4
C4488 - MICROSOFT PUBLISHER	Live Lecture	4
C4712 - MORTGAGE LENDING EXPOSE	Live Lecture	4
C4557 - MULTICULTURAL COMPETENCE	Live Lecture	4
C4771 - NEW MEDIA: HIGH IMPACT BLOGS AND PODCASTS	Live Lecture	4
C4556 - PERSUASIVE BUSINESS WRITING FOR DO-NOT-CALL WORLD	Live Lecture	4
C4421 - PREDATORY LENDING	Live Lecture	5
C4357 - PRIVACY ISSUES AND THE DO-NOT-CALL REGISTRY (4)	Live Lecture	4
C4356 - PRIVACY ISSUES AND THE DO-NOT-CALL REGISTRY (7.5)	Live Lecture	7.5
C4293 - PSYCHOLOGY OF SELLING: NONVERBAL COMMUNICATION	Live Lecture	4
C4540 - RESPA	Live Lecture	4
C4701 - THE 1031 TAX EXCHANGE	Live Lecture	4
C4366 - THE SHORT SALE PROCESS	Live Lecture	4
C4595 - TIME MANAGEMENT	Live Lecture	4
C4489 - TITLE INSURANCE: CURRENT ISSUES	Live Lecture	4

**S1376 BUILDING OWNERS & MANAGERS ASSOCIATION (01/16/2007)**

1201 NEW YORK AVE NW  
 SUITE 300  
 WASHINGTON, DC 20005  
 (202) 326-6322  
 Admin: LORIE A DAMON, Ph.D

COURSES	Delivery Method	Clock Hours
C3565 - BOMA STANDARD FLOOR MEASUREMENT E-SEMINAR	Internet-based Instruction	3
C4867 - ESCALATIONS EXPLAINED: A PRACTICAL GUIDE...	Live Lecture	3
C3639 - E-SEMINAR-BUILDING SECURITY & EVACUATION PLANNING	Internet-based Instruction	4
C4857 - LEADER LEVERAGE: STRATEGIES FOR LEADING...	Live Lecture	3
C4509 - NEGOTIATING LIKE A PRO WORKSHOP	Live Lecture	3
C4514 - NEW TOOLS FOR YOUR MANAGEMENT TOOLBOX...	Live Lecture	3
C4510 - THE DISASTER EXPERIENCE	Live Lecture	3
C4876 - UNDERSTANDING & APPLYING BOMA'S FLOOR MEASUREMENT	Live Lecture	3

**S1499 BURCH INSTITUTE (10/04/2006)**

1523 8TH AVENUE  
 PO BOX 846  
 LONGVIEW, WA 98632  
 (360) 425-2423  
 Admin: GRACE MORGAN-BURCH

COURSES	Delivery Method	Clock Hours
C3747 - NOI vs. LANDLORD TENANT LAW	Live Lecture	7.5

**S1446 C21 ALL STARS ACADEMY OF REAL ESTATE (12/07/2005)**  
 502 STATE AVENUE  
 MARYSVILLE, WA 98270  
 (360) 658-5555

Admin: STANLEY E FRIESNER

COURSES	Delivery Method	Clock Hours
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6

**S1017 C21 NO HOMES REALTY, INC TRAINING CENTER (09/01/2006)**  
 13322 HIGHWAY 99 SOUTH  
 EVERETT, WA 98204  
 (800) 262-1096

Admin: LINDA MC LAUGHLIN

COURSES	Delivery Method	Clock Hours
C3698S - ADA & FAIR HOUSING	Computer Based Training	3
C3698S - ADA & FAIR HOUSING	Internet-based Instruction	3
C3944S - ADA FAIR HOUSING	Computer Based Training	3
C3875 - AGENCY RELATIONSHIPS	Live Lecture	3
C3699S - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C4316S - COMMUNITY ETHICS	Computer Based Training	3
C3697S - CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3697S - CONSENSUAL DUAL AGENCY	Computer Based Training	3
C3965S - CONTRACTS	Computer Based Training	3
C0027CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Computer Based Training	3
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Computer Based Training	6
C3973S - ENVIRONMENTAL BASICS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3906 - ESCROW AND THE CLOSING PROCESS	Live Lecture	3
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS IN REAL ESTATE	Correspondence	4
C3927 - EVALUATING AND PRICING PROPERTY	Live Lecture	3
C3659S - FAIR HOUSING	Computer Based Training	6
C3734S - FAIR HOUSING	Live Lecture	4
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3964S - HOME INSPECTION	Computer Based Training	6
C4579S - HUMAN LAND USE	Computer Based Training	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture	4
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3852 - LISTING AGREEMENTS	Live Lecture	6
C3974S - METH MADNESS	Computer Based Training	3
C3696S - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3696S - METHODS OF RESIDENTIAL FINANCE	Computer Based Training	6
C3952S - PRICING PROPERTY	Computer Based Training	4
C3694S - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3694S - PRICING PROPERTY TO SELL	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3838 - PURCHASE & SALE AGREEMENTS	Live Lecture	9
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3966S - REAL ESTATE ETHICS	Computer Based Training	3
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12



C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3693S - REAL ESTATE MATH	Internet-based Instruction	3
C3693S - REAL ESTATE MATH	Computer Based Training	3
C3959S - REAL ESTATE MATH	Computer Based Training	6
C3700S - REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C3700S - REAL ESTATE OFFICE MANAGEMENT	Computer Based Training	6
C3892 - RESIDENTIAL FINANCING	Live Lecture	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3701S - TAX ADVANTAGES OF HOME OWNERSHIP	Computer Based Training	6
C3701S - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3692S - TAX FREE EXCHANGES	Internet-based Instruction	3
C3692S - TAX FREE EXCHANGES	Computer Based Training	3
C3934 - TAX ISSUES FOR REAL ESTATE AGENTS	Live Lecture	3
C4315S - TAX STRATEGIES FOR THE INDEPENDENT CONTRACTOR	Computer Based Training	6
C4378S - THE TRUTH ABOUT MOLD	Computer Based Training	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Computer Based Training	6
C3963S - WA LICENSE LAW	Computer Based Training	6
C3233 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C2276 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C3233 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C3233 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C3822 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C4436 - WASHINGTON REAL ESTATE PRACTICES	Computer Based Training	30
C4574S - WATER RESOURCES	Computer Based Training	3

**S1095 C21 REAL ESTATE CENTER**

**(03/22/2008)**

19720 44TH AVE W STE T  
LYNNWOOD, WA 98036  
(425) 775-8525

Admin: DUANE HOPPER

COURSES	Delivery Method	Clock Hours
C4415 - BUSINESS MANAGEMENT	Interactive Audio	30
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Computer Based Training	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Computer Based Training	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Computer Based Training	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Computer Based Training	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS IN REAL ESTATE	Live Lecture & Correspondence	4
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C2340S - FUNDAMENTALS OF REAL ESTATE EXCHANGES	Interactive Audio	3
C2331S - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Interactive Audio	4
C2316S - HOW TO DETERMINE THE VALUE OF RENTAL PROPERTY	Interactive Audio	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C2339S - NEGOTIATING IN THE BEST INTEREST OF YOUR CLIENT	Interactive Audio	3
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture & Correspondence	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture & Correspondence	4
C3294 - REAL ESTATE LAW	Interactive Audio	30
C3515S - REAL ESTATE PRINCIPLES	Interactive Audio	30
C3661S - RISK MANAGEMENT	Computer Based Training	6
C2144S - TENANT LANDLORD LAW	Interactive Audio	7.5
C1674 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60

**S1464 CAREER WEBSCHOOL**  
 1395 S MARIETTA PRKWY  
 SUITE #112  
 MARIETTA, GA 30067  
 (770) 919-9191

(08/18/2008)

Admin: CHARLES R HUNSUCKER JR.

COURSES	Delivery Method	Clock Hours
C3698 - ADA & FAIR HOUSING	CD-ROM	3
C3698 - ADA & FAIR HOUSING	Internet-based Instruction	3
C3699 - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C3699 - BASIC REAL ESTATE FINANCE	CD-ROM	6
C3697 - CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3697 - CONSENSUAL DUAL AGENCY	CD-ROM	3
C3696 - METHODS OF RESIDENTIAL FINANCE	CD-ROM	6
C3696 - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3695 - NAR CODE OF ETHICS	Internet-based Instruction	3
C3695 - NAR CODE OF ETHICS	CD-ROM	3
C3694 - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3694 - PRICING PROPERTY TO SELL	CD-ROM	6
C3693 - REAL ESTATE MATH	CD-ROM	3
C3693 - REAL ESTATE MATH	Internet-based Instruction	3
C3700 - REAL ESTATE OFFICE MANAGEMENT	CD-ROM	6
C3700 - REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C3701 - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3701 - TAX ADVANTAGES OF HOME OWNERSHIP	CD-ROM	6
C3692 - TAX FREE EXCHANGES	Internet-based Instruction	3
C3692 - TAX FREE EXCHANGES	CD-ROM	3
C4779 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1297 CCIM INSTITUTE**  
 430 N MICHIGAN AVE STE 800  
 CHICAGO, IL 60611-4092  
 (312) 321-4473

(04/26/2007)

Admin: LORI RAYMOND

COURSES	Delivery Method	Clock Hours
C3538 - CASE STUDIES IN COMPARATIVE LEASE ANALYSIS	Live Lecture	7.5
C3179 - CASE STUDIES IN REAL ESTATE ANALYSIS	Live Lecture	8
C0269 - CI 101: FINANCIAL ANALYSIS FOR COMMERCIAL INV RE	Live Lecture	35
C0270 - CI 102: MARKET ANALYSIS FOR COMMERCIAL INV RE	Live Lecture	31
C2817 - CI 103-USE DECISION ANALYSIS FOR COMRCL INV RE	Live Lecture	32
C0273 - CI 104: INVESTMENT ANALYSIS FOR COMRCL INV RE	Live Lecture	38
C0934 - CI INTRO: INTRO TO COMMERCIAL INV RE ANALYSIS	Live Lecture	14
C4318 - FACILITATING THE TRANSACTION	Live Lecture	4.5

**S0215 CENTENNIAL REAL ESTATE SCHOOL**  
 300 N ARGONNE SUITE 101  
 SPOKANE, WA 99212  
 (509) 9283413

(11/22/2006)

Admin: KEN M LEWIS

COURSES	Delivery Method	Clock Hours
C1857 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1331 CHICAGO TITLE COMPANY OF WASHINGTON (04/13/2007)**

3310 COMMERCIAL SUITE #101  
 PO BOX 1228  
 ANACORTES, WA 98221  
 (360) 293-4664

Admin: MARY MANSFIELD

COURSES	Delivery Method	Clock Hours
C2286 - BOUNDARY LINES AND TITLE INSURANCE	Live Lecture	4
C2333 - LOCAL LAND USE CONTROLS AND YOU	Live Lecture	4
C1478 - REAL ESTATE AGENT'S GUIDE TO A TITLE COMMITMENT	Live Lecture	4
C2385 - WATER AND THE WESTERN WASHINGTON RE AGENT	Live Lecture	4
C2290 - WHAT THEY SIGN AT CLOSING	Live Lecture	4
C2468 - WHO HAS TO SIGN?	Live Lecture	4
C3080 - WHO HAS TO SIGN? (7.5)	Live Lecture	7.5

**S1400 CHICAGO TITLE INSURANCE CO SCHOOL OF RE (01/31/2008)**

701 5TH AVENUE STE # 3400  
 SEATTLE, WA 98104  
 (206) 628-5621

Admin: SARAH THOMPSON

COURSES	Delivery Method	Clock Hours
C3237 - ADVANCED TITLE ISSUES	Live Lecture	3
C3216 - APPLYING FENG SHUI TO REAL ESTATE - 3 HOURS	Live Lecture	3
C3217 - APPLYING FENG SHUI TO REAL ESTATE - 6 HOURS	Live Lecture	6
C4041 - CONDOMINIUMS IN WASHINGTON	Live Lecture	3
C4710 - CONTACT MANAGEMENT BASICS WITH AGENT OFFICE	Live Lecture	3
C4049 - CONVEYANCES AND ISSUES OF AUTHORITY	Live Lecture	3
C4512 - DISTRESSED PROPERTY AND TITLE INSURANCE	Live Lecture	3
C3569 - INFLUENCING DECISION MAKERS	Live Lecture	4
C3881 - MANAGING YOUR REAL ESTATE WITH MICROSOFT OUTLOOK	Live Lecture	3
C4055 - NEW CONSTRUCTION ISSUES	Live Lecture	3
C3297 - REAL ESTATE AGENT'S GUIDE TO TITLE INSURANCE SVCS	Live Lecture	3
C2906 - RIGHTS IN REAL PROPERTY	Live Lecture	3
C2380 - TARGET MARKETING FUNDAMENTALS W/ LEADCOMMANDER	Live Lecture	3
C4542 - TARGET PROSPECTING WITH AGENT OFFICE	Live Lecture	4
C4305 - THE BASICS OF TITLE & ESCROW	Live Lecture	3
C4263 - THE POWER OF STAGING	Live Lecture	3
C1930 - TITLE & ESCROW PRACTICES	Live Lecture	5
C3867 - TITLE COVERAGE IN TODAY'S MARKET	Live Lecture	3
C3220 - TITLE INSURANCE FOR THE REAL ESTATE PROFESSIONAL	Live Lecture	3
C3235 - TITLE INSURANCE: AN INSIDE VIEW	Live Lecture	3
C2785 - TRUSTS, PROBATES AND BANKRUPTCY	Live Lecture	3
C3882 - USING A PALM HANDHELD IN REAL ESTATE	Live Lecture	3
C3880 - USING MICROSOFT PUBLISHER TO IMPROVE YOUR RE BUS	Live Lecture	3
C2609 - WATERFRONT TITLES IN THE STATE OF WASHINGTON	Live Lecture	3

**S1527 CLE INTERNATIONAL (04/22/2008)**

1620 GAYLORD STREET  
 DENVER, CO 80206  
 (303) 377-6600

Admin: MARK RACKLEY

COURSES	Delivery Method	Clock Hours
C4408 - COMMERCIAL REAL ESTATE LEASES 2005	Live Lecture	8

**6001 CLOVER PARK TECHNICAL COLLEGE (06/22/2004)**  
 4500 STEILACOOM BLVD SW  
 LAKEWOOD, WA 98499-4098  
 (253) 589-5737

Admin: CHRIS LEWIS

COURSES	Delivery Method	Clock Hours
C0039CORE0607 - CURRENT ISSUES IN WA COMMERCIAL REAL ESTATE	Live Lecture	3

**S1541 COACHING INSTITUTE INC (09/02/2006)**  
 11734 S ELECTION ROAD SUITE  
 DRAPER, UT 84020-6877  
 (801) 553-2300

Admin: CRAIG R HENDRICKS

COURSES	Delivery Method	Clock Hours
C4314 - TECHVANTAGE-STOP BUYING & START USING TECHNOLOGY	Live Lecture	3

**S0216 COLDWELL BANKER PARK SHORE REAL ESTATE (11/07/2007)**  
 4235 SE MILE HILL DRIVE  
 PORT ORCHARD, WA 98366  
 (360) 871-2332

Admin: LORAIN M. DU PAUL

COURSES	Delivery Method	Clock Hours
C4296 - CONVERTING BUYERS TO SALES	Live Lecture	4
C4521 - DEVELOPING YOUR BUSINESS	Live Lecture	4.5
C4527 - DISCOVER THE DIFFERENCE	Live Lecture	3
C4401 - LISTINGS ARE LASTING	Live Lecture	4.5
C4379 - NEGOTIATING, "A MEETING OF THE MINDS"	Live Lecture	4
C4576 - SHOW ME OFF! OPEN HOUSE RECEPTION	Live Lecture	3
C4404 - WRITING UP THE BUYER	Live Lecture	7.5

**S1577 COLUMBIA TITLE REAL ESTATE SCHOOL OF CLARK (02/02/2008)**  
 5101 NE 82ND AVE SUITE 102  
 VANCOUVER, WA 98662  
 (360) 891-5454

Admin: RICK L EDMUNDS

COURSES	Delivery Method	Clock Hours
C4840 - METROSCAN-GETTING DOWN TO THE BASICS	Live Lecture	3
C4891 - TITLE INSURANCE II-UNDERSTANDING DOCUMENTS	Live Lecture	3
C4814 - TITLE INSURANCE I-UNDERSTANDING THE BASICS	Live Lecture	3

**S1347 COMMERCIAL BROKERS ASSOCIATION (04/24/2007)**  
 11422 NE 120TH ST STE A  
 KIRKLAND, WA 98034  
 (425) 820-3348

Admin: PATRICIA DEERING

COURSES	Delivery Method	Clock Hours
C4768 - ADVANCED LEASE ANALYSIS	Live Lecture	15
C4570 - ALIGNING REAL ESTATE AND BUSINESS STRATEGY	Live Lecture	15
C4628 - BEST PRACTICES IN COMMERCIAL REAL ESTATE...	Live Lecture	7.5
C4707 - COMMERCIAL PURCHASE & SALE AGREEMENT	Live Lecture	3
C4767 - CORPORATE RE MANAGEMENT IN TODAY'S ECONOMY	Live Lecture	15
C0035CORE0607 - CURRENT ISSUES IN WA COMMERCIAL REAL ESTATE	Live Lecture	3
C4139 - DISCLOSURE & LIABILITY ISSUES IN CONDO CONVERSIONS	Live Lecture	3.5

C3860 - GROUP OWNERSHIP OF COMRCL & INVESTMENT RE	Live Lecture	7.5
C4304 - LEARNING TO USE CBAexchange	Live Lecture	3
C4063 - LEGAL ISSUES IN COMMERCIAL REAL ESTATE: AN UPDATE	Live Lecture	3
C4310 - MANAGING THE TENANT IMPROVEMENT PROCESS	Live Lecture	7.5
C4309 - NEGOTIATING A COMMERCIAL LEASE	Live Lecture	7.5
C4311 - NEGOTIATING A CONSTRUCTION CONTRACT	Live Lecture	7.5
C4338 - PUGET SOUND COMMERCIAL RE MARKET OVERVIEW	Live Lecture	7.5
C4571 - RE TRANSACTIONS:IMPACT ON CORPORATE FINANCIAL STMT	Live Lecture	15
C4324 - REAL ESTATE FINANCE AND LEASING THEORY	Live Lecture	7.5
C4662 - REAL ESTATE SPACE ANALYSIS	Live Lecture	7.5
C3315 - SMALL BUSINESS VALUATION	Internet-based Instruction	7.5
C4511 - STRATEGIC ALIGNMENT MODEL...	Live Lecture	3.5
C4339 - SUCCESSFUL SITE MANAGEMENT	Live Lecture	30
C3742 - TAX DEFERRED EXCHANGES	Internet-based Instruction	4
C3743 - UNCOVERING MOLD	Internet-based Instruction	3.5

**S1469 CONTINUING-ED-ONLINE.ORG**

**(11/14/2006)**

1678 NE ORENCO STATION  
HILLSBORO, OR 97124-5049  
(206) 523-9801  
Admin: STEVE MYERS

COURSES	Delivery Method	Clock Hours
C3698S - ADA & FAIR HOUSING	Internet-based Instruction	3
C3698S - ADA & FAIR HOUSING	CD-ROM	3
C3699S - BASIC REAL ESTATE FINANCE	CD-ROM	6
C3699S - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C3888 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Internet-based Instruction	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Internet-based Instruction	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Internet-based Instruction	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Internet-based Instruction	6
C3697S - CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3697S - CONSENSUAL DUAL AGENCY	CD-ROM	3
C0038CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3696S - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3696S - METHODS OF RESIDENTIAL FINANCE	CD-ROM	6
C3695S - NAR CODE OF ETHICS	Internet-based Instruction	3
C3695S - NAR CODE OF ETHICS	CD-ROM	3
C3694S - PRICING PROPERTY TO SELL	CD-ROM	6
C3694S - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3693S - REAL ESTATE MATH	Internet-based Instruction	3
C3693S - REAL ESTATE MATH	CD-ROM	3
C3700S - REAL ESTATE OFFICE MANAGEMENT	CD-ROM	6
C3700S - REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3701S - TAX ADVANTAGES OF HOME OWNERSHIP	CD-ROM	6
C3701S - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3692S - TAX FREE EXCHANGES	Internet-based Instruction	3
C3692S - TAX FREE EXCHANGES	CD-ROM	3
C4378S - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Internet-based Instruction	6
C3197 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1301 COUNCIL OF THE RESIDENTIAL SPECIALISTS (01/14/2007)**

430 N MICHIGAN AVE STE 300  
CHICAGO, IL 60611  
(800) 462-8841

Admin: REGINA HARVEY

COURSES	Delivery Method	Clock Hours
C4784 - CREATING VALUE FOR YOUR CLIENTS	Internet-based Instruction	8
C4048 - CRS 103-MAXIMIZE YOUR POTENTIAL, PERSONALLY & PROF	Live Lecture	8
C3801 - CRS 105-MAKING THE RIGHT RE FINANCE DECISIONS	Live Lecture	8
C4643 - CRS 106-FUNDAMENTALS OF REAL ESTATE TECHNOLOGY	Live Lecture	6
C3978 - CRS 107 - MASTERING THE ART OF SELLING NEW HOMES	Live Lecture	8
C0278 - CRS 201-LISTING STRATEGIES/RESIDENTIAL SPECIALIST	Live Lecture	16
C3800 - CRS 210-BUILDING AN EXCEPTIONAL CUSTOMER SERVICE..	Live Lecture	16
C1147 - RS 200-BUS PLANNING & MARKETING FOR THE RES SPEC	Live Lecture	14.5
C0279 - RS 202-EFFECTIVE BUYER SALES STRATEGIES	Live Lecture	15
C0281 - RS 204-CREATING WEALTH THROUGH RES RE INVESTMENTS	Live Lecture	15
C0671 - RS 206-TECHNOLOGY TO ADVANCE YOUR BUSINESS	Live Lecture	16

**S1325 CROSS INSTITUTE (11/18/2007)**

1070 IDYLWOOD DRIVE SW  
ISSAQUAH, WA 98027  
(425) 392-6914

Admin: CARLA CROSS

COURSES	Delivery Method	Clock Hours
C2748 - ADVANTAGE	Live Lecture	30
C2956 - BUSINESS PLANNING FOR RE SALESPERSON	Interactive Audio	30
C2981 - BUSINESS PLANNING FOR THE REAL ESTATE OWNER	Interactive Audio	30
C3463 - HIGH PROFITABILITY BUSINESS PLANNING	Live Lecture	15
C4773 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C2423 - ON THE TRACK TO SUCCESS IN 30 DAYS	Interactive Audio	30
C3896 - SAFETY STRATEGIES FOR THE ACTIVE AGENT	Live Lecture	3
C3547 - THE COMPLETE RECRUITER	Interactive Audio	15
C3459 - TRAIN THE TRAINER	Interactive Audio	15
C2379 - UP AND RUNNING IN 30 DAYS	Interactive Audio	30

**S1359 CUSTOM 1031 INC REAL ESTATE SCHOOL (05/26/2008)**

316 W BOONE AVENUE  
ROCKPOINTE TOWER BLDG #660  
SPOKANE, WA 99201  
(509) 838-7574

Admin: GARY A BATES

COURSES	Delivery Method	Clock Hours
C1202 - SECTION 1031 EXCHANGE AND CHARITABLE TRUSTS	Live Lecture	4

**S1167 DAVE PORTER INSTITUTE (04/13/2007)**

1894 17TH COURT NE  
ISSAQUAH, WA 98029  
(425) 890-5996

Admin: DAVE PORTER

COURSES	Delivery Method	Clock Hours
C4513 - CONTROLLING CUSTOM CONSTRUCTION CHAOS	Live Lecture	3
C4380 - SURFING THE EMERGING MARKETS WAVE	Live Lecture	3
C3979 - USING FINANCE TO CLOSE THE LOAN AND THE BUYER	Live Lecture	3

**S1448 DAVID HUTTON REAL ESTATE SCHOOL**  
 125 SOUTH 42ND STREET  
 BELLINGHAM, WA 98229  
 (360) 647-0262

(11/04/2007)

Admin: DAVID M HUTTON

COURSES	Delivery Method	Clock Hours
C4203 - 1031 EXCHANGE	Live Lecture	3
C4041S - CONDOMINIUMS IN WASHINGTON	Live Lecture	3
C4049S - CONVEYANCES AND ISSUES OF AUTHORITY	Live Lecture	3
C4512S - DISTRESSED PROPERTY AND TITLE INSURANCE	Live Lecture	3
C4286 - LISTING AND MARKETING	Live Lecture	7.5
C4055S - NEW CONSTRUCTION ISSUES	Live Lecture	3
C4305S - THE BASICS OF TITLE & ESCROW	Live Lecture	3
C4648 - THE COMPLETE BUYER CLASS	Live Lecture	7.5
C4213 - THE MILLIONAIRE REAL ESTATE AGENT	Live Lecture	7.5
C3501 - TITLE INSURANCE	Live Lecture	7.5
C3235S - TITLE INSURANCE: AN INSIDE VIEW	Live Lecture	3
C2927 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C2928 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1401 DEARBORN FINANCIAL PUBLISHING, INC.**  
 30 SOUTH WACKER DRIVE  
 SUITE 2500  
 CHICAGO, IL 60606-7481  
 (312) 836-4400

(02/19/2008)

Admin: EVAN BUTTERFIELD

COURSES	Delivery Method	Clock Hours
C3657 - AGENCY PLUS	Live Lecture & Correspondence	4
C3888 - BUYER REPRESENTATION IN REAL ESTATE	Computer Based Training	6
C3888 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C3740 - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture & Correspondence	4
C4151 - COMMERCIAL CONTINUING EDUCATION SET I	Internet-based Instruction	12
C4151 - COMMERCIAL CONTINUING EDUCATION SET I	Computer Based Training	12
C4142 - COMMERCIAL CONTINUING EDUCATION SET II	Internet-based Instruction	12
C4142 - COMMERCIAL CONTINUING EDUCATION SET II	Computer Based Training	12
C4144 - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Computer Based Training	6
C4144 - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Internet-based Instruction	6
C4145 - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Computer Based Training	6
C4145 - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Internet-based Instruction	6
C3735 - DIVERSITY AND DOING BUSINESS	Live Lecture & Correspondence	4
C3660 - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3660 - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C4383 - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Internet-based Instruction	6
C4383 - ELECTRONIC TRANSACTIONS IN REAL ESTATE	CD-ROM	6
C3737 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture & Correspondence	4
C3729 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3729 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3731 - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731 - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3739 - ETHICS IN REAL ESTATE	Live Lecture & Correspondence	4
C3734 - FAIR HOUSING	Live Lecture & Correspondence	4
C3659 - FAIR HOUSING	Computer Based Training	6
C3659 - FAIR HOUSING	Internet-based Instruction	6
C3726 - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726 - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3738 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture & Correspondence	4
C3730 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3730 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725 - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3725 - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3655 - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture & Correspondence	4

C4734 - PROPERTY DISCLOSURES:...GUIDE TO REDUCING RISK	Internet-based Instruction	6
C4734 - PROPERTY DISCLOSURES:...GUIDE TO REDUCING RISK	Computer Based Training	6
C3728 - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3728 - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3656 - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture & Correspondence	4
C3727 - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3727 - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3724 - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724 - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3736 - REAL ESTATE FINANCE TODAY	Live Lecture & Correspondence	4
C3662 - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3662 - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C4749 - REVERSE MORTGAGES FOR SENIOR HOMEOWNERS	Internet-based Instruction	6
C4749 - REVERSE MORTGAGES FOR SENIOR HOMEOWNERS	Computer Based Training	6
C3661 - RISK MANAGEMENT	Internet-based Instruction	6
C3732 - RISK MANAGEMENT	Live Lecture & Correspondence	4
C3661 - RISK MANAGEMENT	Computer Based Training	6
C4378 - THE TRUTH ABOUT MOLD	CD-ROM	6
C4378 - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C4384 - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Internet-based Instruction	6
C4384 - UNDERSTANDING 1031 TAX-FREE EXCHANGES	CD-ROM	6
C3064 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C3064 - WA REAL ESTATE FUNDAMENTALS	Computer Based Training	60

**S1518 DENNIS WALSH & ASSOCIATES INC (02/02/2008)**  
2222 COLONY PLAZA  
NEWPORT BEACH, CA 92660  
(949) 706-3500

Admin: TERESA WALSH

COURSES	Delivery Method	Clock Hours
C4016 - CERTIFIED NEW HOME SPECIALIST	CD-ROM	20

**S1442 DON RELYEA REAL ESTATE SCHOOL (10/03/2007)**  
3925 NE 72ND AVENUE  
VANCOUVER, WA 98661  
(360) 693-1468  
Admin: DON RELYEA

COURSES	Delivery Method	Clock Hours
C4764 - USING CHARITABLE STRATEGIES TO SELL REAL ESTATE	Live Lecture	3
C4802 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C2818 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1575 ECOBROKER (01/26/2008)**  
29029 UPPER BEAR CREEK RD SUITE 202  
EVERGREEN, CO 80439  
(303) 674-7770

Admin: JOHN K STOVALL

COURSES	Delivery Method	Clock Hours
C4776 - ECOBROKER ENERGY ADVANTAGE	Live Lecture & Internet-based	6
C4756 - ECOBROKER ENVIRONMENTAL ADVANTAGE	Live Lecture & Internet-based	6
C4740 - ECOBROKER GREEN MARKET ADVANTAGE	Live Lecture & Internet-based	6

**S1311 EXCHANGE FACILITATOR CORPORATION (02/22/2007)**  
2621 EASTLAKE AVE E  
SEATTLE, WA 98102  
(206) 324-1350  
Admin: DENNIS P HELMICK

COURSES	Delivery Method	Clock Hours
C0657 - COMMON PROBLEMS WITH 1031 EXCHANGES	Live Lecture	3.5
C0649 - THE HOW'S & WHY'S OF TAX DEFERRED EXCHANGES	Live Lecture	7.5



**S1536 FENG SHUI SCHOOL FOR REAL ESTATE SALES (08/10/2006)**

2612 23RD AVE W SUITE 3  
 SEATTLE, WA 98199  
 (206) 919-0107  
 Admin: CYNTHIA CHOMOS

COURSES	Delivery Method	Clock Hours
C4297 - FENG SHUI BASICS FOR REAL ESTATE	Live Lecture	3
C4270 - FENG SHUI FOR BUYING, SELLING & STAGING	Live Lecture	5
C4271 - FENG SHUI WORKSHOP & ON-SITE HOME ANALYSIS	Live Lecture	8
C4279 - FENG SHUI: ON-SITE HOME ANALYSIS	Live Lecture	3

**S1406 FIRST AMERICAN TITLE SCHOOL OF REAL ESTATE (01/28/2007)**

2101 FOURTH AVE #800  
 SEATTLE, WA 98121  
 (206) 728-0400  
 Admin: MARIANNE K KINGMAN

COURSES	Delivery Method	Clock Hours
C4837 - ADVISING THE CONDOMINIUM INVESTOR	Live Lecture	3
C3996 - BASIC INTERNET SALES SKILLS	Live Lecture	4
C4716 - BEYOND BASICS:TAX SAVVY TIPS & TAX COSTING MYTH II	Live Lecture	3
C3411 - CONTACT MANAGEMENT SYSTEMS	Live Lecture	4
C4761 - CREATING & MANAGING A SUCCESSFUL LEAD GENERATION	Live Lecture	3
C4027 - CREATING BROCHURES THAT SELL	Live Lecture	4
C3579 - ESCROW FUNDAMENTALS	Live Lecture	4
C4360 - ESCROW SCENE INVESTIGATION: TRUE STORIES...	Live Lecture	4
C4644 - HOME WARRANTIES	Live Lecture	3
C3482 - INTERNET SECURITY	Live Lecture	4
C2278 - INTRODUCTION TO LEGAL DESCRIPTIONS	Live Lecture	7.5
C4617 - KINGMAN WINSLOW FIRST ANNUAL HAWAII SYMPOSIUM	Live Lecture	10
C3783 - MICROSOFT OUTLOOK BASICS	Live Lecture	3
C4106 - QUICKBOOKS FOR REAL ESTATE AGENTS	Live Lecture	4
C4006 - TARGET MARKETING W/ YOUR TITLE CO'S CUSTOMER SVC	Live Lecture	3
C4717 - TAX SAVVY TIPS & TAX COSTING MYTHS FOR RE AGENTS	Live Lecture	3
C4703 - THE 2006 TAX SYMPOSIUM	Live Lecture	6
C3588 - THE EAGLE POLICY	Live Lecture	3
C3787 - THE SHORT SALE TRANSACTION	Live Lecture	4
C3484 - TITLE AND ESCROW INSIDER INNOVATIONS	Live Lecture	3.5
C3823 - TITLE INSURANCE 101: PEACE OF MIND	Live Lecture	3

**S1581 FUNDERS CHOICE LLC (03/22/2008)**

1924 N 48TH STREET  
 SEATTLE, WA 98103  
 (206) 799-9348  
 Admin: MICHAEL KAMINSKI

COURSES	Delivery Method	Clock Hours
C4355S - ALL YOU EVER WANTED TO KNOW ABOUT SHORT SALES	Live Lecture	3.5
C4652S - BANKRUPTCY AFTER REFORM-WHAT YOU NEED TO KNOW	Live Lecture	4
C4370S - PREDATORY LENDING	Live Lecture	3.5

**S1529 GALVIN REALTY LAW GROUP (04/27/2008)**

21907 64TH AVENUE W STE 360  
 MOUNTLAKE TERRACE, WA 98043  
 (425) 248-2163  
 Admin: DALE GALVIN

COURSES	Delivery Method	Clock Hours
C4805 - ANALYSIS OF NWMLS PURCHASE AND SALE FORMS	Live Lecture	6
C4883 - INTRODUCTION TO ESCROW	Live Lecture	6
C4747 - ISSUES SURROUNDING ON-SITE SEWAGE SYSTEMS...	Live Lecture	3
C4834 - SUMMARY OF WASHINGTON CONDOMINIUM ISSUES	Live Lecture	3
C4239 - THE ABC'S OF A SEC 1031 EXCHANGE	Live Lecture	3
C4335 - WHAT YOU SHOULD KNOW ABOUT RESPA	Live Lecture	3

**S1474 GARY MANN REAL ESTATE SCHOOL (03/18/2007)**  
 324 W BROADWAY  
 MOSES LAKE, WA 98837  
 (509) 765-3463

Admin: NEIL DAN ADAIR

COURSES	Delivery Method	Clock Hours
C3226 - WA REAL ESTATE FUNDAMENTALS	Live Lecture	60

**S1503 GATEWAY REAL ESTATE SCHOOL (12/16/2006)**  
 850 39TH AVENUE SW  
 PUYALLUP, WA 98373  
 (253) 848-4556

Admin: JONATHAN WATSON

COURSES	Delivery Method	Clock Hours
C3989 - METHAMPHETAMINE AWARENESS & SAFETY ISSUES IN RE	Live Lecture	3
C4466 - REAL ESTATE ETHICS	Live Lecture	3

**S0280 GENESIS SEMINARS INC (06/21/2006)**  
 5013 PACIFIC HWY E #13-0  
 FIFE, WA 98424  
 (253) 922-6337

Admin: JAMES D PETRELLI

COURSES	Delivery Method	Clock Hours
C4572 - BROKERAGE MANAGEMENT	Live Lecture	30
C0009CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C2399 - EFFECTIVE ADVERTISING	Live Lecture	4
C2347 - GET THE LISTING	Live Lecture	7.5
C2723 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C3397 - LAWS AND THE FINANCING OF REAL ESTATE	Live Lecture	7.5
C2344 - LISTING AND SELLING CONDOMINIUMS	Live Lecture	7.5
C2360 - MARKETING YOURSELF	Live Lecture	7.5
C2382 - OVERVIEW OF PROP MGMT, COMC'L LEASING, & ENV CON	Live Lecture	4
C2121 - PROFESSIONAL PRESENTATIONS	Live Lecture	27
C3437 - RE CONVEYANCES, ESCROW, & LANDLORD TENANT ACT	Live Lecture	7.5
C2372 - RE PURCHASE & SALE AGREEMENT & PRESENTING OFFERS	Live Lecture	3.5
C4567 - REAL ESTATE AGENCY & NEGOTIATING	Live Lecture	7.5
C2358 - REAL ESTATE BROKERAGE AND RESPONSIBILITIES	Live Lecture	7.5
C2907 - REAL ESTATE LAW	Live Lecture	30
C3502 - REAL ESTATE LAWS & REGULATIONS	Live Lecture	7.5
C2362 - REAL ESTATE LISTINGS AND PRICING PROPERTIES	Live Lecture	7.5
C3401 - REAL PROPERTY - ESTATES AND RIGHTS	Live Lecture	7.5
C3561S - THE POWER OF ANALYSIS	Live Lecture	3
C3560S - THE POWER OF EXCHANGE	Live Lecture	3
C2739 - THE RESIDENTIAL EXCL RIGHT TO SELL LISTING AGREEMENT	Live Lecture	5
C2719 - THE RESIDENTIAL PURCHASE & SALE AGREEMENT	Live Lecture	7.5
C2122 - UNDERSTANDING THE LOAN PROCESS	Live Lecture	7.5
C2080 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C2348 - WORKING WITH BUYERS	Live Lecture	7.5

**S1551 GOLD COAST PROFESSIONAL SCHOOLS (02/28/2007)**  
 5600 HIATUS ROAD  
 TAMARAC, FL 33321  
 (800) 940-7277

Admin: JAMES GREER

COURSES	Delivery Method	Clock Hours
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6

C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Internet-based Instruction	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Internet-based Instruction	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Internet-based Instruction	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C4515 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1567 GREEN PATH SCHOOLS (11/03/2007)**

12811 8TH AVENUE W STE  
EVERETT, WA 98204  
(425) 265-0365

Admin: CLYDE C GREEN/JAMES L VANCE

COURSES	Delivery Method	Clock Hours
C4682 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C4666 - UNIFORM RESIDENTIAL LOAN APPLICATION	Live Lecture	7.5
C4699 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60

**S1565 HBS REAL ESTATE SCHOOL (10/17/2007)**

2033 6TH AVENUE #1040  
SEATTLE, WA 98121-2532  
(206) 448-0402

Admin: MICHAEL A SPENCE

COURSES	Delivery Method	Clock Hours
C4645 - LEGAL UPDATE	Live Lecture	4.5

**S1146 HOMESTREET SCHOOL OF MORTGAGE FINANCE (01/13/2007)**

2000 TWO UNION SQUARE  
601 UNION STREET  
SEATTLE, WA 98101  
(206) 389-6319

Admin: COLLEEN TEMPLE

COURSES	Delivery Method	Clock Hours
C4689 - COLORS OF SUCCESS-USING COMMUNICATION STYLES...	Live Lecture	4
C4190 - COMPROMISE SALES	Live Lecture	3
C0080 - FUNDAMENTALS OF REAL ESTATE FINANCE	Live Lecture	7.5
C2378 - INTRODUCTION TO REMODELING AND RENOVATION LENDING	Live Lecture	4
C4603 - MORTGAGE BASICS	Live Lecture	3

**S1555 HOWARD HEGWER SEMINARS (07/27/2007)**

15067 SE 43RD PLACE  
BELLEVUE, WA 98006  
(425) 985-1057

Admin: HOWARD D HEGWER

COURSES	Delivery Method	Clock Hours
C0006CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	4
C4638 - E-MARKETING FOR REAL ESTATE RESULTS	Live Lecture	4
C4904 - I WISH I'D KNOWN THAT...	Live Lecture	4

**S1377 IBA REAL ESTATE SCHOOL (06/19/2008)**  
 101 LAKE STREET SO  
 KIRKLAND, WA 98033  
 (425) 822-1241

Admin: DOUGLAS W DAVIS

COURSES	Delivery Method	Clock Hours
C4754 - BUSINESS PLANNING FOR THE REAL ESTATE PROFESSIONAL	Live Lecture	3.5
C1969 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1036 INSTITUTE OF REAL ESTATE MANAGEMENT (12/02/2007)**  
 430 N MICHIGAN AVE 7TH FLR  
 CHICAGO, IL 60611-4090  
 (800) 837-0706

Admin: LYNNE MAGNAVITE

COURSES	Delivery Method	Clock Hours
C2491 - ASM603-INVSTMNT RE FINANCING & VALUATION (PART I)	Live Lecture	13.5
C2492 - ASM604-INVSTMNT RE FINANCING & VALUATION (PART II)	Live Lecture	15
C2493 - ASM605-INVSTMNT RE FINANCING & VALUATION PART III	Live Lecture	8
C2873 - BDM602-PROPERTY MGMT PLANS-THE IREM MODEL	Live Lecture	14
C0908 - ETH800-ETHICS FOR THE REAL ESTATE MANAGER	Live Lecture	5
C4562 - MKL 404-MARKETING & LEASING RETAIL PROPERTIES	Live Lecture	16
C4549 - MKL 405-MARKETING & LEASING MULTIFAMILY PROPERTIES	Live Lecture	13.5
C4397 - MNT402-PROPERTY MAINTENANCE AND RISK MANAGEMENT	Live Lecture	14
C4569 - RES 201-SUCCESSFUL SITE MANAGEMENT	Live Lecture	29

**S1348 INSTITUTE OF REAL ESTATE SUCCESS (03/10/2007)**  
 3801 150TH AVENUE SE  
 BELLEVUE, WA 98006  
 (425) 865-8247

Admin: KENNETH L SCHWARZ

COURSES	Delivery Method	Clock Hours
C4553 - ADVANCED REAL ESTATE NEGOTIATING	Live Lecture & Internet-based	7.5
C4526 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C4686 - STRICTLY CONDOMINIUMS	Live Lecture	7.5

**S1564 INTERACTIVE OCCUPATIONAL TRAINING (10/14/2007)**  
 171 S VAN GORDON ST SUITE  
 LAKEWOOD, CO 80228  
 (303) 984-4671

Admin: DAVE BLISS

COURSES	Delivery Method	Clock Hours
C4673 - MOLD AWARENESS	Internet-based Instruction	3

**S1458 INVESTMENT PROPERTY EXCHANGE SERVICES (07/21/2008)**  
 900 SW 5TH AVE MEZZANINE  
 PORTLAND, OR 97204  
 (503) 223-3911

Admin: TOIJA J BEUTLER

COURSES	Delivery Method	Clock Hours
C4097 - 1031 WAR STORIES	Live Lecture	3
C3532 - ADVANCED EXCHANGE ISSUES AND RECENT DEVELOPMENTS	Live Lecture	3
C4095 - LIFE OF AN ESCROW	Live Lecture	3
C4102 - SHOW ME THE MONEY	Live Lecture	3
C3517 - WHAT EVERY AGENT NEEDS TO KNOW...	Live Lecture	3

**S1039 JOHN L SCOTT UNIVERSITY**  
13218 NE 20TH STREET  
BELLEVUE, WA 98005  
(425) 747-7272

**(09/01/2006)**

Admin: BOPA TOUCH

COURSES	Delivery Method	Clock Hours
C2120 - "HITS"-HIGH IMPACT TRAINING SYSTEMS	Live Lecture	30
C4858 - ADVANCED MARKETING TO THE LUXURY CONSUMER	Live Lecture	5
C3262S - ALWAYS STOP FOR RED FLAGS WAVING	Live Lecture	7.5
C4772 - APPRAISAL PRINCIPLES: COOKING UP A SIZZLING CMA	Live Lecture	3
C2102 - COUNSELING THE BUYER	Live Lecture	6
C0023CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C4291 - FIFTY WAYS TO LEAVE YOUR LAWYER	Live Lecture	7.5
C3684S - FIFTY WAYS TO LEAVE YOUR LAWYER	Live Lecture	7.5
C3886 - HIGH IMPACT TRAINING SYSTEM - HITS 2	Live Lecture	28
IDW#2S - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C0596 - LEGAL ASPECTS OF NEW CONSTRUCTION	Live Lecture	7.5
C4769 - LEGAL UPDATE 2005	Live Lecture	3
C2734 - LISTING CONTRACTS & PRICING THE PROPERTY	Live Lecture	7.5
C2103 - LISTING PRESENTATION	Live Lecture	6
C3942 - LUXURY HOME MARKETING	Live Lecture	10
C4770 - MY LAND IS YOUR LAND; YOUR LAND IS MY LAND	Live Lecture	3
C2123 - NEGOTIATING/PLANNING	Live Lecture	6
C4524 - ONE SIZE DOESN'T FIT ALL: CONTRACT DRAFTING...	Live Lecture	7.5
C2101 - OPEN HOUSE/CUSTOMER SERVICE	Live Lecture	6
C2100 - PROSPECTING	Live Lecture	6
C1687 - PURCHASE & SALE AGREEMENTS	Live Lecture	7.5
C2874 - QUALIFYING THE BUYER & THE SETTLEMENT PROCESS	Live Lecture	7.5
C2224 - RE BROKERAGE RELATIONSHIPS, RIGHTS & RESPON.	Live Lecture	7.5
C3209 - SCHEDULE C FROM A TO Z FOR REAL ESTATE	Live Lecture	3
C4420S - THE BATTLES, YESTERDAY AND TODAY	Live Lecture	3
C3806 - TOP GUN 1	Live Lecture	15
C1685 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C3827 - WHY I SING THE BLUES	Live Lecture	3

**S1531 KAPLAN REAL ESTATE SCHOOLS**  
30 SOUTH WACKER DRIVE  
CHICAGO, IL 60606-7481  
(800) 621-9621

**(05/14/2008)**

Admin: YOISHA JOHNSON

COURSES	Delivery Method	Clock Hours
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Computer Based Training	6
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Correspondence	4
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Computer Based Training	12
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Internet-based Instruction	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Internet-based Instruction	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Computer Based Training	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Internet-based Instruction	6
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Computer Based Training	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Computer Based Training	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3735S - DIVERSITY AND DOING BUSINESS	Correspondence	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Correspondence	4
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3739S - ETHICS IN REAL ESTATE	Correspondence	4
C3734S - FAIR HOUSING	Correspondence	4

C3659S - FAIR HOUSING	Internet-based Instruction	6
C3659S - FAIR HOUSING	Computer Based Training	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Correspondence	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Correspondence	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Correspondence	4
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3736S - REAL ESTATE FINANCE TODAY	Correspondence	4
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3732S - RISK MANAGEMENT	Correspondence	4
C4227 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C4227 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60

**S1505 KCAR SCHOOL OF REAL ESTATE (02/21/2007)**  
3689 MUNSON STREET NW  
SILVERDALE, WA 98383  
(360) 692-8852

Admin: LEILA AVERY

COURSES	Delivery Method	Clock Hours
C4910 - ETHICS	Live Lecture	3

**S1582 KD SCHOOL OF REAL ESTATE (03/23/2008)**  
305 NORTH 83RD STREET  
SEATTLE, WA 98103  
(206) 782-8617

Admin: KARA DEYERIN

COURSES	Delivery Method	Clock Hours
C4822 - FINANCIAL STRATEGIES FOR REAL ESTATE AGENTS	Live Lecture	3
C4807 - MORTGAGE 201	Live Lecture	4
C4808 - STAGING INSIDE & OUT	Live Lecture	4
C4823 - TAX MANAGEMENT STRATEGIES	Live Lecture	4
C4806 - UNDERSTANDING THE AGENCY RELATIONSHIP	Live Lecture	4

**S1571 KEN LEMAY TRAINING SEMINARS (12/28/2007)**  
10356 NW SILVERDALE WAY  
PO BOX 1010  
SILVERDALE, WA 98383  
(360) 613-9698

Admin: KEN LEMAY

COURSES	Delivery Method	Clock Hours
C4755 - PREQUALIFYING/APPROVAL OF THE HOME BUYER	Live Lecture	7.5

**S1561 KPS/INSPECTION TRAINING ASSOCIATES (09/20/2007)**  
 500 SW 39TH  
 TREMONT ST OCEANSIDE CA 92054  
 RENTON, WA 98055  
 (800) 694-7369

Admin: DANA CARTER

COURSES	Delivery Method	Clock Hours
C4831 - HUD/FHA INSPECTION	Live Lecture	16
C4829 - MANUFACTURED HOME INSPECTION	Live Lecture	7
C4842 - MOLD INSPECTION/SURVEY	Live Lecture	20
C4830 - NEW CONSTRUCTION INSPECTION	Live Lecture	24

**S1550 LAND RESOURCES GROUP - LAND EDUCATION (01/21/2007)**  
 7733 EMERALD STREET  
 BOISE, ID 83704  
 (425) 422-0411

Admin: THOMAS RHINEVAULT

COURSES	Delivery Method	Clock Hours
C4428 - SUBDIVISION DEVELOPMENT & FINANCING	Live Lecture	16

**S1268 LANDAMERICA/WASHINGTON (01/26/2007)**  
 14450 NE 29TH PL SUITE 101  
 BELLEVUE, WA 98007  
 (425) 646-0539

Admin: CONNI M ZMOLEK

COURSES	Delivery Method	Clock Hours
C4237 - 1031 TAX DEFERRED EXCHANGES	Live Lecture	3
C4326 - CUSTOMER SERVICE 24-7 "WE'RE HERE TO MAKE IT EASY"	Live Lecture	3
C3820 - ESCROW & TITLE INSURANCE CONSIDERATIONS...	Live Lecture	3
C2729 - HOW TO AVOID POTENTIAL ESCROW CLOSING PROBLEMS	Live Lecture	3
C4340 - LEGAL DESCRIPTIONS, EASEMENTS & WATERFRONT ISSUES	Live Lecture	3
C4414 - PUTTING YOUR BUSINESS ON TRACK IN 2005	Live Lecture	3
C4322 - RAISING THE RED FLAG-HOW TO READ A TITLE REPORT	Live Lecture	3
C3819 - SO, I'VE LISTED THE PROPERTY...	Live Lecture	3
C3831 - TITLE COMPANY INDICES AS A REALTY AGENT RESOURCE	Live Lecture	3
C2579 - TITLE INSURANCE FOR AGENTS	Live Lecture	6
C3027 - TITLE INSURANCE SEMINAR ON REAL ESTATE	Live Lecture	3
C2869 - TITLE INSURANCE THEORY	Live Lecture	3
C2766 - UNDERSTANDING SELLER FINANCED RE TRANSACTIONS	Live Lecture	7.5
C4321 - WOMEN IN MOTION	Live Lecture	3

**S1485 LARRYCHRISTENSEN.COM A REAL ESTATE SCHOOL (12/18/2007)**  
 170A NW DOGWOOD STREET  
 PO BOX 1339  
 ISSAQUAH, WA 98027  
 (206) 818-1358

Admin: LARRY CHRISTENSEN

COURSES	Delivery Method	Clock Hours
C4355 - ALL YOU EVER WANTED TO KNOW ABOUT SHORT SALES	Live Lecture	3.5
C4652 - BANKRUPTCY AFTER REFORM-WHAT YOU NEED TO KNOW	Live Lecture	4
C4824 - BUILD OR REMODEL?	Live Lecture	7.5
C0029CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	4
C0017CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C4071 - DISSECTING THE CONTINGENCY "4"	Live Lecture	4
C4611 - DISSECTING THE INSPECTION FORMS	Live Lecture	4
C4763 - DISSECTING THE NWMLS INSPECTION FORMS - 3.5	Live Lecture	3.5
C4487 - DON'T LOSE THAT SALE!	Live Lecture	4
C4692 - FAIR HOUSING FOR THE REAL ESTATE PROFESSIONALS	Live Lecture	3.5

C4135 - FINANCING & INSPECTION ADDENDUMS & NOTICES...	Live Lecture	4
C4847 - FUNDAMENTAL TAX CONCEPTS FOR RE AGENTS & INVESTORS	Live Lecture	3
C4762 - GETTING THE LISTING EVERY TIME...	Live Lecture	3.5
C4312 - HOUSE STYLES ORIGINATING IN THE SOUTHWEST	Live Lecture	3
C4537 - I AM A REALTOR	Live Lecture	4
C4157 - IDENTIFYING SENSITIVE LAND AREAS	Live Lecture	3
C4370 - PREDATORY LENDING	Live Lecture	3.5
C3584 - PROCURING CAUSE	Live Lecture	4
C4851 - PROPERTY MANAGEMENT	Live Lecture	3
C4494 - PROSPECTING FOR DOLLARS	Live Lecture	3
C4592 - PURCHASE & SALE AGREEMENTS, ADDENDUMS & NOTICES...	Live Lecture	5
C4115 - REAL ESTATE AGENCY	Live Lecture	3.5
C3854 - REAL ESTATE ETHICS "4"	Live Lecture	4
C3945 - REAL ESTATE FINANCE - 3.5	Live Lecture	3.5
C4856 - REAL ESTATE INVESTMENT FUNDAMENTALS	Live Lecture	4
C4113S - THE DOLLARS AND SENSE OF RESIDENTIAL FINANCING	Live Lecture	3.5
C4323 - THE TITLE REPORT-BEGINNING TO END	Live Lecture	4
C4038 - UNDERSTANDING THE SHORT SALE	Live Lecture	4
C3984 - YOU WANT WHAT? A REALTOR'S GUIDE TO HOME STYLES	Live Lecture	3

**S1109 LAW SEMINARS INTERNATIONAL (03/19/2007)**  
800 5TH AVENUE SUITE #101  
SEATTLE, WA 98104  
(206) 567-4490

Admin: HITA JOHNSON

COURSES	Delivery Method	Clock Hours
C4722 - ADVANCED REAL ESTATE PURCHASE & SALES	Live Lecture	15.5
C4760 - CLEAN WATER & STORMWATER	Live Lecture	15
C4434 - CLEAN WATER AND STORMWATER	Live Lecture	17
C4657 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	16.5
C4349 - EMINENT DOMAIN	Live Lecture	8
C4655 - GOVERNMENT TAKINGS	Live Lecture	12
C4621 - GROWTH MANAGEMENT	Live Lecture	17
C4452 - LAND USE	Live Lecture	15.5
C4855 - MODEL TOXICS CONTROL ACT	Live Lecture	8
C4412 - RESIDENTIAL DEVELOPMENT OF CONTAMINATED PROPERTY	Live Lecture	8
C4274 - SHORELINES REGULATION & PERMITTING	Live Lecture	8
C4406 - TELECOMMUNICATIONS ISSUES IN REAL ESTATE	Live Lecture	13.5
C4696 - THE LATEST WORD ON COMPLIANCE WITH SEPA & NEPA	Live Lecture	8
C4470 - WASHINGTON WATER LAW	Live Lecture	15
C4875 - WASHINGTON WATER LAW 2006	Live Lecture	14.5
C4334 - WETLANDS IN WASHINGTON	Live Lecture	12.5
C4597 - WETLANDS IN WASHINGTON 2005	Live Lecture	12.5

**S1515 LAWYERS TITLE REAL ESTATE SCHOOL (06/11/2005)**  
2702 COLBY AVENUE  
EVERETT, WA 98201  
(425) 742-9600

Admin: JEFFREY S GRAVES

COURSES	Delivery Method	Clock Hours
C4263S - THE POWER OF STAGING	Live Lecture	3

**S1086 LEXINGTON.NET INC (01/27/2008)**  
PO BOX 906  
NEWMAN LAKE, WA 99025  
(800) 774-1170

Admin: ERIC SCHRAM

COURSES	Delivery Method	Clock Hours
C1872 - BUSINESS MANAGEMENT	Interactive Audio	30



C1872 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C0025CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Internet-based	3
C0025CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Interactive Audio	3
C4500 - ETHICS IN REAL ESTATE	Live Lecture	3
C2315 - FAIR HOUSING	Internet-based Instruction	3
C2315 - FAIR HOUSING	Interactive Audio	3
C2340 - FUNDAMENTALS OF REAL ESTATE EXCHANGES	Interactive Audio	3
C2340 - FUNDAMENTALS OF REAL ESTATE EXCHANGES	Internet-based Instruction	3
C2331 - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Interactive Audio	4
C2331 - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Internet-based Instruction	4
C2316 - HOW TO DETERMINE THE VALUE OF RENTAL PROPERTY	Interactive Audio	4
C2316 - HOW TO DETERMINE THE VALUE OF RENTAL PROPERTY	Internet-based Instruction	4
C2339 - NEGOTIATING IN THE BEST INTEREST OF YOUR CLIENT	Internet-based Instruction	3
C2339 - NEGOTIATING IN THE BEST INTEREST OF YOUR CLIENT	Interactive Audio	3
C0153 - REAL ESTATE BROKERAGE MANAGEMENT	Internet-based Instruction	30
C0153 - REAL ESTATE BROKERAGE MANAGEMENT	Interactive Audio	30
C3516 - REAL ESTATE FINANCE	Interactive Audio	30
C3516 - REAL ESTATE FINANCE	Internet-based Instruction	30
C0155 - REAL ESTATE LAW	Interactive Audio	30
C0155 - REAL ESTATE LAW	Internet-based Instruction	30
C3515 - REAL ESTATE PRINCIPLES	Internet-based Instruction	30
C3515 - REAL ESTATE PRINCIPLES	Interactive Audio	30
C2144 - TENANT LANDLORD LAW	Internet-based Instruction	7.5
C2144 - TENANT LANDLORD LAW	Interactive Audio	7.5
C2197 - WA RESIDENTIAL REAL ESTATE PRACTICES	Interactive Audio	30
C2197 - WA RESIDENTIAL REAL ESTATE PRACTICES	Internet-based Instruction	30
C1648 - WASHINGTON REAL ESTATE FUNDAMENTALS	Interactive Audio	60
C1648 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1044 LINCOLN GRADUATE CENTER (03/02/2008)**  
303 W CYPRESS STREET  
SAN ANTONIO, TX 78212  
(800) 521-5333

Admin: DEBORAH J DEANE

COURSES	Delivery Method	Clock Hours
C2998 - 680-PRINCIPLES OF BUSINESS APPRAISAL	Live Lecture	15
C3002 - NATIONAL USPAP COURSE	Live Lecture	15

**S1161 LOCKE-ON.COM (03/19/2008)**  
1962 NE SUMNER DRIVE  
PO BOX 44  
OAK HARBOR, WA 98277  
(360) 929-0226

Admin: WAYNE J LOCKE

COURSES	Delivery Method	Clock Hours
C3805 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

**S1422 LORMAN BUSINESS CENTER, INC. (06/03/2006)**  
PO BOX 509  
2510 ALPINE ROAD  
EAU CLAIRE, WI 54703  
(715) 833-3940

Admin: KARI J CAMPBELL

COURSES	Delivery Method	Clock Hours
C4405 - ADVANCED LANDLORD AND TENANT LAW	Live Lecture	8
C4446 - ADVANCED ZONING AND LAND USE	Live Lecture	7
C4423 - ANALYZING AND PROVING CONSTRUCTION PROJECT DAMAGES	Live Lecture	8
C4506 - COMMERCIAL REAL ESTATE FINANCING	Live Lecture	8
C4821 - CONDOMINIUM AND PLANNED COMMUNITY PRACTICE	Live Lecture	7
C4493 - CONDOMINIUM AND PLANNED COMMUNITY PRACTICE	Live Lecture	7
C4303 - FUNDAMENTALS OF REAL ESTATE CLOSINGS	Live Lecture	7

C4623 - FUNDAMENTALS OF REAL ESTATE CLOSINGS	Live Lecture	7
C4893 - FUNDAMENTALS OF REAL ESTATE CLOSINGS	Live Lecture	7
C4453 - LANDLORD AND TENANT LAW	Live Lecture	8
C4444 - LOW IMPACT DEVELOPMENT IN THE PUGET SOUND...	Live Lecture	7
C4325 - PROPERTY TAX IN WASHINGTON	Live Lecture	8
C4647 - REAL ESTATE DEVELOPMENT FROM BEGINNING TO END	Live Lecture	8
C4618 - REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES	Live Lecture	8
C4267 - REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES	Live Lecture	8
C4630 - RESIDENTIAL AND COMMERCIAL LANDLORD & TENANT LAW	Live Lecture	8
C4300 - TIPS & TOOLS INVOLVING TITLE INSURANCE...	Live Lecture	7

**S1526 M AND P SCHOOL OF REAL ESTATE (03/05/2008)**

10813 32ND STREET CT NW  
GIG HARBOR, WA 98335  
(253) 265-3452

Admin: PAUL BERG

COURSES	Delivery Method	Clock Hours
C4158 - FINANCING RE WITH VA, FHA & CONVENTIONAL LOANS	Live Lecture	7.5
C4178 - HOW TO ANALYZE CREDIT REPORT & LOAN PROCESSING DOC	Live Lecture	7.5
C4492 - UNDERSTANDING THE ESSENTIALS OF ESCROW & TITLE INS	Live Lecture	7.5
C4914 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1277 MASTER BUILDERS ASSN OF KING & SNO. (03/26/2007)**

335 116TH AVE SE  
BELLEVUE, WA 98004  
(425) 451-7920

Admin: SHARON SNELL

COURSES	Delivery Method	Clock Hours
C4450 - CERTIFIED NEW HOME SALES PROFESSIONAL COURSE	Live Lecture	24
C1114 - IRM I-UNDERSTANDING TODAY'S HOUSING MARKETS	Live Lecture	15
C1117 - IRM IV-THE CHALLENGE OF NEW HOME SALES MANAGEMENT	Live Lecture	15
C4333 - MARKETING TO ACTIVE ADULTS	Live Lecture	7.5
C4664 - THE LONG TERM CARE CRISIS IN AMERICA...	Live Lecture	4

**S1576 MASTERS REAL ESTATE SCHOOL (01/30/2008)**

16119 PACIFIC AVENUE  
SPANAWAY, WA 98387  
(253) 833-2222

Admin: MICHAEL C MCDOUGALL

COURSES	Delivery Method	Clock Hours
C4741 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60

**S1510 MCCLOUD SEMINARS (04/02/2007)**

7700 NE PARKWAY DRIVE STE  
VANCOUVER, WA 98662  
(360) 281-2086

Admin: MARK S MCCLOUD

COURSES	Delivery Method	Clock Hours
C4413 - A LISTFULL OF DOLLARS	Live Lecture	4
C4313 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C4365 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1556 MCFERRAN UNIVERSITY****(08/01/2007)**

3906 S 74TH STREET  
TACOMA, WA 98409  
(253) 284-3880

Admin: KAREN R TURNER

**COURSES**

	Delivery Method	Clock Hours
C4531S - A REALTOR GUIDE TO THE CUSTOM HOME MARKET	Live Lecture	3.5
C4541S - AVOIDING ROADKILL-TOP TEN STUPID THINGS...	Live Lecture	3
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Computer Based Training	6
C4691 - BUYER, YOU'RE MINE	Live Lecture	3
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Computer Based Training	12
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Internet-based Instruction	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Internet-based Instruction	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Computer Based Training	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Computer Based Training	6
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Internet-based Instruction	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Computer Based Training	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Internet-based Instruction	6
C0018CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Internet-based Instruction	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3659S - FAIR HOUSING	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C4627 - FAIR HOUSING PRACTICES	Live Lecture	3.5
C4548S - FORECLOSURES & SHORT SALES OF RE IN WASHINGTON	Live Lecture	4
C4661 - FORM 17-WHAT YOU REALLY NEED TO KNOW	Live Lecture	3
C2951S - HOW A 1031 EXCHANGE CAN BENEFIT YOU	Live Lecture	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C4626 - MAKING USE OF TITLE INSURANCE AS A TOOL...	Live Lecture	3
C4737 - NWMLS PURCHASE & SALE AGRMNT FROM START TO FINISH	Live Lecture	7
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C4494S - PROSPECTING FOR DOLLARS	Live Lecture	3
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C4610 - REAL ESTATE INVESTMENT STRATEGY	Live Lecture	30
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C4601 - STATE OF WA RE SETTLEMENT PROCEDURES ACT REFORM	Live Lecture	3
C4746 - TAX INFORMATION FOR THE SOLE PROPRIETOR AGENT	Live Lecture	3.5
C3225S - THE CLOSING PROCESS	Live Lecture	3.5
C4795 - THE PEOPLE IN THE PEOPLE BUSINESS	Live Lecture	3.5
C4378S - THE TRUTH ABOUT MOLD	Computer Based Training	6
C4378S - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Computer Based Training	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Internet-based Instruction	6
C4593 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C4593 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1452 MCKISSOCK APPRAISAL SCHOOL****(11/18/2006)**

218 LIBERTY STREET  
 PO BOX 1673  
 WARREN, PA 16365  
 (814) 723-6979

Admin: RICHARD MCKISSOCK

**COURSES**

	Delivery Method	Clock Hours
C4873 - AGENCY LAW	Internet-based Instruction	4
C3803 - APPRAISER LIABILITY (4 HOURS)	Live Lecture	4
C3804 - APPRAISER LIABILITY (6 HOURS)	Live Lecture	6
C4775 - APPRAISING FHA TODAY	Live Lecture	8
C4833 - APPRAISING RE OWNED (REO) & FORECLOSURE PROPERTIES	Live Lecture	8
C4889 - BUYER'S AGENCY	Internet-based Instruction	4
C4877 - CONTRACT LAW	Internet-based Instruction	3
C3795 - DOES MY REPORT COMPLY WITH USPAP	Live Lecture	8
C4869 - FAIR HOUSING	Internet-based Instruction	4
C4828 - PRIVATE APPRAISAL ASSIGN.:WHAT TO DO-WHAT NOT TO DO	Live Lecture	8
C3796 - RESIDENTIAL CONSTRUCTION	Live Lecture	8
C4888 - RISK MANAGEMENT	Internet-based Instruction	3
C4854 - SCOPE OF WORK	Live Lecture	8
C4878 - THE APPRAISAL PROCESS FOR AGENTS & BROKERS	Internet-based Instruction	4
C4841 - THE COST APPROACH	Live Lecture	8
C4859 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1553 MLS EDUCATION****(04/13/2007)**

14044 NE 8TH STREET SUITE  
 BELLEVUE, WA 98007  
 (425) 957-9682

Admin: ALLAL AMRANI

**COURSES**

	Delivery Method	Clock Hours
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture & Internet-based	6
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Live Lecture & Internet-based	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Live Lecture & Internet-based	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Live Lecture & Internet-based	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Live Lecture & Internet-based	6
C3660S - DIVERSITY AND DOING BUSINESS	Live Lecture & Internet-based	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Live Lecture & Internet-based	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture & Internet-based	6
C3731S - ETHICS AND REAL ESTATE	Live Lecture & Internet-based	6
C3659S - FAIR HOUSING	Live Lecture & Internet-based	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Live Lecture & Internet-based	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture & Internet-based	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Live Lecture & Internet-based	12
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture & Internet-based	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture & Internet-based	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Live Lecture & Internet-based	12
C3662S - REAL ESTATE FINANCE TODAY	Live Lecture & Internet-based	6
C3661S - RISK MANAGEMENT	Live Lecture & Internet-based	6
C4378S - THE TRUTH ABOUT MOLD	Live Lecture & Internet-based	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Live Lecture & Internet-based	6
C4518 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60

**S1447 MORTGAGE LEARNING****(03/16/2008)**

15403 202ND AVENUE SE  
 RENTON, WA 98059  
 (425) 271-9799

Admin: CLAUDIA LYNNE GULIT

**COURSES**

	Delivery Method	Clock Hours
C2937 - CONVENTIONAL LOAN FINANCING	Live Lecture	30

**S1052 MULTI SCHOOL OF REAL ESTATE (08/15/2007)**  
1326 CENTRAL AVE SOUTH  
KENT, WA 98032  
(253) 852-2063

Admin: MARGARITA FRENCH

COURSES	Delivery Method	Clock Hours
C3958 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60

**S1591 MWM REAL ESTATE SCHOOL (06/22/2008)**  
7018 157TH STREET SW  
EDMONDS, WA 98026  
(425) 876-1921

Admin: MIKE MITTE

COURSES	Delivery Method	Clock Hours
C4912 - THE STRUCTURED LISTING SALES CALL	Live Lecture	4

**S1053 MYKUT REAL ESTATE SCHOOL (09/11/2006)**  
3717 196TH STREET SW #205  
LYNNWOOD, WA 98036  
(800) 605-6645

Admin: DARRYL BRADSHAW

COURSES	Delivery Method	Clock Hours
C0696 - 1031 EXCHANGE	Live Lecture	30
C3698S - ADA & FAIR HOUSING	Internet-based Instruction	3
C3698S - ADA & FAIR HOUSING	CD-ROM	3
C4624 - BASIC APPRAISAL PRINCIPLES	Live Lecture	30
C3699S - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C3699S - BASIC REAL ESTATE FINANCE	CD-ROM	6
C1727 - BUSINESS MANAGEMENT	Live Lecture	30
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C3888S - BUYER REPRESENTATION IN REAL ESTATE	CD-ROM	6
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	CD-ROM	12
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Internet-based Instruction	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	CD-ROM	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Internet-based Instruction	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	CD-ROM	6
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Internet-based Instruction	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	CD-ROM	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Internet-based Instruction	6
C3629 - COMPLEX APPRAISAL-COST APPROACH	Live Lecture	3.5
C3622 - COMPLEX APPRAISAL-INCOME APPROACH	Live Lecture	4
C3697S - CONSENSUAL DUAL AGENCY	CD-ROM	3
C3697S - CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3101 - CONSTRUCTION TECHNOLOGY	Live Lecture	8
C3990 - CREATING WEALTH THROUGH RE: RESIDENTIAL PROPERTIES	Live Lecture	3
C0004CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C0037CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Correspondence	3
C3058 - DISCOUNTED CASH FLOW	Live Lecture	15
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	CD-ROM	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Computer Based Training	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	CD-ROM	6
C3731S - ETHICS AND REAL ESTATE	CD-ROM	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3659S - FAIR HOUSING	CD-ROM	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12

C3726S - FAIR HOUSING LAW AND PRACTICE	CD-ROM	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	CD-ROM	6
C1560 - INVESTMENT ANALYSIS-DCF	Live Lecture	7.5
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	CD-ROM	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3628 - IT'S ALL ABOUT PROFIT	Live Lecture	7.5
C1542 - LAWS IMPACTING REAL ESTATE - BEYOND THE BASICS I	Live Lecture	7.5
C1543 - LAWS IMPACTING REAL ESTATE - BEYOND THE BASICS II	Live Lecture	7.5
C1544 - LAWS IMPACTING REAL ESTATE - BEYOND THE BASICS III	Live Lecture	7.5
C1545 - LAWS IMPACTING REAL ESTATE - BEYOND THE BASICS IV	Live Lecture	7.5
C1535 - LAWS IMPACTING REAL ESTATE-BEYOND THE BASICS	Live Lecture	30
C4161 - MARSHALL & SWIFT COST APPROACH	Live Lecture	7
C3696S - METHODS OF RESIDENTIAL FINANCE	CD-ROM	6
C3696S - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3695S - NAR CODE OF ETHICS	CD-ROM	3
C3695S - NAR CODE OF ETHICS	Internet-based Instruction	3
C3694S - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3694S - PRICING PROPERTY TO SELL	CD-ROM	6
C4734S - PROPERTY DISCLOSURES:...GUIDE TO REDUCING RISK	Computer Based Training	6
C4734S - PROPERTY DISCLOSURES:...GUIDE TO REDUCING RISK	Internet-based Instruction	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	CD-ROM	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	CD-ROM	6
C0192 - REAL ESTATE BROKERAGE MANAGEMENT	Live Lecture	30
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	CD-ROM	12
C3662S - REAL ESTATE FINANCE TODAY	CD-ROM	6
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C2529 - REAL ESTATE INVESTMENT-EVALUATION TOOLS	Live Lecture	7.5
C2528 - REAL ESTATE INVESTMENT-MARKET & INCOME	Live Lecture	7.5
C2530 - REAL ESTATE INVESTMENT-PRICE VS. VALUE	Live Lecture	7.5
C0191 - REAL ESTATE LAW	Live Lecture	30
C3693S - REAL ESTATE MATH	CD-ROM	3
C3693S - REAL ESTATE MATH	Internet-based Instruction	3
C3700S - REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C3700S - REAL ESTATE OFFICE MANAGEMENT	CD-ROM	6
C3102 - RECOGNIZING & EVALUATING STRUCTURAL PROBLEMS	Live Lecture	8
C0195 - RESIDENTIAL APPRAISAL	Live Lecture	30
C1495 - RESIDENTIAL PROPERTY MANAGEMENT	Live Lecture	30
C4749S - REVERSE MORTGAGES FOR SENIOR HOMEOWNERS	Internet-based Instruction	6
C4749S - REVERSE MORTGAGES FOR SENIOR HOMEOWNERS	Computer Based Training	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	CD-ROM	6
C2367 - SELLING SKILLS FOR THE 21ST CENTURY	Live Lecture	30
C3701S - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3701S - TAX ADVANTAGES OF HOME OWNERSHIP	CD-ROM	6
C3692S - TAX FREE EXCHANGES	CD-ROM	3
C3692S - TAX FREE EXCHANGES	Internet-based Instruction	3
C4378S - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C4378S - THE TRUTH ABOUT MOLD	CD-ROM	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Internet-based Instruction	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	CD-ROM	6
C4047 - UNIFORM STANDARDS & PROF APPRAISAL PRACTICES	Live Lecture	7
C2902 - UNIFORM STANDARDS OF PROF APPRAISAL PRACTICE	Live Lecture	15
C3150 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C3150 - WA REAL ESTATE FUNDAMENTALS	CD-ROM	60
C1665 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C1827 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C4292 - WHAT HAPPENS IN 5 YEARS? THE ANATOMY OF THE ARM	Live Lecture	3
C1568 - WHAT'S IT WORTH?	Live Lecture	30

**S1562 NAPMW-INSTITUTE OF MORTGAGE LENDING (09/30/2007)**  
 23607 HWY 99 SUITE 2C  
 PO BOX 2016  
 EDMONDS, WA 98020  
 (425) 775-6589  
 Admin: CINDY L BYFIELD

COURSES	Delivery Method	Clock Hours
C4723 - ONE-DAY EVENT ANNUAL MEETING	Live Lecture	6

**S1465 NATIONAL ASSOCIATION OF REALTORS (08/24/2007)**  
 430 N MICHIGAN AVENUE  
 CHICAGO, IL 60611  
 (312) 329-8886

Admin: BRENDA GIRVEN

COURSES	Delivery Method	Clock Hours
C3144 - AT HOME WITH DIVERSITY: ONE AMERICA	Live Lecture	6

**S1358 NATIONAL BUSINESS INSTITUTE (06/06/2007)**  
 PO BOX 3067  
 EAU CLAIRE, WI 54702  
 (715) 835-8525

Admin: LAURA SHAY

COURSES	Delivery Method	Clock Hours
C4431 - AN ADVANCED LOOK AT WASHINGTON REAL ESTATE LAW	Live Lecture	7
C4477 - COMPLYING WITH WA LAND USE LAWS & REGULATIONS	Live Lecture	7
C4894 - EMINENT DOMAIN: LEGAL UPDATE	Live Lecture	7
C4786 - HOW TO STRUCTURE WORRY-FREE COMMERCIAL LEASES	Live Lecture	7
C4790 - IN-DEPTH TITLE INSURANCE PRINCIPLES & ALTA UPDATES	Live Lecture	7
C4336 - LAND USE AND ZONING LAW LITIGATION IN WASHINGTON	Live Lecture	7
C4646 - MANAGING RES PROPERTY: AVOIDING TENANT DISPUTES..	Live Lecture	7
C4337 - MEETING THE CHALLENGES OF WA RE TITLES & TITLE INS	Live Lecture	7
C4364 - PRACTICAL GUIDE TO ZONING & LAND USE LAW IN WA	Live Lecture	7
C4522 - PREVENTING OR SUCCESSFULLY RESOLVING RE EVICTION..	Live Lecture	7
C4375 - PROTECTING WATER RIGHTS & QUALITY IN WASHINGTON	Live Lecture	7
C4353 - SOPHISTICATED SECTION 1031 TRANSACTIONS IN WA	Live Lecture	8

**S1584 NCS EXCHANGE PROFESSIONAL (03/28/2008)**  
 4811 HOPYARD ROAD SUITE  
 PLEASANTON, CA 94588  
 (866) 873-1031

Admin: WHITNEY GRAHAM

COURSES	Delivery Method	Clock Hours
C4838 - UNDERSTANDING A SECTION 1031 TAX DEFERRED EXCHANGE	Live Lecture	3

**S1559 NEW STAR REAL ESTATE SCHOOL (09/02/2007)**  
 23931 HWY 99 UNIT B  
 EDMONDS, WA 98026  
 (425) 248-4999

Admin: KEUN YUL RYU

COURSES	Delivery Method	Clock Hours
C4599 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60

**S1570 NORTH AMERICAN EXCHANGE COMPANY (12/20/2007)**  
 2185 N CALIFORNIA BLVD  
 SUITE 270  
 WALNUT CREEK, CA 94596  
 (800) 736-1031  
 Admin: ANITA "DIA" DEMMON

COURSES	Delivery Method	Clock Hours
C4700 - 1031 EXCHANGE CONCEPTS	Live Lecture	3
C4708 - ADVANCED 1031 EXCHANGE CONCEPTS	Live Lecture	3

**S1520 NORTHSTONE INSTITUTE (10/20/2007)**  
 317 NW GILMAN BLVD SUITE 5  
 ISSAQUAH, WA 98027  
 (425) 837-4700

Admin: BRIAN LEAVITT

COURSES	Delivery Method	Clock Hours
C3944S - ADA FAIR HOUSING	Computer Based Training	3
C4316S - COMMUNITY ETHICS	Computer Based Training	3
C3965S - CONTRACTS	Computer Based Training	3
C3660S - DIVERSITY AND DOING BUSINESS	CD-ROM	6
C3973S - ENVIRONMENTAL BASICS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	CD-ROM	6
C3731S - ETHICS AND REAL ESTATE	CD-ROM	6
C3659S - FAIR HOUSING	CD-ROM	6
C3726S - FAIR HOUSING LAW AND PRACTICE	CD-ROM	12
C3964S - HOME INSPECTION	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	CD-ROM	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	CD-ROM	12
C3974S - METH MADNESS	Computer Based Training	3
C3952S - PRICING PROPERTY	Computer Based Training	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	CD-ROM	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	CD-ROM	6
C3966S - REAL ESTATE ETHICS	Computer Based Training	3
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	CD-ROM	12
C3662S - REAL ESTATE FINANCE TODAY	CD-ROM	6
C3959S - REAL ESTATE MATH	Computer Based Training	6
C3661S - RISK MANAGEMENT	CD-ROM	6
C4315S - TAX STRATEGIES FOR THE INDEPENDENT CONTRACTOR	Computer Based Training	6
C3963S - WA LICENSE LAW	Computer Based Training	6
C4641 - WASHINGTON REAL ESTATE PRACTICES	Computer Based Training	30

**S1586 NWMLS REAL ESTATE SCHOOL (04/06/2008)**  
 11430 NE 120TH STREET  
 KIRKLAND, WA 98034  
 (425) 820-9200

Admin: JEFF COOP

COURSES	Delivery Method	Clock Hours
C4853 - FORMS REVISION COURSE	Live Lecture	3

**S1018 OCEAN SHORES REAL ESTATE SCHOOL (01/26/2007)**  
 711 N POINT BROWN AVENUE  
 PO BOX 444  
 OCEAN SHORES, WA 98569  
 (360) 289-1000

Admin: THORNTON N WARD

COURSES	Delivery Method	Clock Hours
C4543 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60



**S1417 OLD REPUBLIC TITLE EDUCATION CENTER (02/18/2008)**  
 4114 198TH STREET SW SUITE  
 LYNNWOOD, WA 98036  
 (425) 776-1970

Admin: JENNIFER SWITLIK

COURSES	Delivery Method	Clock Hours
C2970 - 1031 ADVANCED	Live Lecture	3
C2971 - 1031 BASICS	Live Lecture	3
C2954 - INTRO TO ESCROW: WHAT DO YOU MEAN WE DIDN'T CLOSE?	Live Lecture	3
C2578 - INTRODUCTION TO TITLE INSURANCE	Live Lecture	3
C1199 - QUALIFYING FOR A MORTGAGE LOAN	Live Lecture	3
C4200 - REAL ESTATE TECHNOLOGY TOOLS	Live Lecture	3
C4189 - SUCCESSFUL REAL ESTATE CLOSINGS: AN EXPLORATION..	Live Lecture	3
C4460 - THE MISSED FORTUNE	Live Lecture	3
C4196 - TITLE FOR THE 21ST CENTURY	Live Lecture	3
C4033 - TOXIC MOLD	Live Lecture	3
C4188 - UNDERSTANDING CREDIT SCORING	Live Lecture	3

**S1205 OLYMPUS REAL ESTATE SCHOOL (07/08/2007)**  
 7 LAKE BELLEVUE DRIVE #212  
 BELLEVUE, WA 98005  
 (360) 280-5132

Admin: JOHN M HANSON

COURSES	Delivery Method	Clock Hours
C4614 - BROKERAGE MANAGEMENT	Live Lecture	30
C4568 - BUSINESS MANAGEMENT	Live Lecture	30
C0022CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C4479 - THE CODE OF ETHICS	Live Lecture	3
C1639 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1456 ONE SOURCE (06/22/2008)**  
 3906 SO 74TH STREET  
 TACOMA, WA 98409  
 (253) 284-3880

Admin: KAREN R TURNER

COURSES	Delivery Method	Clock Hours
C3790S - 2002-2003 REVISIONS TO THE NWMLS FORMS	Live Lecture	3.5
C4531 - A REALTOR GUIDE TO THE CUSTOM HOME MARKET	Live Lecture	3.5
C4284S - CERTIFIED HOME MARKETING SPECIALIST...	Live Lecture	9
C0078S - FASTSTART	Live Lecture	30
C4538 - MANAGING TIME TO ACHIEVE GOALS	Live Lecture	3
C4418S - SENIORS REAL ESTATE SPECIALIST	Live Lecture	13
C3225 - THE CLOSING PROCESS	Live Lecture	3.5

**S1578 ONLINEED, INC. (02/16/2008)**  
 7405 SW BEVELAND  
 PORTLAND, OR 97223  
 (503) 636-4580

Admin: N JEFFREY SORG

COURSES	Delivery Method	Clock Hours
C4778 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1071 PACIFIC LEGAL SEMINARS (10/05/2006)**  
PO BOX 61092  
SEATTLE, WA 98121  
(206) 933-9247

Admin: LAWRENCE B LINVILLE

COURSES	Delivery Method	Clock Hours
C2575 - CONSTRUCTION CONTRACTS LAW	Live Lecture	3
C2576 - CONSTRUCTION LIEN LAWS	Live Lecture	4
C4781 - LEGAL AND TITLE ISSUES THAT ARISE IN RE TRANS...	Live Lecture	4
C4495 - LEGAL ISSUES IN REAL ESTATE	Live Lecture	7.5
C4796 - RE LEGAL ISSUES FROM PURCHASE & SALE TO CLOSING...	Live Lecture	4
C4785 - RE LEGAL ISSUES THAT ARISE IN RE TRANSATIONS...	Live Lecture	7.5

**S1471 PACIFIC NORTHWEST TITLE SCHOOL OF REAL (02/18/2006)**  
215 COLUMBIA STREET  
SEATTLE, WA 98104  
(206) 622-1040

Admin: ROBERTA POWERS

COURSES	Delivery Method	Clock Hours
C4467 - FENG SHUI TOOLKIT FOR BUYING AND SELLING A HOME	Live Lecture	3
C4386 - LEGAL DESCRIPTION & TITLE BASICS	Live Lecture	3
C4371 - THE SEARCH & THE COMMITMENT	Live Lecture	3

**S1546 PILLAR TO POST REAL ESTATE ACADEMY (12/13/2006)**  
PO BOX 2637  
VANCOUVER, WA 98668  
(360) 546-2190

Admin: LORRI A RATLIFF

COURSES	Delivery Method	Clock Hours
C4387 - PROBLEMS IN OLDER HOMES	Live Lecture	3

**S1543 PINNACLE QUEST LLC (09/16/2006)**  
1532 CHARTER OAKS CIR  
SANDY, UT 84093  
(801) 733-4373

Admin: BRENT GRAY

COURSES	Delivery Method	Clock Hours
C4320 - CONVERTING TECHNOLOGY INTO CASH	Live Lecture	3

**S1589 PIONEER REAL ESTATE SCHOOL (05/17/2008)**  
1850 SOUTH EAGLE ROAD  
MERIDIAN, ID 83642  
(208) 377-4300

Admin: CHUCK BYERS

COURSES	Delivery Method	Clock Hours
C4874 - ENVIRONMENTAL ISSUES	Live Lecture	8
C4892 - PROPERTY DISCLOSURES & RED FLAGS	Live Lecture	8

**S1480 PRO PERFORMER SEMINARS (07/11/2007)**  
 2654 GREY FOX DRIVE  
 SUTHERLIN, OR 97479  
 (800) 361-6848

Admin: JIM REMLEY

COURSES	Delivery Method	Clock Hours
C3353 - (ABR) ACCREDITED BUYER REPRESENTATIVE - 2 DAY	Live Lecture	14
C4265 - A COWARD'S GUIDE TO CLOSING	Live Lecture	7.5
C4457 - ACCREDITED LUXURY HOME SPECIALIST	Live Lecture	15
C4393 - BREAKING THE BUYER BOUNDARY!	Live Lecture	3.5
C3672 - NATURAL NEGOTIATOR	Live Lecture	3.5
C3983 - NATURAL NEGOTIATOR - 3.0	Live Lecture	3
C3941 - RELATIONSHIP SELLING & BLDG A SPHERE OF INFLUENCE	Live Lecture	3
C4003 - REPA - REAL ESTATE PROFESSIONAL ASSISTANT	Live Lecture	15
C3909 - SENIOR HOUSING SPECIALIST - 2 DAY COURSE	Live Lecture	15
C4110 - THE 7 DISCIPLINES OF SUPERSTAR SELLING	Live Lecture	3.5

**S1501 PROEDUCATE (06/08/2007)**  
 4200 S I-10 SERVICE ROAD W  
 SUITE 134  
 METAIRIE, LA 70001  
 (504) 454-9866

Admin: ROY L PONTHER, JR., Ph.D.

COURSES	Delivery Method	Clock Hours
C3839 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1450 PROFESSIONAL CENTER FOR CONTINUING (05/04/2006)**  
 3906 S 74TH STREET  
 TACOMA, WA 98409  
 (253) 284-3880

Admin: KAREN R TURNER

COURSES	Delivery Method	Clock Hours
C4548 - FORECLOSURES & SHORT SALES OF RE IN WASHINGTON	Live Lecture	4
C2951 - HOW A 1031 EXCHANGE CAN BENEFIT YOU	Live Lecture	4

**S1353 PROFESSIONAL DIRECTION INC (03/23/2007)**  
 13148 HOLMES PT DR NE  
 KIRKLAND, WA 98034  
 (425) 821-8585

Admin: NATALIE DANIELSON

COURSES	Delivery Method	Clock Hours
C4620 - A MENU OF MORTGAGES	Live Lecture	3
C3921 - ARE YOU A SECRET AGENT?	Live Lecture	3
C4738 - BUT, I HAVE A FEW OBJECTIONS	Live Lecture	3
C3573 - CLOSING CHALLENGES	Live Lecture	3
C3306 - CONNECTED CONSUMERS	Live Lecture	3
C4649 - CONNECTING TO THE COUNTY RECORDS	Live Lecture	3
C3250 - CONSUMER RIGHTS	Live Lecture & Correspondence	5
C2999 - CREDIT REPORTS	Live Lecture	3
C0008CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Correspondence	3
C2733 - DANGEROUS DOZEN	Live Lecture & Correspondence	5
C3899 - DON'T TAKE NO FOR AN ANSWER	Live Lecture	3
C3581 - EARNEST MONEY AND ESCROW	Live Lecture & Correspondence	5
C1526 - ESCROW ESSENTIALS	Live Lecture	3
C2003 - FAIR HOUSING	Live Lecture & Correspondence	7.5
C1444 - FARM AND REAP REWARDS	Live Lecture	3

C4204 - FHA 203K REHAB LOANS	Live Lecture	3
C1195 - FINANCING FIRST TIME BUYERS	Live Lecture	5
C1587 - INDOOR AIR QUALITY	Live Lecture	3
C2521 - INSIDE VIEW-ROLE OF TITLE INSURANCE	Live Lecture	3
C1192 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C4715 - IS THAT A LAW?	Live Lecture	3
C4317 - KEEP YOUR LICENSE	Live Lecture & Correspondence	7.5
C1394 - LISTINGS THAT SELL	Live Lecture & Correspondence	7.5
C4231 - LOSER LOANS	Live Lecture	3
C1240 - MORTGAGE MAZE	Live Lecture	5
C3845 - PAY ATTENTION TO CUSTOMERS	Live Lecture	3
C3281 - POWERFUL PROPERTY FLYERS AND POSTCARDS	Live Lecture	3
C1199 - QUALIFYING FOR A MORTGAGE LOAN	Live Lecture & Correspondence	5
C1541 - REACH OUT AND TAKE THIS A.R.M.	Live Lecture	3
C4443 - REAL ESTATE FRAUD - 3 HRS	Live Lecture	3
C4424 - REAL ESTATE FRAUD - 6 HRS	Live Lecture	6
C2418 - RENTAL RIGHTS	Live Lecture	3
C1255 - RESIDENTIAL RENTAL REALITY	Live Lecture & Correspondence	5
C4451 - SAFETY & SECURITY	Live Lecture	3
C3597 - SIGNING LISTING AGREEMENTS	Live Lecture & Correspondence	5
C2268 - THE KEY TO BUYERS	Live Lecture & Correspondence	7.5
C4788 - THE PARETO PRINCIPLE	Live Lecture	3
C3304 - THEY GOT CAUGHT	Live Lecture	3
C1443 - TODAY'S RATES	Live Lecture	3
C4750 - TOOLS OF THE TRADE: THE P & S AGREEMENT IN DEPTH	Live Lecture	7.5
C4622 - VALUING HIGH END AND UNUSUAL PROPERTY	Live Lecture	4
C2117 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Correspondence	30
C2593 - WATCH WHAT YOU SAY!	Live Lecture & Correspondence	3
C4230 - WATER IS THE ENEMY	Live Lecture	3
C1254 - WHAT IS A HOME WORTH?	Live Lecture & Correspondence	5
C1445 - WHEN ARE YOU AN AGENT?	Live Lecture & Correspondence	5
C3211 - WHY DOES A SELLER LIST	Live Lecture & Correspondence	3
C4416 - WHY REAL ESTATE? THE PAST, PRESENT & FUTURE	Live Lecture	3

**S1066 PROSCHOOLS**

**(09/01/2006)**

10225 SW PARKWAY  
PORTLAND, OR 97225  
(503) 297-1344

Admin: PAUL H GOLD

COURSES	Delivery Method	Clock Hours
C3657S - AGENCY PLUS	Correspondence	4
C4090 - AGENCY RELATIONSHIPS	Live Lecture & Correspondence	4
C4090 - AGENCY RELATIONSHIPS	Live Lecture & Internet-based	4
C4342 - BROKERAGE MANAGEMENT	Live Lecture & Correspondence	30
C4342 - BROKERAGE MANAGEMENT	Live Lecture & Internet-based	30
C4343 - BUSINESS MANAGEMENT	Live Lecture & Correspondence	30
C4343 - BUSINESS MANAGEMENT	Live Lecture & Internet-based	30
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Correspondence	4
C3763 - COMMERCIAL REAL ESTATE-FINANCE	Correspondence	8
C3767 - COMMERCIAL REAL ESTATE-LISTING PROPERTIES	Correspondence	4
C3765 - COMMERCIAL REAL ESTATE-MORTGAGE SERVICING	Correspondence	6
C3772 - COMMERCIAL REAL ESTATE-SMART MARKETING PRACTICES	Correspondence	4
C3764 - COMMERCIAL REAL ESTATE-UNDERSTANDING INVESTMENTS	Correspondence	4
C3768 - COMMERCIAL REAL ESTATE-UNDERWRITING	Correspondence	6
C3769 - CONSTRUCTION LENDING	Correspondence	4
C0031CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Internet-based	3
C0031CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Correspondence	3
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3735S - DIVERSITY AND DOING BUSINESS	Correspondence	4
C4146 - ENCUMBRANCES	Live Lecture & Internet-based	4
C4146 - ENCUMBRANCES	Live Lecture & Correspondence	4
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Correspondence	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6

C4911 - ETHICS AND REAL ESTATE	Correspondence	4
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS IN REAL ESTATE	Correspondence	4
C4094 - EVALUATING AND PRICING PROPERTY	Live Lecture & Internet-based	4
C4094 - EVALUATING AND PRICING PROPERTY	Live Lecture & Correspondence	4
C3659S - FAIR HOUSING	Computer Based Training	6
C3734S - FAIR HOUSING	Correspondence	4
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Correspondence	4
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C4088 - LISTING AGREEMENTS	Live Lecture & Internet-based	6
C4088 - LISTING AGREEMENTS	Live Lecture & Correspondence	6
C4152 - PRINCIPLES	Live Lecture & Internet-based	30
C4152 - PRINCIPLES	Live Lecture & Correspondence	30
C4266 - PROFESSIONAL PROPERTY MANAGEMENT	Live Lecture & Correspondence	8
C4266 - PROFESSIONAL PROPERTY MANAGEMENT	Live Lecture & Internet-based	8
C4480 - PROPERTY DISCLOSURES	Live Lecture & Correspondence	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C4087 - PURCHASE AND SALE AGREEMENTS	Live Lecture & Correspondence	8
C4087 - PURCHASE AND SALE AGREEMENTS	Live Lecture & Internet-based	8
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3736S - REAL ESTATE FINANCE TODAY	Correspondence	4
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C4472 - REAL ESTATE INVESTMENT FUNDAMENTALS	Live Lecture & Correspondence	6
C4089 - RESIDENTIAL FINANCING	Live Lecture & Correspondence	8
C4089 - RESIDENTIAL FINANCING	Live Lecture & Internet-based	8
C3732S - RISK MANAGEMENT	Correspondence	4
C3661S - RISK MANAGEMENT	Computer Based Training	6
C4471 - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Live Lecture & Correspondence	4
C3479 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture & Correspondence	60
C3479 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C4280 - WASHINGTON REAL ESTATE LAW	Live Lecture & Internet-based	30
C4280 - WASHINGTON REAL ESTATE LAW	Live Lecture & Correspondence	30
C3427 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Correspondence	30
C3427 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Internet-based	30

**S1430 PRUDENTIAL NORTHWEST PROPERTIES INSTITUTE (10/30/2006)**

105 W MAIN STREET SUITE  
BATTLE GROUND, WA 98604  
(360) 687-4942  
Admin: DIAN LANE

COURSES	Delivery Method	Clock Hours
C2502 - WA REAL ESTATE FUNDAMENTALS	Interactive Audio	60

**S1560 PUGET SOUND SCHOOL OF REAL ESTATE (09/09/2007)**

6343 52ND AVENUE S  
SEATTLE, WA 98118  
(206) 725-1584  
Admin: STUART KAUFMAN

COURSES	Delivery Method	Clock Hours
C4616 - GET YOUR SPHERE IN GEAR	Live Lecture	3

**S1554 QPOINT SCHOOL OF REAL ESTATE (05/16/2007)**

1420 S MERIDIAN SUITE D  
PUYALLUP, WA 98371  
(253) 770-3771  
Admin: WALT ZEIGER

COURSES	Delivery Method	Clock Hours
C4607 - HOW TO AVOID THE PITFALLS OF MORTGAGE FINANCING	Live Lecture	3.5
C4539 - RISK REDUCTION THROUGH HOME WARRANTY	Live Lecture	3.5

**S1291 RE ADVANCED LEARNING & TRAINING INST (12/28/2006)**

PO BOX 4384  
 FEDERAL WAY, WA 98063  
 (206) 718-2715  
 Admin: BYRON K HILLER

COURSES	Delivery Method	Clock Hours
C0078 - FASTSTART	Live Lecture	30

**S1413 RE/MAX SATELLITE NETWORK (07/06/2008)**

8390 E CRESCENT PARKWAY  
 GREENWOOD VILLAGE, CO 80111  
 (303) 796-3890  
 Admin: KEITH KATTE

COURSES	Delivery Method	Clock Hours
C4319 - HOW TO WORK WITH REAL ESTATE INVESTORS	Live Lecture	3

**S1489 RE/MAX, EQUITY GROUP REAL ESTATE SCHOOL (08/03/2006)**

7700 NE GREENWOOD DRIVE  
 VANCOUVER, WA 98662  
 (360) 882-6000

Admin: VONITA G SNOW

COURSES	Delivery Method	Clock Hours
C3657S - AGENCY PLUS	Live Lecture	4
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture	4
C3735S - DIVERSITY AND DOING BUSINESS	Live Lecture	4
C3660S - DIVERSITY AND DOING BUSINESS	CD-ROM	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture	4
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS IN REAL ESTATE	Live Lecture	4
C3734S - FAIR HOUSING	Live Lecture	4
C3659S - FAIR HOUSING	CD-ROM	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture	4
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture	4
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	CD-ROM	6
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture	4
C3661S - RISK MANAGEMENT	CD-ROM	6
C3732S - RISK MANAGEMENT	Live Lecture	4
C3744 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60

**S1411 REAL EDUCATION SEMINARS (01/12/2008)**

17204 HILLCREST TERRACE SW  
 SEATTLE, WA 98166  
 (206) 915-3742

Admin: ERIC D AASNESS

COURSES	Delivery Method	Clock Hours
C2186 - AN INTRODUCTION TO MORTGAGE FINANCE	Live Lecture	7.5
C2187 - CONVENTIONAL MORTGAGE FINANCING	Live Lecture	7.5
C2199 - FINANCING FIRST-TIME HOMEBUYERS	Live Lecture	7.5
C2202 - FINANCING INCOME PROPERTIES	Live Lecture	7.5
C2188 - GOVERNMENT LOAN PROGRAMS	Live Lecture	7.5
C2195 - MORTGAGE FINANCE	Live Lecture	30
C2189 - SETTLEMENT STATEMENTS & OTHER FINANCING ISSUES	Live Lecture	7.5

**S1523 REAL ESTATE ACADEME**  
16008 70TH AVENUE WEST  
EDMONDS, WA 98026  
(206) 963-3434  
Admin: M JANE BRISBIN

(12/05/2007)

COURSES	Delivery Method	Clock Hours
C4454 - EAST MEETS WEST WITH FENG SHUI FOR REAL ESTATE	Live Lecture	4
C4455 - LOCATION, LOCATION, FENG SHUI FOR REAL ESTATE	Live Lecture	7

**S1441 REAL ESTATE AWARENESS SEMINARS**  
59B WHITEROCK ROAD  
OKANOGAN, WA 98840  
(509) 422-1234

(04/14/2007)

Admin: KATHY E POWER

COURSES	Delivery Method	Clock Hours
C3657S - AGENCY PLUS	Live Lecture & Correspondence	4
C3428 - BROKERAGE MANAGEMENT	Live Lecture & Correspondence	30
C4391 - BUSINESS MANAGEMENT	Live Lecture & Correspondence	30
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture & Correspondence	4
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Computer Based Training	6
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Computer Based Training	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Computer Based Training	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Computer Based Training	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Computer Based Training	6
C0030CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Correspondence	3
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3735S - DIVERSITY AND DOING BUSINESS	Live Lecture & Correspondence	4
C4844 - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Correspondence	7.5
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture & Correspondence	4
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3739S - ETHICS IN REAL ESTATE	Live Lecture & Correspondence	4
C3659S - FAIR HOUSING	Computer Based Training	6
C3734S - FAIR HOUSING	Live Lecture & Correspondence	4
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture & Correspondence	4
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C4223 - MANUFACTURED AND MODULAR HOUSING	Live Lecture & Correspondence	7.5
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture & Correspondence	4
C4219 - PROPERTY DISCLOSURES...	Live Lecture & Correspondence	7.5
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture & Correspondence	4
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture & Correspondence	4
C4845 - REAL ESTATE INVESTMENT FUNDAMENTALS	Correspondence	7.5
C4843 - REVERSE MORTGAGES FOR SENIOR HOMEOWNERS	Correspondence	7.5
C3732S - RISK MANAGEMENT	Live Lecture & Correspondence	4
C3661S - RISK MANAGEMENT	Computer Based Training	6
C4010 - THE POLICIES & PROCEDURES MANUAL FOR RE BROKERAGES	Live Lecture & Correspondence	15
C4205 - THE TRUTH ABOUT MOLD	Live Lecture & Correspondence	7.5
C4378S - THE TRUTH ABOUT MOLD	Computer Based Training	6
C4846 - TITLE INSURANCE FOR REAL ESTATE PROFESSIONALS	Correspondence	7.5
C4273 - UNDERSTANDING 1031 TAX FREE EXCHANGES	Live Lecture & Correspondence	7.5
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Computer Based Training	6
C3077 - WA REAL ESTATE FUNDAMENTALS	CD-ROM	60
C3357 - WASHINGTON AGENCY LAW	Live Lecture & Correspondence	15
C4442 - WASHINGTON REAL ESTATE LAW	Live Lecture & Correspondence	30
C3339 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Correspondence	30

**S1491 REAL ESTATE EDUCATION CONNECTION (12/19/2007)**  
600 SW 39TH STREET #100  
RENTON, WA 98055  
(425) 255-7575

Admin: MARCI BRENNAN

COURSES	Delivery Method	Clock Hours
C4714 - CUSTOMER ATTRACTION TOOLS	Live Lecture	3
C3583 - RESULTS IN 30 DAYS	Live Lecture	3.5
C3761 - TITLE INSURANCE: AS EASY AS SCHEDULE A., B., C.	Live Lecture	3.5
C4702 - UNDERSTANDING ESCROW	Live Lecture	3.5

**S1583 REAL ESTATE IRA (03/28/2008)**  
7908 150TH PL NW  
STANWOOD, WA 98292  
(360) 652-3344

Admin: JEAN MOORMEIER

COURSES	Delivery Method	Clock Hours
C4813 - HOW TO USE REAL ESTATE IN IRAs AND QUALIFIED PLANS	Live Lecture	8

**S1322 REAL ESTATE LAW SCHOOL (04/03/2008)**  
2375 130TH AVENUE SE STE  
BELLEVUE, WA 98005  
(425) 867-9800

Admin: MARK E HODGES

COURSES	Delivery Method	Clock Hours
C4167 - A GUIDE TO USING SELF-DIRECTED RETIREMENT PLANS...	Live Lecture	8
C1118 - CREATIVE FINANCING STRATEGIES	Live Lecture	7.5

**S1568 REAL ESTATE LICENSEE TRAINING INSTITUTE (12/01/2007)**  
25920 185TH PL SE  
COVINGTON, WA 98042  
(253) 631-4019

Admin: BILL EASTER

COURSES	Delivery Method	Clock Hours
C4774 - COMMON DEFECTS FOUND AT HOME INSPECTIONS	Live Lecture	3
C4757 - UNDERSTANDING THE HOME INSPECTION INDUSTRY	Live Lecture	3

**S1506 REAL ESTATE USA REAL ESTATE SCHOOL & (03/05/2007)**  
4009 BRIDGEPORT WAY W  
TACOMA, WA 98466  
(253) 566-4917

Admin: MIA PERRYMAN/PENELOPE LEVY

COURSES	Delivery Method	Clock Hours
C4651 - 1031 TAX-DEFERRED EXCHANGE	Live Lecture	3
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Computer Based Training	6
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture	4
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Internet-based Instruction	12
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Computer Based Training	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Internet-based Instruction	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Computer Based Training	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Computer Based Training	6
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Internet-based Instruction	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Computer Based Training	6



C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Internet-based Instruction	6
C3735S - DIVERSITY AND DOING BUSINESS	Live Lecture	4
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Computer Based Training	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3739S - ETHICS IN REAL ESTATE	Live Lecture	4
C3659S - FAIR HOUSING	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3734S - FAIR HOUSING	Live Lecture	4
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture	4
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture	4
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3732S - RISK MANAGEMENT	Live Lecture	4
C3661S - RISK MANAGEMENT	Computer Based Training	6
C4113 - THE DOLLARS AND SENSE OF RESIDENTIAL FINANCING	Live Lecture	3.5
C4378S - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C4378S - THE TRUTH ABOUT MOLD	Computer Based Training	6
C4608 - TOGETHER TO THE TOP	Live Lecture	30
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Computer Based Training	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Internet-based Instruction	6
C4642 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture & Computer Based	60
C4642 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C3885 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C4426 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1335 RED APPLE REAL ESTATE SEMINARS (03/21/2008)**

12627 NEWMAN LAKE DR E  
NEWMAN LAKE, WA 99025  
(509) 226-0318

Admin: GARY WISBEN

COURSES	Delivery Method	Clock Hours
C4096S - CURRENT FINANCIAL TRENDS	Live Lecture	7.5
C1145 - EMBRACEABLE A.R.M.s	Live Lecture	7.5
C2589 - NEXT STEP FINANCE: BREAKING THE MOLD	Live Lecture	7.5

**S1123 RED CARPET SCHOOL OF REAL ESTATE (03/14/2007)**  
8288 LAKE CITY WAY NE  
SEATTLE, WA 98115  
(206) 523-5080

Admin: WILL BELMORE

COURSES	Delivery Method	Clock Hours
C2042 - BROKERAGE MANAGEMENT	Interactive Audio	30
C2041 - BUSINESS MANAGEMENT	Interactive Audio	30
C0015CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Interactive Audio	3
C2315S - FAIR HOUSING	Interactive Audio	3
C2340S - FUNDAMENTALS OF REAL ESTATE EXCHANGES	Interactive Audio	3
C2331S - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Interactive Audio	4
C2316S - HOW TO DETERMINE THE VALUE OF RENTAL PROPERTY	Interactive Audio	4
C2339S - NEGOTIATING IN THE BEST INTEREST OF YOUR CLIENT	Interactive Audio	3
C3516S - REAL ESTATE FINANCE	Interactive Audio	30
C3183 - REAL ESTATE LAW	Interactive Audio	30
C3515S - REAL ESTATE PRINCIPLES	Interactive Audio	30
C2144S - TENANT LANDLORD LAW	Interactive Audio	7.5
C2043 - WASHINGTON REAL ESTATE FUNDAMENTALS	Interactive Audio	60
C2230 - WASHINGTON REAL ESTATE PRACTICES	Interactive Audio	30

**S1076 ROCKWELL INSTITUTE (09/01/2006)**  
13218 NE 20TH STREET  
BELLEVUE, WA 98005  
(425) 747-7272

Admin: BOPHA TOUCH

COURSES	Delivery Method	Clock Hours
C4680 - ABR-ACCREDITED BUYER REPRESENTATIVE	Live Lecture	15
C4502 - APPRAISAL VALUATION TECHNIQUES	Internet-based Instruction	7
C4861 - BORROWER BEWARE:FAIR LENDING/CONSUMER PROTECTION	Internet-based Instruction	3
C1854 - BUSINESS MANAGEMENT	Live Lecture	30
C4284 - CERTIFIED HOME MARKETING SPECIALIST...	Live Lecture	9
C4350 - COMMERCIAL PROPERTY MANAGEMENT	Live Lecture	30
C4783 - CONSTRUCTING A SMOOTH REAL ESTATE CLOSING	Live Lecture	3
C4080 - CONTRACT REVIEW	Live Lecture	7.5
C0007CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C0001CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C0026CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C4766 - E-BUYER	Live Lecture	7.5
C4826 - EFFECTIVE NEGOTIATING FOR REAL ESTATE PROFESSIONAL	Live Lecture	7.5
C3307 - ESCROW AGENT REGISTRATION ACT	Internet-based Instruction	4
C3200 - ESCROWING TRANSACTION IN WASHINGTON	Internet-based Instruction	30
C4507 - ESSENTIAL PRINCIPLES OF APPRAISAL	Internet-based Instruction	4
C4887 - FAIR HOUSING/AGENCY RELATIONSHIPS/MORTGAGE	Live Lecture	8
C3638 - FASTSTART	Live Lecture	30
C4713 - FINANCING RESIDENTIAL REAL ESTATE	Live Lecture & Internet-based	30
C4759 - HARNESSING THE POWER	Live Lecture	7.5
C4827 - INNOVATIVE MARKETING TECHNIQUES FOR BUYER REPS	Live Lecture	7.5
IDW#2 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C4820 - LEGAL UPDATE	Live Lecture	3
C4473 - LEGAL UPDATE 2005	Live Lecture	3
C4862 - LISTING MANAGEMENT & EVALUATING & PRICING PROPERTY	Live Lecture	8
C4780 - LISTING MANAGEMENT AND CLOSING MANAGEMENT	Live Lecture	3
C3514 - MATHEMATICS OF SELLING REAL ESTATE	Internet-based Instruction	7.5
C4885 - MORTGAGE FINANCING: APPLICATION & APPROVAL	Internet-based Instruction	7.5
C4871 - MORTGAGE LOAN BASICS	Internet-based Instruction	6
C0296 - PROPERTY MANAGEMENT	Live Lecture	30
C4872 - PURCHASE & SALE AGREEMENTS W/ EARNEST MONEY PROV	Live Lecture	8
C1791 - REAL ESTATE BROKERAGE MANAGEMENT	Live Lecture	30
C3754 - REAL ESTATE CONSTRUCTION, OWNERSHIP, & INVESTMENT	Internet-based Instruction	3
C0291 - REAL ESTATE LAW	Live Lecture	30

C3308 - REAL PROPERTY OWNERSHIP	Internet-based Instruction	6
C3309 - REAL PROPERTY TRANSFERS	Internet-based Instruction	6
C4868 - RESIDENTIAL FINANCING & CLOSING/SETTLEMENT PROCESS	Live Lecture	8
C3327 - SETTLEMENT STATEMENT PROBLEMS: CASE STUDIES	Internet-based Instruction	7
C4417 - SHORT SALES AND SELLER FINANCING	Live Lecture	3
C3326 - THE CLOSING PROCESS & SETTLEMENT STATEMENTS	Internet-based Instruction	7
C4866 - THE SELLER AS LENDER: SELLER FINANCING EXPLAINED	Internet-based Instruction	3
C4884 - UNDERSTANDING CONVENTIONAL, FHA, AND VA LOANS	Internet-based Instruction	7.5
C3513 - WASHINGTON LICENSE LAW	Internet-based Instruction	7.5
C4435 - WASHINGTON REAL ESTATE APPRAISAL	Internet-based Instruction	15
C4465 - WASHINGTON REAL ESTATE APPRAISAL	Live Lecture	30
C4668 - WASHINGTON REAL ESTATE APPRAISAL	Internet-based Instruction	30
C1651 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C3488 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C4275 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C4022 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C3563 - WASHINGTON REAL ESTATE PRINCIPLES	Internet-based Instruction	30
C4811 - WORKING WITH LENDERS, TITLE, & ESCROW...	Live Lecture	3

**S1394 ROGER BUTCHER RE MARKETING SEMINARS (07/05/2007)**  
10461 OLD PLACERVILLE RD  
SACRAMENTO, CA 95827  
(916) 852-9124

Admin: ROGER BUTCHER

COURSES	Delivery Method	Clock Hours
C3828 - HOW TO MARKET YOU	Live Lecture	3

**S1521 SB & OH CAREER ADVANCEMENT LEARNING (02/01/2008)**  
7610 40TH STREET WEST  
PO BOX 65590  
UNIVERSITY PLACE, WA 98466  
(253) 512-1031

Admin: JEFFREY P HELSDON

COURSES	Delivery Method	Clock Hours
C4074 - 1031 TAX DEFERRED EXCHANGE FOR THE RE PROFESSIONAL	Live Lecture	3.5
C4075 - EASEMENTS: THEIR CREATION, DISTINCTIONS & TERM.	Live Lecture	3.5
C4361 - LIMITED LIABILITY CO AS THEY APPLY TO THE RE PROF	Live Lecture	3.5
C4073 - MEDIATION FOR THE REAL ESTATE PROFESSIONAL	Live Lecture	3.5
C4147 - REAL ESTATE FORECLOSURE AND SHORT SALES IN WA	Live Lecture	3.5
C4463 - UNDERSTANDING AGENCY IN THE WA STATE...	Live Lecture	3.5

**S1080 SEATTLE SCHOOL OF REAL ESTATE (09/01/2006)**  
25230 104TH AVENUE SE  
KENT, WA 98030  
(253) 859-7440

Admin: TOM L JACOBS

COURSES	Delivery Method	Clock Hours
C2151 - AGENCY RELATIONSHIPS	Live Lecture	3.5
C3389 - BUSINESS PLANNING	Live Lecture	3.5
C3741 - BUYER REPRESENTATION	Internet-based Instruction	6
C3741 - BUYER REPRESENTATION	CD-ROM	6
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Correspondence	4
C0040CORE0607 - CURRENT ISSUES WA RESIDENTIAL REAL ESTATE	Live Lecture	4
C4559 - DECISIONS, DECISIONS	Live Lecture	3
C3079 - DISSECTING THE CONTINGENCY	Live Lecture	3.5
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3735S - DIVERSITY AND DOING BUSINESS	Correspondence	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6

C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Correspondence	4
C3056 - ESCROW: PIECES OF THE PUZZLE	Live Lecture	3
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3025 - EVERYTHING YOU ALWAYS WANTED TO KNOW ABOUT 1031 EX	Live Lecture	3
C3659S - FAIR HOUSING	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3734S - FAIR HOUSING	Correspondence	4
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3343 - FRIENDLY PERSUASION	Live Lecture	3
C3926 - HOME INSPECTIONS	Live Lecture	4
C3998 - HOW TO MAKE THE PHONE RING	Live Lecture	3
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Correspondence	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C4283 - LAUNCHING YOUR REAL ESTATE CAREER	Live Lecture	3.5
C3750 - LEAD GENERATION & PROSPECTING STRATEGIES...	Live Lecture	3
C4587 - LEGAL ISSUES UPDATE	Live Lecture	3
C3342 - POWER PLANNING	Live Lecture	3
C4114 - POWERFUL PROGRAMS	Live Lecture	3.5
C2152 - PRICING RESIDENTIAL PROPERTIES	Live Lecture	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3571 - PROSPECTING FOR RESULTS	Live Lecture	5
C3358 - PSYCHOLOGY OF SELLING	Live Lecture	4
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3433 - REAL ESTATE ETHICS	Live Lecture	3
C2725 - REAL ESTATE ETHICS	Live Lecture	7.5
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3736S - REAL ESTATE FINANCE TODAY	Correspondence	4
C1993 - RESIDENTIAL FINANCE	Live Lecture	7.5
C1991 - RESIDENTIAL LISTING AGREEMENTS	Live Lecture	7.5
C1961 - RESIDENTIAL PURCHASE AND SALE AGREEMENTS	Live Lecture	7.5
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3732S - RISK MANAGEMENT	Correspondence	4
C4281 - STRATEGIC NEGOTIATING SKILLS	Live Lecture	3
C1474 - THE OPEN HOUSE	Live Lecture	3
C3561S - THE POWER OF ANALYSIS	Live Lecture	3
C3560S - THE POWER OF EXCHANGE	Live Lecture	3
C2251 - THE TRANSACTION FILE	Live Lecture	3
C3430 - TITLE: BEHIND THE SCENES	Live Lecture	4
C3770 - TODAY'S BABY BOOMERS	Live Lecture	4
C3298 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C3298 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C3356 - WASHINGTON REAL ESTATE LAW	Live Lecture	30
C4590 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C2593S - WATCH WHAT YOU SAY!	Live Lecture	3

**S1545 SEATTLE SCHOOL OF STAGING (12/13/2006)**  
4242 92ND AVENUE SE  
MERCER ISLAND, WA 98040  
(206) 275-4063

Admin: MRS ANDY CAPELLUTO

COURSES	Delivery Method	Clock Hours
C4263S - THE POWER OF STAGING	Live Lecture	3

**S1590 SHORT SALE PRO SEMINARS (05/25/2008)**  
 14277 SW GREENFIELD DRIVE  
 TIGARD, OR 97224  
 (503) 481-9600

Admin: MARGOT MURPHY

COURSES	Delivery Method	Clock Hours
C4903 - SHORT SALE PRO SEMINARS	Live Lecture	3

**S1302 SOCIETY OF INDUSTRIAL & OFFICE REALTORS (03/15/2008)**  
 1201 NEW YORK AVE NW STE  
 WASHINGTON, DC 20005  
 (202) 449-8200

Admin: CHARLENE MCKINNEY

COURSES	Delivery Method	Clock Hours
C4328 - 2004 SIOR FALL PROFESSIONAL CONFERENCE	Live Lecture	17
C4634 - 2005 SIOR FALL PROFESSIONAL CONFERENCE	Live Lecture	12
C4469 - 2005 SIOR SPRING CONVENTION	Live Lecture	7
C4809 - 2006 SIOR SPRING CONVENTION	Live Lecture	10
C3040 - COMMERCIAL REAL ESTATE ETHICS	Live Lecture	4
C2438 - CRITICAL COMPONENTS OF COMMERCIAL BROKERAGE	Live Lecture	24

**S1573 SOUND PROFESSIONAL EDUCATION (01/09/2008)**  
 305 S SEQUIM AVE SUITE A  
 PO BOX 4101  
 SEQUIM, WA 98382  
 (360) 670-6570

Admin: MARGARET M FERNANDEZ

COURSES	Delivery Method	Clock Hours
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture & Computer Based	6
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture & Correspondence	4
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture & Internet-based	6
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Live Lecture & Internet-based	12
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Live Lecture & Computer Based	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Live Lecture & Internet-based	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Live Lecture & Computer Based	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Live Lecture & Computer Based	6
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Live Lecture & Internet-based	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Live Lecture & Computer Based	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Live Lecture & Internet-based	6
C0032CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Correspondence	3
C0034CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Correspondence	6
C3660S - DIVERSITY AND DOING BUSINESS	Live Lecture & Internet-based	6
C3660S - DIVERSITY AND DOING BUSINESS	Live Lecture & Computer Based	6
C3735S - DIVERSITY AND DOING BUSINESS	Live Lecture & Correspondence	4
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Live Lecture & Computer Based	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Live Lecture & Internet-based	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Live Lecture & Correspondence	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture & Computer Based	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture & Internet-based	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture & Correspondence	4
C3731S - ETHICS AND REAL ESTATE	Live Lecture & Computer Based	6
C3731S - ETHICS AND REAL ESTATE	Live Lecture & Internet-based	6
C3739S - ETHICS IN REAL ESTATE	Live Lecture & Correspondence	4
C3734S - FAIR HOUSING	Live Lecture & Correspondence	4
C3659S - FAIR HOUSING	Live Lecture & Computer Based	6
C3659S - FAIR HOUSING	Live Lecture & Internet-based	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Live Lecture & Computer Based	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Live Lecture & Internet-based	12
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture & Computer Based	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture & Correspondence	4

C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture & Internet-based	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Live Lecture & Computer Based	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Live Lecture & Internet-based	12
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture & Correspondence	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture & Computer Based	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture & Internet-based	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture & Internet-based	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture & Computer Based	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture & Correspondence	4
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Live Lecture & Computer Based	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Live Lecture & Internet-based	12
C3662S - REAL ESTATE FINANCE TODAY	Live Lecture & Computer Based	6
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture & Correspondence	4
C3662S - REAL ESTATE FINANCE TODAY	Live Lecture & Internet-based	6
C3661S - RISK MANAGEMENT	Live Lecture & Computer Based	6
C3661S - RISK MANAGEMENT	Live Lecture & Internet-based	6
C3732S - RISK MANAGEMENT	Live Lecture & Correspondence	4
C4378S - THE TRUTH ABOUT MOLD	Live Lecture & Correspondence	6
C4378S - THE TRUTH ABOUT MOLD	Live Lecture & Internet-based	6
C4378S - THE TRUTH ABOUT MOLD	Live Lecture & Computer Based	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Live Lecture & Internet-based	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Live Lecture & Correspondence	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Live Lecture & Computer Based	6
C4725 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C4725 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture & Computer Based	60

**S1525 SOUTH SOUND TRAINING (03/21/2008)**

5825 TACOMA MALL BLVD  
SUITE 103  
TACOMA, WA 98409  
(253) 376-4717

Admin: THERESA BASTIAN

COURSES	Delivery Method	Clock Hours
C4202 - BUYER'S CLINIC	Live Lecture	15
C4791 - FENG SHUI	Live Lecture	3
C4462 - IDENTIFYING YOUR NEEDS FOR TALENT	Live Lecture	3
C4197 - LEAD GENERATION	Live Lecture	15
C4154 - LISTING CLINIC	Live Lecture	20
C4341 - PLANNING YOUR PIPELINE	Live Lecture	3
C4709 - REAL ESTATE INVESTING FOR THE RE PROFESSIONAL	Live Lecture	3.5
C4418 - SENIORS REAL ESTATE SPECIALIST	Live Lecture	13

**S1509 SOUTHWEST EXCHANGE CORPORATION (02/23/2008)**

2370 CORPORATE CIRCLE  
SUITE 130  
HENDERSON, NV 89074  
(702) 454-1031

Admin: ROBERT B NOGGLE

COURSES	Delivery Method	Clock Hours
C3894 - ADVANCED EXCHANGE CONCEPTS	Live Lecture	3
C3893 - BASIC EXCHANGE CONCEPTS	Live Lecture	3

**S1081 SPOKANE ASSOCIATION OF REALTORS (12/07/2006)**

N 1924 ASH STREET  
SPOKANE, WA 99205  
(509) 326-9222

Admin: ROBERT M HIGGINS

COURSES	Delivery Method	Clock Hours
C4410 - 2005 REAL ESTATE MARKET FORUM	Live Lecture	3
C4742 - 2006 REAL ESTATE MARKET FORUM	Live Lecture	3
C4040 - ADV RE INV & DEV ANALYSIS & CREATION OF RE JOINT..	Live Lecture	3

C3036 - ALTERNATIVE CONSTRUCTION METHODS	Live Lecture	4
C2873S - BDM602-PROPERTY MGMT PLANS-THE IREM MODEL	Live Lecture	14
C4765 - CODE OF ETHICS-YOUR PROMISE OF PROFESSIONALISM	Live Lecture	3
C3580 - CREATING A SUCCESSFUL BUSINESS PLAN...	Live Lecture	4
C0013CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	4
C2162 - ENVIRONMENTAL CONCERNS IN REAL ESTATE TRANSACTION	Live Lecture	4
C1526S - ESCROW ESSENTIALS	Live Lecture	3
C2003S - FAIR HOUSING	Live Lecture	7.5
C3626 - FENG SHUI 101-FOR THOSE WHO CAN'T PRONOUNCE...	Live Lecture	4
C1909 - HOME INSPECTION: RED FLAGS IDENTIFICATION & ...	Live Lecture	7.5
C4028 - INTRO TO COMMERCIAL RE INV & DEVELOPMENT ANALYSIS	Live Lecture	3.5
C2072 - INTRODUCTION TO AND LIVING THE CODE OF ETHICS	Live Lecture	7.5
C1240S - MORTGAGE MAZE	Live Lecture	5
C3884 - PURCHASE & SALE AGREEMENT	Live Lecture	7.5
C4520 - PURCHASE AND SALE AGREEMENT	Live Lecture	7.5
C3533S - RAW LAND TO FINISHED PRODUCT	Live Lecture	7.5
C4186 - REAL ESTATE APPRAISAL 101	Live Lecture	7.5
C2418S - RENTAL RIGHTS	Live Lecture	3
C1255S - RESIDENTIAL RENTAL REALITY	Live Lecture	5
C4905 - SITE TO DO BUSINESS ONLINE	Live Lecture	6.5
C4501 - SO YOU WANT TO BE A PROPERTY MANAGER?	Live Lecture	4.5
C4497 - WHAT EVERY LANDLORD SHOULD KNOW...	Live Lecture	3
C3211S - WHY DOES A SELLER LIST	Live Lecture	3

**S1410 STARKER SERVICES, INC. (09/30/2007)**  
20 SO SANTA CRUZ AVE #300  
LOS GATOS, CA 95030  
(800) 332-1031

Admin: ROCHELLE STONE

COURSES	Delivery Method	Clock Hours
C2178 - 1031 TAX DEFERRED REAL ESTATE EXCHANGES	Live Lecture	3

**S1512 STERLING EDUCATION SERVICES LLC (06/01/2007)**  
PO BOX 3127  
EAU CLAIRE, WI 54702  
(715) 855-0495

Admin: BRIAN WESTRATE

COURSES	Delivery Method	Clock Hours
C4732 - FUNDAMENTALS OF REAL ESTATE DEVELOPMENT	Live Lecture	8
C4640 - LANDLORD-TENANT LAW UPDATE	Live Lecture	8
C4850 - LANDLORD-TENANT LAW:FOR THE EXPERIENCED PRACTITIONER	Live Lecture	8
C4744 - REAL ESTATE PURCHASE & SALE TRANSACTIONS	Live Lecture	8

**S1467 STEWART TITLE SCHOOL OF REAL ESTATE (03/23/2007)**  
18000 INTERNATIONAL BLVD S #510  
SEATAC, WA 98188  
(206) 770-8718

Admin: TERESA A SPEARS/CRISTIAN E ANDERSON

COURSES	Delivery Method	Clock Hours
C4392 - AGENTS: BE AWARE OF MORTGAGE RED FLAGS	Live Lecture	6
C3809 - ESCROW/THE DARK SIDE	Live Lecture	3
C3551 - HOW TO GET THERE FROM HERE	Live Lecture	5
C3824 - MAPS R US	Live Lecture	3
C4731 - MICROSOFT PUBLISHER	Live Lecture	3
C3812 - NUTS AND BOLTS/UNDERSTANDING TITLE INSURANCE	Live Lecture	5
C4530 - PART 1: BASIC FINANCING	Live Lecture	3
C3518 - RED FLAGS/READING A TITLE REPORT	Live Lecture	4
C4743 - THE GOOD, BAD AND THE UGLY (INTRO TO RECORDED DOC)	Live Lecture	3
C4439 - THE NEW KID ON THE BLOCK (HOMEOWNERS PLUS POLICY)	Live Lecture	4
C4263S - THE POWER OF STAGING	Live Lecture	3

**S1426 STILL TRAINING INC**  
 PO BOX 99129  
 10028 DEKOVEN DRIVE SW  
 TACOMA, WA 98499-0129  
 (800) 648-8475

**(02/25/2008)**

Admin: JOSEPH STILL

**COURSES**

	Delivery Method	Clock Hours
C4121 - DOES IT PENCIL?	Live Lecture	15
C4801 - SMALL INVESTMENT PROPERTY ANALYSIS	Live Lecture	4
C4881 - TAX PLANNING STRATEGIES	Live Lecture	4
C4065 - THE SIX SKILLS OF GREAT NEGOTIATORS	Live Lecture	4

**S1349 TAPE ED**

**(04/10/2007)**

21818 66TH AVENUE WEST STE  
 MOUNTLAKE TERRACE, WA 98043  
 (425) 775-2313

Admin: DONALD M GORMAN

**COURSES**

	Delivery Method	Clock Hours
C3452 - ASSET MANAGEMENT	Internet-based Instruction	3
C2790 - BROKERAGE MANAGEMENT	Live Lecture & Interactive Audio	30
C2790 - BROKERAGE MANAGEMENT	Live Lecture & Internet-based	30
C2789 - BUSINESS MANAGEMENT	Live Lecture & Interactive Audio	30
C2789 - BUSINESS MANAGEMENT	Live Lecture & Internet-based	30
C4835 - CODE OF ETHICS	Video-based Instruction	3
C3011S - CODE OF ETHICS UPDATE	Video-based Instruction	3
C0011CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Interactive Audio	3
C0033CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C0011CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C4191 - ENVIRONMENTAL HAZARDS	Internet-based Instruction	3
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C4256 - FAIR HOUSING	Internet-based Instruction	3
C4606 - FAIR HOUSING	Interactive Audio	3
C4606 - FAIR HOUSING	Internet-based Instruction	3
C2315S - FAIR HOUSING	Live Lecture & Internet-based	3
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3659S - FAIR HOUSING	Computer Based Training	6
C2315S - FAIR HOUSING	Live Lecture & Interactive Audio	3
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C2340S - FUNDAMENTALS OF REAL ESTATE EXCHANGES	Live Lecture & Internet-based	3
C2340S - FUNDAMENTALS OF REAL ESTATE EXCHANGES	Live Lecture & Interactive Audio	3
C4612 - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Live Lecture & Internet-based	4
C4612 - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Live Lecture & Interactive Audio	4
C2331S - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Live Lecture & Internet-based	4
C2331S - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Live Lecture & Interactive Audio	4
C4604 - FUNDAMENTALS OF REAL ESTATE EXCHANGES	Interactive Audio	3
C4604 - FUNDAMENTALS OF REAL ESTATE EXCHANGES	Internet-based Instruction	3
C4486 - GOVERNMENT CONSIDERATIONS	Live Lecture & Correspondence	3
C4486 - GOVERNMENT CONSIDERATIONS	Live Lecture & Internet-based	3
C3442 - HOW TO BUILD A SUCCESSFUL BUSINESS	Internet-based Instruction	7.5
C4613 - HOW TO DETERMINE THE VALUE OF RENTAL PROPERTY	Interactive Audio	4
C2316S - HOW TO DETERMINE THE VALUE OF RENTAL PROPERTY	Interactive Audio	4
C4639 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12



C4192 - NAR ETHICS AND STANDARDS OF PRACTICE	Internet-based Instruction	3
C2339S - NEGOTIATING IN THE BEST INTEREST OF YOUR CLIENT	Live Lecture & Interactive Audio	3
C2339S - NEGOTIATING IN THE BEST INTEREST OF YOUR CLIENT	Live Lecture & Internet-based	3
C4602 - NEGOTIATING IN THE BEST INTERESTS OF YOUR CLIENT	Internet-based Instruction	3
C4602 - NEGOTIATING IN THE BEST INTERESTS OF YOUR CLIENT	Interactive Audio	3
C4468 - PRICING COMMERCIAL PROPERTY	Live Lecture & Internet-based	4
C4468 - PRICING COMMERCIAL PROPERTY	Live Lecture & Interactive Audio	4
C3434 - PRICING TO FINANCING PROPERTIES	Internet-based Instruction	7.5
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3461 - REAL ESTATE FINANCE	Internet-based Instruction	3
C3930 - REAL ESTATE FINANCE	Live Lecture & Interactive Audio	30
C3930 - REAL ESTATE FINANCE	Live Lecture & Internet-based	30
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3935 - REAL ESTATE PRINCIPLES	Live Lecture & Internet-based	30
C3935 - REAL ESTATE PRINCIPLES	Live Lecture & Interactive Audio	30
C4187 - RISK MANAGEMENT	Internet-based Instruction	7.5
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C4483 - SETTLING THE BOTTOM LINE	Live Lecture & Internet-based	7
C3445 - SKILLS FOR PROFESSIONAL SUCCESS	Internet-based Instruction	7.5
C2144S - TENANT LANDLORD LAW	Live Lecture & Interactive Audio	7.5
C2144S - TENANT LANDLORD LAW	Live Lecture & Internet-based	7.5
C4505 - UNDERSTANDING LISTINGS	Live Lecture & Internet-based	4
C4505 - UNDERSTANDING LISTINGS	Live Lecture & Correspondence	4
C2850 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture & Interactive Audio	60
C2850 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C3797 - WASHINGTON REAL ESTATE LAW	Live Lecture & Internet-based	30
C3797 - WASHINGTON REAL ESTATE LAW	Live Lecture & Interactive Audio	30
C3782 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Interactive Audio	30
C3782 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Internet-based	30

**S1513 THE ACADEMY LLC** (05/15/2007)  
4412 6TH AVENUE SUITE 1  
TACOMA, WA 98406  
(253) 284-9300

Admin: DEBBI ANDERSON

COURSES	Delivery Method	Clock Hours
C3944S - ADA FAIR HOUSING	CD-ROM	3
C4285 - ADVANCED CONCEPTS IN COMMERCIAL & INVESTMENT RE	Internet-based Instruction	27
C3657S - AGENCY PLUS	Live Lecture	4
C4262 - BASICS OF COMMERCIAL AND INVESTMENT REAL ESTATE	Internet-based Instruction	27
C3888S - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C3888S - BUYER REPRESENTATION IN REAL ESTATE	CD-ROM	6
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture	4
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Internet-based Instruction	12
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	CD-ROM	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	CD-ROM	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Internet-based Instruction	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	CD-ROM	6
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Internet-based Instruction	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Internet-based Instruction	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	CD-ROM	6
C4316S - COMMUNITY ETHICS	Computer Based Training	3
C3965S - CONTRACTS	CD-ROM	3
C0028CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Computer Based Training	3
C0024CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C3660S - DIVERSITY AND DOING BUSINESS		6

C3735S - DIVERSITY AND DOING BUSINESS	Live Lecture	4
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	CD-ROM	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Internet-based Instruction	6
C3973S - ENVIRONMENTAL BASICS	CD-ROM	6
C4797 - ENVIRONMENTAL ISSUES & PROPERTY HAZARDS...	Live Lecture	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	CD-ROM	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture	4
C3731S - ETHICS AND REAL ESTATE	CD-ROM	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3739S - ETHICS IN REAL ESTATE	Live Lecture	4
C3734S - FAIR HOUSING	Live Lecture	4
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3659S - FAIR HOUSING	CD-ROM	6
C3726S - FAIR HOUSING LAW AND PRACTICE	CD-ROM	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C4694 - FHA, VA, & CONVENTIONAL LOANS: THE DIFFERENCES	Live Lecture	3
C4150 - HITS	Live Lecture	30
C3964S - HOME INSPECTION	CD-ROM	6
C4579S - HUMAN LAND USE	Computer Based Training	4
C4752 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture	4
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	CD-ROM	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3974S - METH MADNESS	CD-ROM	3
C3952S - PRICING PROPERTY	CD-ROM	4
C4066 - PRINCIPLES OF COMMERCIAL REAL ESTATE FINANCE	Live Lecture	7.5
C4069 - PRINCIPLES OF COMMERCIAL REAL ESTATE UNDERWRITING	Live Lecture	7.5
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	CD-ROM	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture	4
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	CD-ROM	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3966S - REAL ESTATE ETHICS	CD-ROM	3
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	CD-ROM	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	CD-ROM	6
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture	4
C4544 - REAL ESTATE LAW	Live Lecture	30
C3959S - REAL ESTATE MATH	CD-ROM	6
C3732S - RISK MANAGEMENT	Live Lecture	4
C3661S - RISK MANAGEMENT	CD-ROM	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C4315S - TAX STRATEGIES FOR THE INDEPENDENT CONTRACTOR	Computer Based Training	6
C4113S - THE DOLLARS AND SENSE OF RESIDENTIAL FINANCING	Live Lecture	3.5
C4126 - THE PRINCIPLES OF RESIDENTIAL REAL ESTATE FINANCE	Live Lecture	7.5
C4378S - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C4378S - THE TRUTH ABOUT MOLD	CD-ROM	6
C4882 - TITLE INSURANCE-DON'T CLOSE WITHOUT IT!	Live Lecture	3
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	CD-ROM	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Internet-based Instruction	6
C4886 - UNDERSTANDING COMMERCIAL FINANCING	Live Lecture	3
C4671 - UNDERSTANDING THE ESCROW PROCESS	Live Lecture	3
C3963S - WA LICENSE LAW	CD-ROM	6
C3932 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C3931 - WASHINGTON REAL ESTATE PRACTICES	CD-ROM	30
C4574S - WATER RESOURCES	Computer Based Training	3

**S1574 THE BUSINESS SCHOOL FOR REAL ESTATE PROS (01/19/2008)**  
 8828 RESEARCH BLVD  
 AUSTIN, TX 78758  
 (800) 624-5440

Admin: LYNN MORGAN

COURSES	Delivery Method	Clock Hours
C4726 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1438 THE HOME INSPECTION SCHOOL (02/22/2007)**  
 581 MCCRAY STREET STE E  
 HOLLISTER, CA 95023  
 (800) 995-4063

Admin: BRUCE H HOWE

COURSES	Delivery Method	Clock Hours
C2745 - HOME INSPECTIONS FOR AGENTS	Live Lecture	3.5

**S1533 THE INQUIRING MIND (05/19/2008)**  
 10515 20TH STREET SUITE 100  
 EVERETT, WA 98205  
 (425) 334-7900

Admin: STEPHANIE J. DURHAM-MCCOURT

COURSES	Delivery Method	Clock Hours
C4257 - ARE YOU SAFE? NOT...YOU'RE A REAL ESTATE AGENT	Live Lecture	3

**S1502 THE LIPSEY COMPANY (12/23/2006)**  
 237 HUNT CLUB BLVD SUITE  
 LONGWOOD, FL 32779  
 (407) 774-2558

Admin: MICHAEL J LIPSEY

COURSES	Delivery Method	Clock Hours
C4550 - QUANTUM SALES & LEASING FOR COMRCL RE PRACTITIONER	Live Lecture	4
C4461 - SYSTEMS FOR SUCCESS FOR COMRCL RE PRACTITIONER	Live Lecture	4

**S1462 THE LONES GROUP (07/12/2006)**  
 2200 CORNWALL AVENUE  
 BELLINGHAM, WA 98225  
 (360) 527-8904

Admin: DENISE LONES

COURSES	Delivery Method	Clock Hours
C4653 - ARTICULATING YOUR VALUE: OVERCOMING THE COMM OBJ	Live Lecture	3.5
C3119S - BUSINESS LEADERSHIP...THE BOOT CAMP WAY	Live Lecture	4
C3487 - BUSINESS LEADERSHIP-THE BOOT CAMP WAY (FULL DAY)	Live Lecture	7.5
C3490 - BUSINESS LEADERSHIP-THE BOOT CAMP WAY (HALF DAY)	Live Lecture	3.5
C3755 - HOW TO BUILD WEALTH WITH REAL ESTATE INVESTMENTS	Live Lecture	7.5
C4482 - IT'S ALL ABOUT PRICE	Live Lecture	3.5
C2975S - IT'S ALL ABOUT PRICE	Live Lecture	7.5
C3489 - MAKING MONEY WITH TECHNOLOGY (FULL DAY)	Live Lecture	7.5
C3486 - MAKING MONEY WITH TECHNOLOGY (HALF DAY)	Live Lecture	3.5
C4561 - MARKETING MAGIC	Live Lecture	3.5
C4053S - MARKETING MAGIC	Live Lecture	7.5
C2923S - STOP WASTING TIME & MONEY...FULL DAY	Live Lecture	7.5
C2924S - STOP WASTING TIME & MONEY...HALF DAY	Live Lecture	3.5
C4598S - THE BEST OF THE BEST...SECRETS OF THEIR SUCCESS	Live Lecture	4

C4632 - THE SAFARI: SURVIVING THE REAL ESTATE JUNGLE	Live Lecture	15
C4308S - THE ULTIMATE REAL ESTATE BUSINESS	Live Lecture	4
C4654 - USING THE 36 POINT SYSTEM	Interactive Audio	3
C3842 - WASHINGTON REAL ESTATE FUNDAMENTALS	CD-ROM	60
C3918 - WASHINGTON REAL ESTATE PRACTICES	CD-ROM	30

**S1552 THE REAL ESTATE INSTITUTE (04/13/2007)**  
4970 BRIDGEPORT WAY WEST  
UNIVERSITY PLACE, WA 98467  
(253) 565-1010

Admin: NAMA G EPISTOLA

COURSES	Delivery Method	Clock Hours
C2748S - ADVANTAGE	Live Lecture	30
C4481 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C4589 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1453 THE SEMINAR GROUP (05/09/2008)**  
PO BOX 523  
VASHON, WA 98070  
(206) 463-4400

Admin: ELLEN RICE

COURSES	Delivery Method	Clock Hours
C4573 - 12TH ANNUAL WA CONSTRUCTION LAW & DISPUTE RES	Live Lecture	13
C4864 - 13TH ANNUAL WASHINGTON CONSTRUCTION LAW	Live Lecture	13
C4433 - ADVANCED COMMERCIAL LEASES	Live Lecture	11
C4803 - CONDOMINIUM: OPPORTUNITIES & PITFALLS	Live Lecture	7
C4631 - CONSTRUCTION DEFECTS: WATER INTRUSION & OTHER...	Live Lecture	7
C4792 - LAND USE & ENVIRON. DUE DILIGENCE & COMPLIANCE	Live Lecture	10
C4491 - MARKETING OPPORTUNITIES FOR BROWNFIELDS REDEV.	Live Lecture	7.5
C4745 - PERMITTING STRATEGIES	Live Lecture	7
C4287 - REAL ESTATE DEVELOPMENT INCENTIVES	Live Lecture	14
C4584 - REAL ESTATE DEVELOPMENT INCENTIVES	Live Lecture	7.5
C4789 - TENANT-LANDLORD	Live Lecture	7

**S1572 THE ZONE REAL ESTATE SCHOOL (01/04/2008)**  
401 S 94TH STREET  
TACOMA, WA 98444  
(253) 691-4949

Admin: SOPHIA PARK

COURSES	Delivery Method	Clock Hours
C4724 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60

**S1461 THEREALESTATESCHOOL.NET (08/09/2006)**  
3997 170TH PL NE  
BELLEVUE, WA 98008  
(425) 882-1127

Admin: MARK J BORNSTEIN

COURSES	Delivery Method	Clock Hours
C3698S - ADA & FAIR HOUSING	Internet-based Instruction	3
C3944S - ADA FAIR HOUSING	Computer Based Training	3
C3657S - AGENCY PLUS	Live Lecture & Correspondence	4
C3699S - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Correspondence	4
C4354 - COACHING THE BUYER TO A BUYING DECISION	Live Lecture	3
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Internet-based Instruction	12
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Computer Based Training	12

C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Computer Based Training	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Internet-based Instruction	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Computer Based Training	6
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Internet-based Instruction	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Computer Based Training	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Internet-based Instruction	6
C4316S - COMMUNITY ETHICS	Computer Based Training	3
C3697S - CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3965S - CONTRACTS	Computer Based Training	3
C0020CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Computer Based Training	3
C3735S - DIVERSITY AND DOING BUSINESS	Correspondence	4
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Internet-based Instruction	6
C4264 - ENERGIZING YOUR SALES	Live Lecture	3
C3973S - ENVIRONMENTAL BASICS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Correspondence	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3739S - ETHICS IN REAL ESTATE	Correspondence	4
C3734S - FAIR HOUSING	Correspondence	4
C3659S - FAIR HOUSING	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3964S - HOME INSPECTION	Computer Based Training	6
C4579S - HUMAN LAND USE	Computer Based Training	4
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Correspondence	4
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3974S - METH MADNESS	Computer Based Training	3
C3696S - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3695S - NAR CODE OF ETHICS	Internet-based Instruction	3
C4422 - NEW HOME SALES BOOTCAMP 101	Live Lecture	7.5
C4400 - NEW HOME SALES BOOTCAMP 201	Live Lecture	7.5
C3952S - PRICING PROPERTY	Computer Based Training	4
C3694S - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture & Correspondence	4
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture & Correspondence	4
C3966S - REAL ESTATE ETHICS	Computer Based Training	3
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3736S - REAL ESTATE FINANCE TODAY	Correspondence	4
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3693S - REAL ESTATE MATH	Internet-based Instruction	3
C3959S - REAL ESTATE MATH	Computer Based Training	6
C3700S - REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Computer Based Training	6
C3732S - RISK MANAGEMENT	Correspondence	4
C3701S - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3692S - TAX FREE EXCHANGES	CD-ROM	3
C4315S - TAX STRATEGIES FOR THE INDEPENDENT CONTRACTOR	Computer Based Training	6
C4288 - THE ESSENTIAL NEW HOME SALES PRIMER	Live Lecture	20
C4378S - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Internet-based Instruction	6

C3963S - WA LICENSE LAW	Computer Based Training	6
C4517 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C4516 - WASHINGTON REAL ESTATE PRACTICES	Computer Based Training	30
C4574S - WATER RESOURCES	Computer Based Training	3

**S1463 TITLE MANAGEMENT REAL ESTATE SCHOOL (07/18/2008)**

501 SE COLUMBIA SHORES  
SUITE 500  
VANCOUVER, WA 98661  
(360) 695-1301

Admin: KEVIN J SCHREINER

COURSES	Delivery Method	Clock Hours
C4687 - BASIC LEGAL DESCRIPTIONS	Live Lecture	8
C3388 - CATCHING THE CLOUDS BEFORE THEY RAIN ON YOU...	Live Lecture	4
C4693 - INTERMEDIATE LEGAL DESCRIPTIONS	Live Lecture	7
C4665 - INTERPRETING LEGAL DOCUMENTS	Live Lecture	7
C4658 - SAILING THE SEVEN C'S	Live Lecture	4
C3174 - WHAT YOUR TITLE COMPANY CUSTOMER SERVICE CAN DO...	Live Lecture	3.5

**S1034 TOMLINSON BLACK REAL ESTATE SCHOOL (09/01/2006)**

1400 NORTHWOOD CENTER  
COEUR D' ALENE, ID 83814  
(800) 735-2388

Admin: JAMES A CAROLLO

COURSES	Delivery Method	Clock Hours
C3698S - ADA & FAIR HOUSING	Internet-based Instruction	3
C4529 - AGENCY RISK REDUCTION	Live Lecture	3
C4583 - ALL YOU EVER WANTED TO KNOW ABOUT THE P & S AGRMT	Live Lecture	3
C3699S - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C4669 - CHALLENGES IN CURRENT COMMERCIAL REAL ESTATE	Live Lecture	7.5
C3697S - CONSENSUAL DUAL AGENCY	Internet-based Instruction	3
C3429 - CRACKING THE CODE	Live Lecture	4
C4411 - CREATING MOMENTS OF REAL ESTATE MAGIC...	Live Lecture	3
C0036CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C4430 - EARN MORE, WORK LESS & ENJOY LIFE-10 TOP TIPS...	Live Lecture	3
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C4536 - FINANCE	Live Lecture	3
C4736 - GUARANTEED SALE A WEEK	Live Lecture	3
C4735 - HOW TO LIST 50-300 HOMES EACH YEAR	Live Lecture	3
C3807S - HOW TO SUCCEED IN REAL ESTATE	Live Lecture	3
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C4730 - IT'S ALL ABOUT RELATIONSHIPS...	Live Lecture	3
C4499 - MARKETING WITH AGENT CONNECT	Live Lecture	3
C3696S - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C3695S - NAR CODE OF ETHICS	Internet-based Instruction	3
C4427 - NEW THINKING FOR THE LISTING PRESENTATION	Live Lecture	3
C4535 - PRESENTING OFFER/CLOSING THE BUYER	Live Lecture	3
C3694S - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C4525 - PROTECT YOUR COMMISSION	Live Lecture	3
C4429 - PSYCHOLOGICAL TYPE:MARKETING & SELLING TO ALL TYPE	Live Lecture	6
C3884S - PURCHASE & SALE AGREEMENT	Live Lecture	7.5
C4520S - PURCHASE AND SALE AGREEMENT	Live Lecture	7.5
C3533 - RAW LAND TO FINISHED PRODUCT	Live Lecture	7.5
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6

C3693S - REAL ESTATE MATH	Internet-based Instruction	3
C3700S - REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C4362 - REJUVENATE YOUR COMMERCIAL REAL ESTATE RESOURCES	Live Lecture	7.5
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3701S - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C3692S - TAX FREE EXCHANGES	Internet-based Instruction	3
C4751 - TECHNIQUES FOR CONVERTING PROSPECTS TO CLIENTS	Live Lecture	3
C4039 - TECHNOLOGY AND INTERNET ADMINISTRATION I	Live Lecture	3
C4753 - THE ART OF INFLUENCE:HOW TO ACHIEVE SUPERIOR SALES	Live Lecture	3
C4913 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C4777 - YOU ARE WORTH MORE! HOW TO PROVE IT! HOW TO GET IN	Live Lecture	3

**S1542 TRAIN AGENTS INC (09/15/2006)**  
4625 SEAHURST AVENUE  
EVERETT, WA 98203  
(866) 687-5557

Admin: JANE FAVOR

COURSES	Delivery Method	Clock Hours
C4667 - ADVANCED REAL ESTATE MARKETING	Live Lecture & Internet-based	30
C4345 - BROKERAGE MANAGEMENT	Live Lecture & Internet-based	30
C4345 - BROKERAGE MANAGEMENT	Live Lecture & Interactive Audio	30
C4344 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C4344 - BUSINESS MANAGEMENT	Interactive Audio	30
C0016CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Interactive Audio	3
C0016CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Internet-based	3
C2315S - FAIR HOUSING	Internet-based Instruction	3
C2315S - FAIR HOUSING	Interactive Audio	3
C2331S - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Interactive Audio	4
C2331S - FUNDAMENTALS OF INVESTMENT REAL ESTATE	Internet-based Instruction	4
C2339S - NEGOTIATING IN THE BEST INTEREST OF YOUR CLIENT	Internet-based Instruction	3
C2339S - NEGOTIATING IN THE BEST INTEREST OF YOUR CLIENT	Interactive Audio	3
C3516S - REAL ESTATE FINANCE	Internet-based Instruction	30
C3516S - REAL ESTATE FINANCE	Interactive Audio	30
C3515S - REAL ESTATE PRINCIPLES	Interactive Audio	30
C3515S - REAL ESTATE PRINCIPLES	Internet-based Instruction	30
C2144S - TENANT LANDLORD LAW	Internet-based Instruction	7.5
C2144S - TENANT LANDLORD LAW	Interactive Audio	7.5
C4348 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C4347 - WASHINGTON REAL ESTATE LAW	Internet-based Instruction	30
C4346 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1498 TRI SEMINARS INC (09/04/2006)**  
13200 EXECUTIVE PARK  
GERMANTOWN, MD 20874  
(301) 972-3600

Admin: KAREN E VISSARI

COURSES	Delivery Method	Clock Hours
C3709 - TAX STRATEGIES FOR BUSINESS PROFESSIONALS	Live Lecture	7.5

**S1569 U.S. INSPECT LLC (12/14/2007)**  
96 EAST MAIN STREET  
ROCKAWAY, NJ 07866  
(973) 664-1062

Admin: TOM CARROLL

COURSES	Delivery Method	Clock Hours
C4729 - HOME INSPECTIONS, RADON, & TERMITES IN RE	Live Lecture	4

**S1539 URBAN CONNECTIONS (08/31/2006)**  
 PO BOX 2656  
 KIRKLAND, WA 98083  
 (425) 576-9339

Admin: JOHN SPANGENBERG

COURSES	Delivery Method	Clock Hours
C4331 - BUSINESS IN THE CITY	Live Lecture	3
C4376 - CITIES AND COMMUNITIES:CHANGE AND GROWTH POTENTIAL	Live Lecture	3
C4382 - CRITICAL AREAS :NATURAL SYSTEMS AND REAL ESTATE	Live Lecture	3
C4381 - DEV OF CITIES:CHANGING RE MARKET & PUBLIC POLICIES	Live Lecture	5
C4377 - ENVIRONMENTAL DISCLOSURE: STRUCTURE AND SITES	Live Lecture	3
C4330 - HOUSING-CHANGES AND THE FUTURE	Live Lecture	3
C4329 - LINKING JOBS & HOUSING AFFECTING RE DECISIONS	Live Lecture	3
C4332 - SUCCESSFUL CITIES, NEIGHBORHOODS AND PROJECTS	Live Lecture	5
C4551 - THE BOOMERS COMMUNITY AND HOUSING	Live Lecture	4
C4546 - THE BOOMERS OPPORTUNITIES AND RETIREMENT?	Live Lecture	3.5
C4389 - TRENDS AFFECTING REAL ESTATE DECISIONS	Live Lecture	4

**S1492 VIP REAL ESTATE SCHOOL (05/21/2008)**  
 PO BOX 218  
 BUCKLEY, WA 98321  
 (253) 226-6622

Admin: JOHN R MCKEAN

COURSES	Delivery Method	Clock Hours
C3608 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C4503 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1494 WA ONSITE SEWAGE ASSN/NW ONSITE TRNG CNTR (07/12/2006)**  
 7612 PIONEER WAY EAST  
 PUYALLUP, WA 98406  
 (253) 297-2837

Admin: JOHN THOMAS

COURSES	Delivery Method	Clock Hours
C3663 - SEPTIC SYSTEMS: A HOMEOWNERS GUIDE	Live Lecture	4

**S1293 WALKER SCHOOL OF REAL ESTATE (10/20/2006)**  
 920 N ARGONNE RD SUITE 110  
 SPOKANE, WA 99212  
 (509) 326-2262

Admin: DONALD J WALKER

COURSES	Delivery Method	Clock Hours
C4367 - ADVENTURES IN FINANCING	Live Lecture	3
C0561 - NEW AGENT FINANCING I	Live Lecture	4
C4373 - NEW AGENT FINANCING PART II	Live Lecture	4
C4372 - REAL ESTATE FINANCE SEMINAR I (GOVERNMENT LOANS)	Live Lecture	4
C4368 - REAL ESTATE FINANCE SEMINAR II (CONVENTIONAL LOAN)	Live Lecture	4
C4385 - REAL ESTATE FINANCE SEMINAR III (PROBLEM SOLVING)	Live Lecture	4
C1352 - REAL ESTATE FINANCE: ISSUES, TRENDS & UPDATES	Live Lecture	3



**S1108 WASHINGTON REAL ESTATE ACADEMY****(09/01/2006)**12055 15TH AVENUE NE  
SEATTLE, WA 98125  
(206) 366-6762

Admin: MARY L LINDSEY

**COURSES**

	Delivery Method	Clock Hours
C3944S - ADA FAIR HOUSING	Computer Based Training	3
C3657S - AGENCY PLUS	Live Lecture & Correspondence	4
C3485 - AGENCY RELATIONSHIPS	Live Lecture	3
C1314 - BASIC ESSENTIALS: A BOOT CAMP FOR RE AGENTS	Live Lecture	30
C3740S - BUYER REPRESENTATION IN REAL ESTATE	Live Lecture & Correspondence	4
C3888 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C3888 - BUYER REPRESENTATION IN REAL ESTATE	Computer Based Training	6
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Internet-based Instruction	12
C4151S - COMMERCIAL CONTINUING EDUCATION SET I	Computer Based Training	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Computer Based Training	12
C4142S - COMMERCIAL CONTINUING EDUCATION SET II	Internet-based Instruction	12
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Computer Based Training	6
C4144S - COMMERCIAL REAL ESTATE: LISTING PROPERTIES	Internet-based Instruction	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Internet-based Instruction	6
C4145S - COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS	Computer Conference	6
C4316S - COMMUNITY ETHICS	Computer Based Training	3
C3965S - CONTRACTS	Computer Based Training	3
C0021CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Computer Based Training	3
C3660S - DIVERSITY AND DOING BUSINESS	Computer Based Training	6
C3660S - DIVERSITY AND DOING BUSINESS	Internet-based Instruction	6
C3735S - DIVERSITY AND DOING BUSINESS	Live Lecture & Correspondence	4
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Computer Based Training	6
C4383S - ELECTRONIC TRANSACTIONS IN REAL ESTATE	Internet-based Instruction	6
C3973S - ENVIRONMENTAL BASICS	Computer Based Training	6
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Computer Based Training	6
C3737S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Live Lecture & Correspondence	4
C3729S - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C3731S - ETHICS AND REAL ESTATE	Computer Based Training	6
C3731S - ETHICS AND REAL ESTATE	Internet-based Instruction	6
C3739S - ETHICS IN REAL ESTATE	Live Lecture & Correspondence	4
C3734S - FAIR HOUSING	Live Lecture & Correspondence	4
C3659S - FAIR HOUSING	Computer Based Training	6
C3659S - FAIR HOUSING	Internet-based Instruction	6
C3726S - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	12
C3726S - FAIR HOUSING LAW AND PRACTICE	Computer Based Training	12
C3964S - HOME INSPECTION	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Computer Based Training	6
C3730S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C3738S - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Live Lecture & Correspondence	4
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Internet-based Instruction	12
C3725S - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	Computer Based Training	12
C3436 - LISTING PRACTICES	Live Lecture	3
C3974S - METH MADNESS	Computer Based Training	3
C3952S - PRICING PROPERTY	Computer Based Training	4
C3655S - PROPERTY MANAGEMENT AND MANAGING RISK	Live Lecture & Correspondence	4
C4734S - PROPERTY DISCLOSURES:...GUIDE TO REDUCING RISK	Internet-based Instruction	6
C4734S - PROPERTY DISCLOSURES:...GUIDE TO REDUCING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Computer Based Training	6
C3728S - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C3441 - PURCHASE AND SALE AGREEMENT ADDENDA	Live Lecture	3
C3656S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Live Lecture & Correspondence	4
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C3727S - REAL ESTATE AND TAXES!WHAT EVERY AGENT SHOULD KNOW	Computer Based Training	6
C3966S - REAL ESTATE ETHICS	Computer Based Training	3
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Computer Based Training	12
C3724S - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12

C3662S - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C3662S - REAL ESTATE FINANCE TODAY	Computer Based Training	6
C3736S - REAL ESTATE FINANCE TODAY	Live Lecture & Correspondence	4
C3959S - REAL ESTATE MATH	Computer Based Training	6
C4749S - REVERSE MORTGAGES FOR SENIOR HOMEOWNERS	Computer Based Training	6
C4749S - REVERSE MORTGAGES FOR SENIOR HOMEOWNERS	Internet-based Instruction	6
C3661S - RISK MANAGEMENT	Internet-based Instruction	6
C3732S - RISK MANAGEMENT	Live Lecture & Correspondence	4
C3661S - RISK MANAGEMENT	Computer Based Training	6
C4315S - TAX STRATEGIES FOR THE INDEPENDENT CONTRACTOR	Computer Based Training	6
C4378S - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C4378S - THE TRUTH ABOUT MOLD	Computer Based Training	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Internet-based Instruction	6
C4384S - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Computer Based Training	6
C3963S - WA LICENSE LAW	Computer Based Training	6
C3232 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C3232 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C3949 - WASHINGTON REAL ESTATE FUNDAMENTALS	Computer Based Training	60
C3950 - WASHINGTON REAL ESTATE PRACTICES	Computer Based Training	30

**S1087 WASHINGTON REALTORS EDUCATION (09/01/2008)**

504 14TH AVENUE SE SUITE  
PO BOX 719 (MAILING ADDRESS)  
OLYMPIA, WA 98507  
(360) 943-3100

Admin: GLEN HUDSON

COURSES	Delivery Method	Clock Hours
C4880 - 05-08 CODE OF ETHICS	Video-based Instruction	3
C4258 - 10 METHODS TO KICK YOUR BUSINESS INTO OVERDRIVE	Live Lecture	3
C3813 - 1031 EXCHANGE BASICS	Live Lecture	3
C3790 - 2002-2003 REVISIONS TO THE NWMLS FORMS	Live Lecture	3.5
C4388 - 2005 BEST OF THE LEGAL HOTLINE	Live Lecture	4
C4564 - 2005 ED CON - BEST OF THE HOTLINE	Live Lecture	4
C4369 - 2005 REGIONAL PROFESSIONAL STANDARDS	Live Lecture	7.5
C4629 - 2006 REGIONAL PROFESSIONAL STANDARDS	Live Lecture	7.5
C4289 - 5 SECRETS TO DOUBLE YOUR INCOME FOREVER	Live Lecture	4
C3384 - A COWARD'S GUIDE TO CLOSING	Live Lecture	7.5
C2757 - A FUNNY THING HAPPENED ON THE WAY TO THE FORM	Live Lecture	7.5
C2161 - ACCREDITED BUYER REPRESENTATIVE	Live Lecture	15
C4534 - ACCREDITED SELLER REPRESENTATIVE	Live Lecture	12
C3814 - ADVANCED 1031 SEMINAR	Live Lecture	3
C4172 - ADVANCED LOCATOR 301	Live Lecture	3.5
C4171 - AGRI-LAND WITH PROPERTY PACKAGING	Live Lecture	22.5
C3262 - ALWAYS STOP FOR RED FLAGS WAVING	Live Lecture	7.5
C0973 - AN AGENT'S GUIDE TO AGENCY	Live Lecture	7.5
C3960 - APPRAISAL BASICS FOR REAL ESTATE AGENTS	Internet-based Instruction	3
C4675 - ART & SKILL	Live Lecture	4
C4653S - ARTICULATING YOUR VALUE: OVERCOMING THE COMM OBJ	Live Lecture	3.5
C3903 - ASIA/PACIFIC AND INTERNATIONAL REAL ESTATE	Live Lecture	7.5
C4900 - ASSET MANAGEMENT	Internet-based Instruction	3
C2597 - AT HOME WITH DIVERSITY	Live Lecture	7.5
C4541 - AVOIDING ROADKILL-TOP TEN STUPID THINGS...	Live Lecture	3
C4159 - BALANCING THE SCALES OF RISK MANAGEMENT	Live Lecture	7.5
C3572 - BE CAREFUL OUT THERE	Live Lecture	3
C4302 - BEST OF THE LEGAL HOTLINE	Live Lecture	4
C4650 - BEST OF THE LEGAL HOTLINE - 2006	Live Lecture	4
C3664 - BUILD YOUR BUSINESS WITH A PERSONAL ASSISTANT	Live Lecture	4
C3549 - BUILDING A DYNAMIC & PROSPEROUS BUSINESS	Live Lecture	7.5
C2616 - BUILDING THE BOTTOM LINE	Live Lecture	7.5
C1494 - BUILDING WEALTH	Live Lecture	7.5
C3271 - BUS LEADERSHIP: EXPLORING THE GRAY AREAS OF ETHICS	Live Lecture	7.5
C3119 - BUSINESS LEADERSHIP...THE BOOT CAMP WAY	Live Lecture	4
C3487S - BUSINESS LEADERSHIP-THE BOOT CAMP WAY (FULL DAY)	Live Lecture	7.5
C1655 - BUSINESS MANAGEMENT	Live Lecture	30

C1496 - BUYER REPRESENTATION	Live Lecture	7.5
C4578 - CAN YOU SELL RE FROM YOUR JAIL CELL	Live Lecture	4
C4825 - CERTIFIED NEGOTIATING SPECIALIST	Live Lecture	7.5
C3758 - CHANGING COMMUNITIES-JOBS,HOUSING & TRANSPORTATION	Live Lecture	7.5
C4899 - CLOSING & SETTLEMENT COSTS	Internet-based Instruction	4
C4182 - CODE OF ETHICS	Internet-based Instruction	3
C3011 - CODE OF ETHICS UPDATE	Live Lecture & Video-based	3
C3117 - CODE OF ETHICS UPDATE	Live Lecture	4
C4580 - COMBAT FINANCING: HUG YOUR FINANCIAL CALCULATOR	Live Lecture	7.5
C3349 - COMMERCIAL REAL ESTATE...YES YOU CAN: 14 STEPS...	Live Lecture	15
C4474 - COMMERCIAL TRENDS 2005	Live Lecture	7.5
C4815 - COMMERCIAL TRENDS 2006 - PHASE 1	Live Lecture	3
C4816 - COMMERCIAL TRENDS 2006 - PHASE 2	Live Lecture	4
C4817 - COMMERCIAL TRENDS 2006 - PHASE 3	Live Lecture	5
C4818 - COMMERCIAL TRENDS 2006 - PHASE 4	Live Lecture	6
C4819 - COMMERCIAL TRENDS 2006 - PHASE 5	Live Lecture	7.5
C4782 - COMPARATIVE MARKET ANALYSIS	Live Lecture	3.5
C3173 - CONCEPTS OF SELLER FINANCING	Live Lecture	7.5
C3580S - CREATING A SUCCESSFUL BUSINESS PLAN...	Live Lecture	4
C3138 - CRIME RESISTANT MULTI-HOUSING PROGRAM	Live Lecture	12
C4096 - CURRENT FINANCIAL TRENDS	Live Lecture	7.5
C0005CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Correspondence	3
C0005CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C0002CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3.5
C1170 - CURRENT TRENDS & ISSUES	Live Lecture	15
C4582 - DEVELOPING & SYNDICATING WORKSHOP	Live Lecture	15
C4711 - DISCLOSURE REQUIREMENTS IN RE TRANSACTIONS	Live Lecture	7.5
C3969 - DO YOU MIND IF I ASK YOU A QUESTION?	Live Lecture	4
C4432 - DOING BUYER AGENCY RIGHT	Live Lecture	4
C1145S - EMBRACEABLE A.R.M.s	Live Lecture	7.5
C4908 - ENVIRONMENTAL HAZARDS	Internet-based Instruction	4
C4181 - ENVIRONMENTAL HAZARDS	Internet-based Instruction	3
C3582 - E-PRO	Internet-based Instruction	15
C3061 - ESSENTIALS OF LOCATOR	Live Lecture	3.5
C3907 - EUROPE AND INTERNATIONAL RE	Live Lecture	7.5
C4656 - EXPAND YOUR MARKET	Live Lecture	4
C4183 - FAIR HOUSING	Internet-based Instruction	3
C4475 - FAIR HOUSING AND REAL ESTATE	Live Lecture	3
C1366 - FEDERAL REGULATION OF RE: FAIRHOUSING & ANTI-TRUST	Live Lecture	7.5
C4676 - FEDERAL TAXATION	Live Lecture	7.5
C3626S - FENG SHUI 101-FOR THOSE WHO CAN'T PRONOUNCE...	Live Lecture	4
C4812 - FHA BASICS FOR HOUSING INDUSTRY	Live Lecture	4
C3684 - FIFTY WAYS TO LEAVE YOUR LAWYER	Live Lecture	7.5
C4409 - FROM WILD, WILD WEST TO WORLD WIDE WEB	Live Lecture	3
C4879 - FROM WILD, WILD WEST TO WORLD WIDE WEB	Live Lecture	4
C4600 - GADGET GUY: TIPS FROM A REALTOR NERD	Live Lecture	4
C3386 - GETTING EVERY LOAN APPROVED	Live Lecture	4
C4528 - GETTING INTO THE DNA OF GENERATION X	Live Lecture	4
C0400 - GRI 100	Live Lecture	30
C0401 - GRI 200	Live Lecture	30
C4865 - GRI 300	Live Lecture	30
C4719 - HARNESSING THE POWER	Live Lecture	7.5
C4901 - HOME INSPECTION	Internet-based Instruction	3.5
C3856 - HOUSE KEY CERTIFICATION & HOMEBUYER EDUCATION TRNG	Live Lecture	6
C4278 - HOW THE BEST GET BETTER	Live Lecture	3
C4902 - HOW TO BUILD A SUCCESSFUL BUSINESS	Internet-based Instruction	6
C4563 - HOW TO DOUBLE YOUR INCOME WORKING W/ RE INVESTORS	Live Lecture	4
C4295 - HOW TO LIST THE TOUGHEST FOR SALE BY OWNERS	Live Lecture	4
C4268 - HOW TO PROSPECT IN THE NO CALL ENVIRONMENT	Live Lecture	4
C3807 - HOW TO SUCCEED IN REAL ESTATE	Live Lecture	3
C4007 - HOW TO SUCCEED IN REAL ESTATE	Live Lecture	4
C3548 - INNOVATIVE MARKETING TECHNIQUES	Live Lecture	7.5
C0991 - INSTRUCTOR TRAINING INSTITUTE	Live Lecture	15
C4798 - INTERNATIONAL RE FOR LOCAL MARKETS	Live Lecture	15
C2072S - INTRODUCTION TO AND LIVING THE CODE OF ETHICS	Live Lecture	7.5

C2018 - INTRODUCTION TO EXCHANGES	Live Lecture	3.5
C3904 - INVESTMENT & FINANCIAL ANALYSIS FOR INTERN RE	Live Lecture	15
C2975 - IT'S ALL ABOUT PRICE	Live Lecture	7.5
C4269 - KICK IT UP A NOTCH	Live Lecture	7.5
C4390 - KICK IT UP A NOTCH - HALF DAY	Live Lecture	4
C4072 - LAND 101	Live Lecture	15
C4498 - LAND DEVELOPMENT: FROM DIRT TO GOLD	Live Lecture	7.5
C4679 - LANDLORD TRAINING-KENT	Live Lecture	7.5
C3689 - LANDLORD-TENANT RELATIONS IN THE CITY OF SEATTLE	Live Lecture	3.5
C0509 - LEGAL ASPECTS OF NEW CONSTRUCTION	Live Lecture	7.5
C3680 - LEGAL ISSUES UPDATE-ED CON	Live Lecture	3
C3376 - LISTING INPUT/XPRESS FORMS	Live Lecture	3.5
C2035 - LISTINGS: HOW TO ORGANIZE THE CHAOS	Live Lecture	7.5
C4174 - LOCATOR 201	Live Lecture	3.5
C3060 - LOCATOR GUIDED TOUR	Live Lecture	3.5
C4298 - LOST THAT LOVIN' FEELIN'	Live Lecture	4
C3489S - MAKING MONEY WITH TECHNOLOGY (FULL DAY)	Live Lecture	7.5
C3486S - MAKING MONEY WITH TECHNOLOGY (HALF DAY)	Live Lecture	3.5
C2837 - MAKING SENSE OF BUYER AGENCY CONTRACTS	Live Lecture	3
C4663 - MANAGING FOR PEAK PERFORMANCE	Live Lecture	15
C4697 - MANAGING YOUR REAL ESTATE BUSINESS	Live Lecture	7.5
C4594 - MARKETING MAGIC	Live Lecture	4
C4053 - MARKETING MAGIC	Live Lecture	7.5
C4013 - MARKETING MAGIC	Live Lecture	4
C4733 - MERLIN'S SECRET ANTIDOTES TO SOLICITORS...	Live Lecture	3.5
C4398 - MERLIN'S SECRET ANTIDOTES TO SOLICITORS...	Live Lecture	3
C4086 - NEGOTIATING FOR REAL ESTATE PROFESSIONALS	Live Lecture	7.5
C2182 - NEGOTIATING SKILLS	Live Lecture	7.5
C4260 - NETWORKING & REFERRAL SYSTEMS	Live Lecture	7.5
C2589S - NEXT STEP FINANCE: BREAKING THE MOLD	Live Lecture	7.5
C4054 - NWMLS FORMS BASICS	Live Lecture	3.5
C4464 - ONE SIZE DOESN'T FIT ALL	Live Lecture	7.5
C4396 - OSCAR: OUTRAGEOUSLY SLOPPY CONTRACTS AGENTS WRITE	Live Lecture	3
C4615 - OSCAR: OUTRAGEOUSLY SLOPPY CONTRACTS AGENTS WRITE	Live Lecture	3.5
C4685 - PERSONAL PROMOTION & NEGOTIATION	Live Lecture	7.5
C2173 - POWER SELLING & CREATIVE MARKETING	Live Lecture	7.5
C4395 - PRACTICAL APHORISMS FOR AVOIDING ATTORNEYS...	Live Lecture	3
C0414 - PRICING RESIDENTIAL PROPERTY FOR SALE	Live Lecture	7.5
C4677 - PRICING, SALES, & MARKETING	Live Lecture	7.5
C4690 - PROFESSIONAL STANDARDS/ENVIRONMENTAL ISSUES	Live Lecture	7.5
C4870 - PROSPECT MANAGEMENT	Live Lecture	3
C4678 - PURCHASE & SALE	Live Lecture	7.5
C2204 - RE BROKERAGE RELATIONSHIPS, RIGHTS, & RESPON.	Live Lecture	7.5
C4896 - REAL ESTATE APPRAISAL	Internet-based Instruction	3.5
C1465 - REAL ESTATE BROKERAGE MANAGEMENT	Live Lecture	30
C4259 - REAL ESTATE FINANCE	Internet-based Instruction	3
C4897 - REAL ESTATE FINANCE	Internet-based Instruction	4
C4704 - REAL ESTATE FINANCE	Live Lecture	7.5
C1216 - REAL ESTATE LAW	Live Lecture	30
C4695 - REAL ESTATE TECHNOLOGY	Live Lecture	7.5
C4137 - RESIDENTIAL APPRAISAL REVIEW	Live Lecture	7.5
C4581 - RESOURCES FOR FIRST TIME HOME BUYERS	Live Lecture	3.5
C4684 - RISK MANAGEMENT	Live Lecture	7.5
C4705 - RISK REDUCTION	Live Lecture	7.5
C4591 - RISK REDUCTION: ARE YOU THE WINDSHIELD OR THE BUG?	Live Lecture	4
C0644 - RISK REDUCTION: IT'S ABOUT CHOICES	Live Lecture	7.5
C4019 - RMLSweb 1 & 2	Live Lecture	4
C4059 - RMLSWEB FAST TRACK	Live Lecture	3
C3416 - SELLING REAL ESTATE IN A MULTICULTURAL WORLD	Live Lecture	3
C2960 - SELLING REAL ESTATE IN A MULTICULTURAL WORLD	Live Lecture	7.5
C0390 - SELLING WITH SIZZLE	Live Lecture	7.5
C4484 - SENIORS REAL ESTATE SPECIALIST	Live Lecture	12
C4554 - SEVEN KEY TAX & FINANCIAL ISSUES...	Live Lecture	3
C4438 - SHORELINE - LAND USE IN SAN JUAN COUNTY	Live Lecture	7.5
C4577 - SITE SELECTION	Live Lecture	15
C4261 - SKILLS FOR PROFESSIONAL SUCCESS	Internet-based Instruction	7.5

C2923 - STOP WASTING TIME & MONEY...FULL DAY	Live Lecture	7.5
C2924 - STOP WASTING TIME & MONEY...HALF DAY	Live Lecture	3.5
C3311 - STREAM & WETLAND ECOLOGY BASIC TRAINING	Live Lecture	8
C4068 - SUCCESS IS NOT AN ACCIDENT...IT'S PLANNED	Live Lecture	7.5
C3499 - SUCCESSFUL NEW HOME SALES	Live Lecture	7.5
C3500 - SUCCESSFUL RELOCATION REPRESENTATION	Live Lecture	7.5
C4402 - SUSPICIOUS MINDS	Live Lecture	3
C4609 - TACOMA'S CRIME FREE HOUSING	Live Lecture	15
C3977 - TAX DATA	Live Lecture	3
C4290 - TAX DEFERRED 1031 REAL PROPERTY EXCHANGES	Live Lecture	16
C3954 - TAX FAVORABLE RE TRANSACTIONS	Internet-based Instruction	6
C4898 - TAX FAVORABLE REAL ESTATE TRANSACTIONS	Internet-based Instruction	4.5
C4545 - TAX STRATEGIES	Live Lecture	6
C4299 - TECH TOOLS FOR THE REALTOR	Live Lecture	4
C4294 - TERMS OF ENDEARMENT	Live Lecture	4
C3898 - THE AMERICAS AND INTERNATIONAL RE	Live Lecture	7.5
C4420 - THE BATTLES, YESTERDAY AND TODAY	Live Lecture	3
C4533 - THE BATTLES, YESTERDAY AND TODAY - ED CON	Live Lecture	4
C4598 - THE BEST OF THE BEST...SECRETS OF THEIR SUCCESS	Live Lecture	4
C4605 - THE BUSINESS OF YOUR BUSINESS - WCR	Live Lecture	7.5
C3534 - THE E-BUYER	Live Lecture	7.5
C4674 - THE FUNDAMENTALS OF COMMERCIAL REAL ESTATE	Live Lecture	4
C0649S - THE HOW'S & WHY'S OF TAX DEFERRED EXCHANGES	Live Lecture	7.5
C4155 - THE PRINCIPLES AND PUNCH OF AD WRITING	Live Lecture	4
C3164 - THE REAL ESTATE COACH	Live Lecture	7.5
C4308 - THE ULTIMATE REAL ESTATE BUSINESS	Live Lecture	4
C4419 - THE ULTIMATE REALITY SHOW	Live Lecture	7.5
C4359 - TRENDS 04	Live Lecture	3.5
C4619 - TRENDS 2005	Live Lecture	3.5
C0413 - UNDERSTANDING REAL ESTATE INVESTING	Live Lecture	7.5
C4165 - USPAP	Live Lecture	7.5
C2903 - USPAP COURSE	Live Lecture	15
C3757 - W.A.R. PURCHASE & SALE AGREEMENT	Live Lecture	7.5
C4351 - WASHINGTON LAW OF AGENCY	Internet-based Instruction	3
C4794 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C3654 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C4727 - WASHINGTON REAL ESTATE PRACTICES	Correspondence	30
C4727 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C0515 - WEALTH MAXIMIZATION	Live Lecture	7.5
C4565 - WHAT YOU DON'T KNOW ABOUT FAIR HOUSING...	Live Lecture	4
C4748 - WHERE CAN YOU SAVE YOUR BUYERS THE MOST MONEY	Live Lecture	4
C4403 - WHY I SING THE BLUES BY BB TING	Live Lecture	3
C4162 - WYLDIFYRE LISTINGS 1 & 2	Live Lecture	4

**S1319 WASHINGTON STATE BAR ASSOC (04/04/2008)**  
2101 4TH AVENUE SUITE #400  
SEATTLE, WA 98121-2330  
(206) 727-8220

Admin: MARK SIDEMAN

COURSES	Delivery Method	Clock Hours
C4358 - 11TH ANNUAL WSBA FALL REAL ESTATE CONFERENCE	Live Lecture	7
C4625 - 12TH ANNUAL WSBA FALL REAL ESTATE CONFERENCE	Live Lecture	7
C4800 - ADVANCED TOPICS IN RESIDENTIAL DEVELOPMENT	Live Lecture	6
C4496 - ADVISING CONDOMINIUM & HOMEOWNER ASSOCIATIONS	Live Lecture	7
C4327 - NAVIGATING THE MAZE: A CHECKLIST APPROACH...	Live Lecture	7

**S1380 WASHINGTON STATE CHAPTER OF NAIOP (04/10/2007)**  
 23607 HWY 99 STE 2C  
 EDMONDS, WA 98026  
 (206) 382-9121

Admin: ERIC FEATHERSTONE

COURSES	Delivery Method	Clock Hours
C4863 - ADVANCED REAL ESTATE FINANCE	Live Lecture	14
C4485 - BUILDING A WORLD CLASS REGION	Live Lecture	7.5
C4890 - FUNDAMENTALS OF COMMERCIAL RE DEVELOPMENT	Live Lecture	14
C4787 - SECRETS OF THE DEVELOPMENT PROCESS	Live Lecture	4

**S1517 WASHINGTON STATE CRS SCHOOL (07/31/2007)**  
 12015 115TH AVE NE #195  
 KIRKLAND, WA 98033  
 (425) 284-0706

Admin: CLAUDIA CROWELL

COURSES	Delivery Method	Clock Hours
C4363 - ABC'S OF XYZ'S	Live Lecture	7.5
C4430S - EARN MORE, WORK LESS & ENJOY LIFE-10 TOP TIPS...	Live Lecture	3
C4067 - MARKETING WITH MICROSOFT OFFICE (MMO)	Live Lecture	7.5
C4134 - NINJA SELLING	Live Lecture	7.5
C4437 - NINJA SELLING 2	Live Lecture	7.5

**S1511 WELLS FARGO ESCROW (04/22/2007)**  
 9709 3RD AVENUE NE STE 202  
 SEATTLE, WA 98115  
 (206) 729-2632

Admin: KEVIN PLACHY

COURSES	Delivery Method	Clock Hours
C3917 - ESCROW FUNDAMENTALS	Live Lecture	5
C3911 - SELLER FINANCING FUNDAMENTALS	Live Lecture	7
C3914 - TITLE INSURANCE FUNDAMENTALS	Live Lecture	3

**S1093 WINDERMERE EDUCATION (10/17/2006)**  
 1505 WESTLAKE AVENUE  
 SUITE 310  
 SEATTLE, WA 98109  
 (206) 526-7612

Admin: KELLY A HAMILL

COURSES	Delivery Method	Clock Hours
C3637 - ACCREDITED STAGING PROFESSIONAL-THEORY & PRACTICE	Live Lecture	15
C3895 - ADVANCED INSTRUCTIONAL TECHNIQUES I	Live Lecture	3
C1359 - ADVERTISING FOR REAL ESTATE AGENTS	Live Lecture	3
C4459 - AGENCY RELATIONSHIP	Live Lecture	4
C1354 - AGENCY SOLUTIONS	Live Lecture	7.5
C3572S - BE CAREFUL OUT THERE	Live Lecture	3
C4393S - BREAKING THE BUYER BOUNDARY!	Live Lecture	3.5
C3821 - BRINGING FOCUS TO YOUR CAREER	Live Lecture	3
C4449 - BROKERAGE MANAGEMENT	Live Lecture	30
C4672 - BUILD OR REMODEL: START RIGHT FOR A GREAT FINISH	Live Lecture	7.5
C3668 - BUILDING SUCCESSFUL TRANSACTIONS	Internet-based Instruction	15
C1919 - BUSINESS MANAGEMENT	Live Lecture	30
C4519 - BUSINESS MANAGEMENT	Live Lecture	30
C3665 - BUSINESS PLANNING: BUILDING A PLAN THAT WORKS	Live Lecture	3
C1585 - BUYER AGENCY REPRESENTATION	Live Lecture	15
C3176 - CMS 2001	Live Lecture	3
C3351 - COACHING WHERE IT COUNTS-THE MANAGER'S GUIDE...	Live Lecture	3

C3011S - CODE OF ETHICS UPDATE	Live Lecture & Video-based	3
C3537 - COMMERCIAL RE 101-INTRO TO FINANCIAL ANALYSIS	Live Lecture	3
C3087 - COMPARATIVE MARKET ANALYSIS AND PROSPECTING TOOLS	Live Lecture	3
C0010CORE0607 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C4071S - DISSECTING THE CONTINGENCY "4"	Live Lecture	4
C4611S - DISSECTING THE INSPECTION FORMS	Live Lecture	4
C4140 - EFFECTIVE NEGOTIATIONS FOR RE PROFESSIONALS	Live Lecture	7.5
C1816 - EFFECTIVE OPEN HOUSE TECHNIQUES	Live Lecture	3
C2584 - EFFECTIVELY MANAGING THE BUYER'S REPRESENTATIVE	Live Lecture	7.5
C3093 - E-MAIL APPLICATIONS	Live Lecture	3
C4448 - EVALUATING & PRICING PROPERTY	Live Lecture	3.5
C4853S - FORMS REVISION COURSE	Live Lecture	3
C4849 - GUESS WHO'S COMING TO DINNER...	Live Lecture	3
C4839 - HARNESSING THE POWER:SKILLS BASED PERFORMANCE MGMT	Live Lecture	7
C2085 - HIRING AN AGENT ASSISTANT	Live Lecture	3
C2745S - HOME INSPECTIONS FOR AGENTS	Live Lecture	3.5
C3201 - HOW TO NEGOTIATE IN TOUGH SITUATIONS	Live Lecture	3
C4193 - IDENTIFYING SENSITIVE LAND AREAS	Live Lecture	3
C3589 - INNOVATIVE MARKETING TECHNIQUES FOR THE BUYER REP	Live Lecture	7
IDW#1 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C3114 - INTERNET MARKETING SPECIALIST	Live Lecture	12
C4793 - INTRODUCTION TO NWMLS FORMS	Live Lecture	6
C4810 - KICK IT UP A NOTCH	Live Lecture	4
C0997 - LAW UPDATE	Live Lecture	7.5
C4440 - LAW UPDATE 2005	Live Lecture	3
C4706 - LAW UPDATE 2006	Live Lecture	3
C4149 - LEGAL UPDATE FOR OWNERS	Live Lecture	3
C3134 - LEGAL UPDATE FOR WASHINGTON	Live Lecture	3
C4445 - LISTING AGREEMENTS	Live Lecture	3.5
C0450 - LISTING AND MARKETING PROPERTIES	Live Lecture	7.5
C4659 - LISTING AND MARKETING REAL ESTATE	Live Lecture	6
C2920 - LISTING PRESENTATIONS	Live Lecture	3
C1080 - MARKETING APPROACH TO SELLING UPSCALE PROPERTIES	Live Lecture	3
C4588 - MARKETING PLAN AND LISTING PRESENTATION	Live Lecture	3
C3681 - MORTGAGE FINANCE FOR REAL ESTATE	Live Lecture	30
C4566 - MULTIPLE OFFERS...MULTIPLE ISSUES	Live Lecture	3
C4718 - NAR CODE OF ETHICS 2005-2008	Live Lecture	3
C3672S - NATURAL NEGOTIATOR	Live Lecture	3.5
C4458 - NEGOTIATION AND SALES TECHNIQUES	Live Lecture	5
C3915 - NINJA SELLING	Live Lecture	7.5
C4447 - NWMLS PURCHASE & SALE AGREEMENTS	Live Lecture	7
C4585 - NWMLS PURCHASE & SALE AGREEMENTS...	Live Lecture	15
C4895 - OPTIMIZING YOUR REAL ESTATE BUSINESS	Live Lecture	3
C3576 - PALM BASICS:ORGANIZATION & COMMUNICATION...	Live Lecture	3
C3968 - PERSONAL WEB SITES	Live Lecture	3
C3261 - PLAYING IT SAFE--BUSINESS SAFETY FOR RE AGENTS	Live Lecture	3
C4909 - POWER PLANNING FOR SUCCESS	Live Lecture	3
C4394 - PRESENTING AND RECEIVING OFFERS	Live Lecture	3
C3717 - QUALITY SERVICE CERTIFICATION	Live Lecture	4
C3210 - REAL ESTATE AND THE INTERNET	Live Lecture	3
C4169 - REAL ESTATE APPRAISAL 101	Live Lecture	7.5
C2753 - REAL ESTATE BASICS	Live Lecture	30
C4848 - REAL ESTATE BUYER COUNSELING WORKSHOP	Live Lecture	3
C3494 - REAL ESTATE FINANCING	Internet-based Instruction	3
C0454 - REAL ESTATE LAW	Live Lecture	30
C4166 - REAL ESTATE PRACTICES	Live Lecture	30
C3941S - RELATIONSHIP SELLING & BLDG A SPHERE OF INFLUENCE	Live Lecture	3
C4044 - RESIDENTIAL ARCHITECTURAL STYLES	Live Lecture	3
C4456 - RESIDENTIAL FINANCE & CLOSING	Live Lecture	7
C4836 - RISK MANAGEMENT	Live Lecture	3
C4860 - SCHEDULING & TIME MANAGEMENT	Live Lecture	3
C2960S - SELLING REAL ESTATE IN A MULTICULTURAL WORLD	Live Lecture	7.5
C3416S - SELLING REAL ESTATE IN A MULTICULTURAL WORLD	Live Lecture	3
C4249 - SENIOR HOUSING SPECIALIST	Live Lecture	12
C4164 - SHARPEN YOUR LISTING EDGE	Live Lecture	3
C4000 - SHOWCASING LISTINGS ON THE INTERNET...	Live Lecture	3

C4282 - SOUTHWEST ARCHITECTURE	Live Lecture	3
C2921 - SPHERE MARKETING	Live Lecture	3
C3685 - SUCCESS STORIES:ZERO TO SIXTY IN LESS THAN 3 YEARS	Live Lecture	3
C3711 - SUCCESSFUL BUYER REPRESENTATION IN NEW HOME SALES	Live Lecture	7
C3213 - SUCCESSFUL CLOSINGS...EVERYTIME	Live Lecture	3
C4233 - TECHNOLOGY TRAINING TOOLS	Live Lecture	3
C3666 - THE BOOK OF BUSINESS	Live Lecture	3
C3561S - THE POWER OF ANALYSIS	Live Lecture	3
C3560S - THE POWER OF EXCHANGE	Live Lecture	3
C4523S - THE POWER OF REPLACEMENT PROPERTY SOLUTIONS	Live Lecture	3
C3632S - THE POWER OF STRATEGY	Live Lecture	3
C2602 - THE RELOCATION LISTING PROCESS	Live Lecture	6
C2603 - THE RELOCATION SPECIALIST	Live Lecture	6
C4441 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30
C4906 - WORKING BY REFERRAL	Live Lecture	3
C1799 - WORKING WITH BUYERS: THE BUYER REPRESENTATION	Live Lecture	3

**S1500 WORLD SAVINGS AND HLE, A DIVISION OF WORLD (06/06/2007)**

1901 HARRISON STREET  
OAKLAND, CA 94612  
(510) 446-3291

Admin: JACQUELYN LIGON

COURSES	Delivery Method	Clock Hours
C3760 - WORLDS PROFESSIONAL REAL ESTATE SERIES (P.R.E.S.)	Live Lecture	10



Completion of this course meets the state requirement under RCW 18.85.095 to take the salesperson's examination. (This course must be taken within five years prior to applying for examination.)

## **SECTION 2A: PROPRIETARY SCHOOLS OFFERING REAL ESTATE FUNDAMENTALS**

SCHOOL	PHONE
360TRAINING	(512) 441-1097
A+ INSTITUTE	(866) 858-7212
AGENTCAMPUS.COM	(512) 441-1097
ALLIED BUSINESS SCHOOLS INC	(949) 600-6911
ALPHA REAL ESTATE SCHOOL	(425) 373-0500
AMERICAN SCHOOL OF REAL ESTATE EXPRESS, LLC	(314) 205-1685
AMERICAS BEST	(888) 910-5452
C21 NO HOMES REALTY, INC TRAINING CENTER	(800) 262-1096
C21 REAL ESTATE CENTER	(425) 775-8525
CAREER WEBSCHOOL	(770) 919-9191
CONTINUING-ED-ONLINE.ORG	(206) 523-9801
DAVID HUTTON REAL ESTATE SCHOOL	(360) 647-0262
DEARBORN FINANCIAL PUBLISHING, INC.	(312) 836-4400
DON RELYEA REAL ESTATE SCHOOL	(360) 693-1468
GARY MANN REAL ESTATE SCHOOL	(509) 765-3463
GOLD COAST PROFESSIONAL SCHOOLS	(800) 940-7277
GREEN PATH SCHOOLS	(425) 265-0365
KAPLAN REAL ESTATE SCHOOLS	(800) 621-9621
LEXINGTON.NET INC	(800) 774-1170
LOCKE-ON.COM	(360) 929-0226
MASTERS REAL ESTATE SCHOOL	(253) 833-2222
MCCLOUD SEMINARS	(360) 281-2086
MCFERRAN UNIVERSITY	(253) 284-3880
MCKISSOCK APPRAISAL SCHOOL	(814) 723-6979
MLS EDUCATION	(425) 957-9682
MULTI SCHOOL OF REAL ESTATE	(253) 852-2063
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
NEW STAR REAL ESTATE SCHOOL	(425) 248-4999
OCEAN SHORES REAL ESTATE SCHOOL	(360) 289-1000
ONLINEED, INC.	(503) 636-4580
PROEDUCATE	(504) 454-9866
PROSCHOOLS	(503) 297-1344
PRUDENTIAL NORTHWEST PROPERTIES INSTITUTE OF TRNG	(360) 687-4942
RE/MAX, EQUITY GROUP REAL ESTATE SCHOOL	(360) 882-6000
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
REAL ESTATE USA REAL ESTATE SCHOOL & RESOURCE CNTR	(253) 566-4917
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
SEATTLE SCHOOL OF REAL ESTATE	(253) 859-7440
SOUND PROFESSIONAL EDUCATION	(360) 670-6570
TAPE ED	(425) 775-2313
THE ACADEMY LLC	(253) 284-9300
THE BUSINESS SCHOOL FOR REAL ESTATE PROS	(800) 624-5440
THE LONES GROUP	(360) 527-8904
THE REAL ESTATE INSTITUTE	(253) 565-1010
THE ZONE REAL ESTATE SCHOOL	(253) 691-4949
THEREALESTATESCHOOL.NET	(425) 882-1127
TRAIN AGENTS INC	(866) 687-5557
VIP REAL ESTATE SCHOOL	(253) 226-6622
WASHINGTON REAL ESTATE ACADEMY	(206) 366-6762
WASHINGTON REALTORS EDUCATION	(360) 943-3100

This course can be used to meet the state requirement under RCW 18.85.095(2)(a) for first renewal. (This course must be taken after issuance of first license and prior to first active license renewal for any salesperson licensed on or after July 1, 1995.)

**SECTION 2B: PROPRIETARY SCHOOLS OFFERING REAL ESTATE PRACTICES**  
**SCHOOL** **PHONE**

A+ INSTITUTE	(866) 858-7212
ACCREDITED SCHOOL OF REAL ESTATE	(509) 737-3086
ALPHA REAL ESTATE SCHOOL	(425) 373-0500
AMERICAS BEST	(888) 910-5452
C21 NO HOMES REALTY, INC TRAINING CENTER	(800) 262-1096
CENTENNIAL REAL ESTATE SCHOOL	(509) 928-3413
DAVID HUTTON REAL ESTATE SCHOOL	(360) 647-0262
DON RELYEA REAL ESTATE SCHOOL	(360) 693-1468
GENESIS SEMINARS INC	(253) 922-6337
IBA REAL ESTATE SCHOOL	(425) 822-1241
JOHN L SCOTT UNIVERSITY	(425) 747-7272
LEXINGTON.NET INC	(800) 774-1170
M AND P SCHOOL OF REAL ESTATE	(253) 265-3452
MCCLOUD SEMINARS	(360) 281-2086
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
NORTHSTONE INSTITUTE	(425) 837-4700
OLYMPUS REAL ESTATE SCHOOL	(360) 280-5132
PROFESSIONAL DIRECTION INC	(425) 821-8585
PROSCHOOLS	(503) 297-1344
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
REAL ESTATE USA REAL ESTATE SCHOOL & RESOURCE CNTR	(253) 566-4917
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
SEATTLE SCHOOL OF REAL ESTATE	(253) 859-7440
TAPE ED	(425) 775-2313
THE ACADEMY LLC	(253) 284-9300
THE LONES GROUP	(360) 527-8904
THE REAL ESTATE INSTITUTE	(253) 565-1010
THEREALESTATESCHOOL.NET	(425) 882-1127
TOMLINSON BLACK REAL ESTATE SCHOOL	(800) 735-2388
TRAIN AGENTS INC	(866) 687-5557
VIP REAL ESTATE SCHOOL	(253) 226-6622
WASHINGTON REAL ESTATE ACADEMY	(206) 366-6762
WASHINGTON REALTORS EDUCATION	(360) 943-3100
WINDERMERE EDUCATION	(206) 526-7612

This course can be used to meet the state requirement under RCW 18.85.090 to take the broker's examination. (This course must be taken within five years prior to applying for examination.)

## **SECTION 2C: PROPRIETARY SCHOOLS OFFERING BROKERAGE MANAGEMENT**

SCHOOL	PHONE
A+ INSTITUTE	(866) 858-7212
ALPHA REAL ESTATE SCHOOL	(425) 373-0500
GENESIS SEMINARS INC	(253) 922-6337
LEXINGTON.NET INC	(800) 774-1170
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
OLYMPUS REAL ESTATE SCHOOL	(360) 280-5132
PROSCHOOLS	(503) 297-1344
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
TAPE ED	(425) 775-2313
TRAIN AGENTS INC	(866) 687-5557
WASHINGTON REALTORS EDUCATION	(360) 943-3100
WINDERMERE EDUCATION	(206) 526-7612

This course can be used to meet the state requirement under RCW 18.85.090 to take the broker's examination. (This course must be within five years prior to applying for examination.)

## **SECTION 2D: PROPRIETARY SCHOOLS OFFERING BUSINESS MANAGEMENT**

SCHOOL	PHONE
A+ INSTITUTE	(866) 858-7212
ALPHA REAL ESTATE SCHOOL	(425) 373-0500
C21 REAL ESTATE CENTER	(425) 775-8525
LEXINGTON.NET INC	(800) 774-1170
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
OLYMPUS REAL ESTATE SCHOOL	(360) 280-5132
PROSCHOOLS	(503) 297-1344
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
TAPE ED	(425) 775-2313
TRAIN AGENTS INC	(866) 687-5557
WASHINGTON REALTORS EDUCATION	(360) 943-3100
WINDERMERE EDUCATION	(206) 526-7612

This course can be used to meet the state requirement under RCW 18.85.090 to take the broker's examination. (This course must be taken within five years prior to applying for examination.)

## **SECTION 2E: PROPRIETARY SCHOOLS OFFERING REAL ESTATE LAW**

SCHOOL	PHONE
A+ INSTITUTE	(866) 858-7212
ALPHA REAL ESTATE SCHOOL	(425) 373-0500
C21 REAL ESTATE CENTER	(425) 775-8525
GENESIS SEMINARS INC	(253) 922-6337
LEXINGTON.NET INC	(800) 774-1170
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
PROSCHOOLS	(503) 297-1344
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
SEATTLE SCHOOL OF REAL ESTATE	(253) 859-7440
TAPE ED	(425) 775-2313
THE ACADEMY LLC	(253) 284-9300
TRAIN AGENTS INC	(866) 687-5557
WASHINGTON REALTORS EDUCATION	(360) 943-3100
WINDERMERE EDUCATION	(206) 526-7612

**SECTION 2F: PROPRIETARY SCHOOLS OFFERING INSTRUCTOR DEVELOPMENT WORKSHOP**

SCHOOL	PHONE
A+ INSTITUTE	(866) 858-7212
BPI SCHOOL OF REAL ESTATE	(206) 297-9137
CROSS INSTITUTE	(425) 392-6914
GENESIS SEMINARS INC	(253) 922-6337
GREEN PATH SCHOOLS	(425) 265-0365
INSTITUTE OF REAL ESTATE SUCCESS	(425) 865-8247
PROFESSIONAL DIRECTION INC	(425) 821-8585
ROCKWELL INSTITUTE	(425) 747-7272
TAPE ED	(425) 775-2313
THE ACADEMY LLC	(253) 284-9300
WASHINGTON REALTORS EDUCATION	(360) 943-3100
WINDERMERE EDUCATION	(206) 526-7612

**SECTION 2G: PROPRIETARY SCHOOLS OFFERING CORE COURSE CURRICULUM**

SCHOOL	PHONE
A+ INSTITUTE	(509) 465-4343
AMERICA'S BEST	(888) 910-5452
BELLEVUE COMMUNITY COLLEGE	(425) 564-2314
BPI SCHOOL OF REAL ESTATE	(206) 297-9137
C21 NO HOMES REALTY, INC TRAINING	(360) 794-4442
CLOVER PARK TECHNICAL COLLEGE	(253) 589-5737
COMMERCIAL BROKERS ASSOCIATION	(425) 820-3348
CONTINUING-ED-ONLINE.ORG	(206) 523-9801
GENESIS SEMINARS INC	(253) 922-6337
HOWARD HEGWER SEMINARS	(425) 985-1057
JOHN L SCOTT INSTITUTE OF REAL ESTATE	(425) 466-6232
LARRYCHRISTENSEN.COM A REAL ESTATE SCHOOL	(253) 852-3470
LEXINGTON.NET INC	(800) 774-1170
MCFERRAN UNIVERSITY	(253) 284-3880
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
OLYMPUS REAL ESTATE SCHOOL	(360) 280-5132
PROFESSIONAL DIRECTION INC	(425) 821-8585
PROSCHOOLS	(503) 297-1344
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
SEATTLE SCHOOL OF REAL ESTATE	(253) 859-7440
SOUND PROFESSIONAL EDUCATION	(360) 670-6570
SPOKANE ASSOCIATION OF REALTORS	(509) 326-9222
TAPE ED	(425) 775-2313
THE ACADEMY LLC	(253) 284-9300
THEREALESTATESCHOOL.NET	(425) 882-1127
TOMLINSON BLACK REAL ESTATE SCHOOL	(800) 735-2388
TRAIN AGENTS INC	(866) 687-5557
W.A.R. EDUCATION	(360) 943-3100
WASHINGTON REAL ESTATE ACADEMY	(206) 366-6762
WINDERMERE EDUCATION	(206) 526-7612

### SECTION 3: PROPRIETARY SCHOOLS LISTED BY CITY

CITY	ST	SCHOOL	PHONE
ANACORTES	WA	CHICAGO TITLE COMPANY OF WASHINGTON	(360) 293-4664
ARNOLD	MD	BOMI, INSTITUTE INC. -MARYLAND	(410) 974-1410
AUSTIN	TX	360 TRAINING	(512) 441-1097
		AGENTCAMPUS.COM	(512) 441-1097
		THE BUSINESS SCHOOL FOR REAL ESTATE	(800) 624-5440
BATTLE GROUND	WA	PRUDENTIAL NORTHWEST PROPERTIES	(360) 687-4942
BELLEVUE		ALPHA REAL ESTATE SCHOOL	(425) 373-0500
		HOWARD HEGWER SEMINARS	(425) 985-1057
		INSTITUTE OF REAL ESTATE SUCCESS	(425) 865-8247
		JOHN L SCOTT UNIVERSITY	(425) 747-7272
		LANDAMERICA/WASHINGTON	(425) 646-0539
		MASTER BUILDERS ASSN OF KING & SNO.	(425) 451-7920
		MLS EDUCATION	(425) 957-9682
		OLYMPUS REAL ESTATE SCHOOL	(360) 280-5132
		REAL ESTATE LAW SCHOOL	(425) 867-9800
		ROCKWELL INSTITUTE	(425) 747-7272
		THEREALESTATESCHOOL.NET	(425) 882-1127
BELLINGHAM		ARCHER LEGAL SERVICES PS	(360) 756-1010
BELLINGHAM		BELLINGHAM REAL ESTATE SCHOOL LLC	(360) 676-4050
		DAVID HUTTON REAL ESTATE SCHOOL	(360) 647-0262
		THE LONES GROUP	(360) 527-8904
BOISE	ID	LAND RESOURCES GROUP - LAND EDUCATION	(425) 422-0411
BUCKLEY	WA	VIP REAL ESTATE SCHOOL	(253) 226-6622
BURIEN		METRO REAL ESTATE INSTITUTE	(206) 793-8881
CENTRALIA		CENTRALIA COMMUNITY COLLEGE	(360) 753-3433
CHICAGO	IL	CCIM INSTITUTE	(312) 321-4473
		COUNCIL OF THE RESIDENTIAL SPECIALISTS	(800) 462-8841
		DEARBORN FINANCIAL PUBLISHING, INC.	(312) 836-4400
		INSTITUTE OF REAL ESTATE MANAGEMENT	(800) 837-0706
		KAPLAN REAL ESTATE SCHOOLS	(800) 621-9621
		NATIONAL ASSOCIATION OF REALTORS	(312) 329-8886
COEUR D' ALENE	ID	TOMLINSON BLACK REAL ESTATE SCHOOL	(800) 735-2388
COVINGTON	WA	REAL ESTATE LICENSEE TRAINING	(253) 631-4019
DENVER	CO	CLE INTERNATIONAL	(303) 377-6600
DRAPER	UT	COACHING INSTITUTE INC	(801) 553-2300
EAU CLAIRE	WI	NATIONAL BUSINESS INSTITUTE	(715) 835-8525
		STERLING EDUCATION SERVICES LLC	(715) 855-0495
EDMONDS	WA	MWM REAL ESTATE SCHOOL	(425) 876-1921
		NAPMW-INSTITUTE OF MORTGAGE LENDING	(425) 775-6589
		NEW STAR REAL ESTATE SCHOOL	(425) 248-4999
		REAL ESTATE ACADEME	(206) 963-3434
		WASHINGTON STATE CHAPTER OF NAIOP	(206) 382-9121
EPHRATA		GRANT COUNTY REAL ESTATE SCHOOL	(509) 754-4321
EVERETT		C21 NO HOMES REALTY, INC TRAINING	(800) 262-1096
		CHICAGO TITLE SNOHOMISH COUNTY	(425) 258-3683
		GREEN PATH SCHOOLS	(425) 265-0365
		THE INQUIRING MIND	(425) 334-7900
		TRAIN AGENTS INC	(866) 687-5557
EVERGREEN	CO	ECOBROKER	(303) 674-7770
FEDERAL WAY	WA	BENCHMARK REALTY	(253) 835-3578
		RE ADVANCED LEARNING & TRAINING INST	(206) 718-2715
		RETTs-REAL ESTATE TECHNOLOGY	(206) 686-3331
		WASHINGTON SQUARE REAL ESTATE SCHOOL	(253) 874-9497
FREELAND		WASHINGTON SCHOOL OF REAL ESTATE	(360) 331-1110



GERMANTOWN	MD	TRI SEMINARS INC	(301) 972-3600
GIG HARBOR	WA	M AND P SCHOOL OF REAL ESTATE	(253) 265-3452
GRAHAM		PR SCHOOL OF REAL ESTATE	(800) 851-8643
GREENWOOD VILLAGE	CO	RE/MAX SATELLITE NETWORK	(303) 796-3890
HENDERSON	NV	SOUTHWEST EXCHANGE CORPORATION	(702) 454-1031
HILLSBORO	OR	CONTINUING-ED-ONLINE.ORG	(206) 523-9801
HOLLISTER	CA	THE HOME INSPECTION SCHOOL	(800) 995-4063
ISSAQUAH	WA	CROSS INSTITUTE	(425) 392-6914
		DAVE PORTER INSTITUTE	(425) 890-5996
		LARRYCHRISTENSEN.COM A REAL ESTATE	(206) 818-1358
		NORTHSTONE INSTITUTE	(425) 837-4700
KENNEWICK		"CLOCK HOURS" EASTERN WA CONTINUING	(509) 735-1179
		ACCREDITED SCHOOL OF REAL ESTATE	(509) 737-3086
KENT		JOHN L SCOTT SCHOOL OF REAL ESTATE	(253) 852-9200
		MULTI SCHOOL OF REAL ESTATE	(253) 852-2063
		SEATTLE SCHOOL OF REAL ESTATE	(253) 859-7440
KIRKLAND		COMMERCIAL BROKERS ASSOCIATION	(425) 820-3348
		IBA REAL ESTATE SCHOOL	(425) 822-1241
		NWMLS REAL ESTATE SCHOOL	(425) 820-9200
		PROFESSIONAL DIRECTION INC	(425) 821-8585
		S.K.C.A.R. EDUCATION	(425) 820-3277
		URBAN CONNECTIONS	(425) 576-9339
		WASHINGTON STATE CRS SCHOOL	(425) 284-0706
LAGUNA HILLS	CA	ALLIED BUSINESS SCHOOLS INC	(949) 600-6911
LAKEWOOD	CO	INTERACTIVE OCCUPATIONAL TRAINING	(303) 984-4671
LONGVIEW	WA	BURCH INSTITUTE	(360) 425-2423
LONGWOOD	FL	THE LIPSEY COMPANY	(407) 774-2558
LOS GATOS	CA	STARKER SERVICES, INC.	(800) 332-1031
LYNNWOOD	WA	C21 REAL ESTATE CENTER	(425) 775-8525
		MYKUT REAL ESTATE SCHOOL	(800) 605-6645
		OLD REPUBLIC TITLE EDUCATION CENTER	(425) 776-1970
		WA STATE CHAPTER OF COMMUNITY ASSOC	(425) 778-6378
MARIETTA	GA	CAREER WEBSCHOOL	(770) 919-9191
MEAD	WA	A+ INSTITUTE	(866) 858-7212
MERCER ISLAND		KINJA MEDIA	(206) 236-0787
		SEATTLE SCHOOL OF STAGING	(206) 275-4063
MERIDIAN	ID	PIONEER REAL ESTATE SCHOOL	(208) 377-4300
METAIRIE	LA	PROEDUCATE	(504) 454-9866
MINNEAPOLIS	MN	BCW GROUP	(612) 338-4887
MOSES LAKE	WA	BIG BEND COMMUNITY COLLEGE	(509) 762-5351
		GARY MANN REAL ESTATE SCHOOL	(509) 765-3463
MOUNTLAKE		GALVIN REALTY LAW GROUP	(425) 248-2163
		TAPE ED	(425) 775-2313
MUKILTEO		HIGH PERFORMANCE DEVELOPMENT REAL	(425) 344-1515
NEWMAN LAKE		LEXINGTON.NET INC	(800) 774-1170
		RED APPLE REAL ESTATE SEMINARS	(509) 226-0318
NEWPORT BEACH	CA	DENNIS WALSH & ASSOCIATES INC	(949) 706-3500
OAK HARBOR	WA	LOCKE-ON.COM	(360) 929-0226
OAKLAND	CA	WORLD SAVINGS AND HLE, A DIVISION OF	(510) 446-3291
OCEAN SHORES	WA	OCEAN SHORES REAL ESTATE SCHOOL	(360) 289-1000
OKANOGAN		REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
OLYMPIA		ADVANCE ENVIRONMENTAL INC	(360) 357-5666
		ASSET PRESERVATION SCHOOL OF REAL	(877) 909-1031
		HODGES COMMERCIAL SCHOOL OF REAL	(360) 943-5079
		WASHINGTON REALTORS EDUCATION	(360) 943-3100
		YOURCLOCKHOURS.COM	(360) 791-4266
PLEASANTON	CA	NCS EXCHANGE PROFESSIONAL	(866) 873-1031
PORT ANGELES	WA	AMERICAS BEST	(888) 910-5452

PORT ORCHARD		COLDWELL BANKER PARK SHORE REAL	(360) 871-2332
PORTLAND	OR	INVESTMENT PROPERTY EXCHANGE	(503) 223-3911
		ONLINEED, INC.	(503) 636-4580
		PROSCHOOLS	(503) 297-1344
PUYALLUP	WA	GATEWAY REAL ESTATE SCHOOL	(253) 848-4556
		QPOINT SCHOOL OF REAL ESTATE	(253) 770-3771
		WA ONSITE SEWAGE ASSN/NW ONSITE TRNG	(253) 297-2837
RENTON		BECKMAN COMPANY	(425) 271-2402
		KPS/INSPECTION TRAINING ASSOCIATES	(800) 694-7369
		MORTGAGE LEARNING	(425) 271-9799
		REAL ESTATE EDUCATION CONNECTION	(425) 255-7575
		SEVER CONSULTING	(425) 681-4320
ROCKAWAY	NJ	U.S. INSPECT LLC	(973) 664-1062
SACRAMENTO	CA	ROGER BUTCHER RE MARKETING SEMINARS	(916) 852-9124
SAN ANTONIO	TX	LINCOLN GRADUATE CENTER	(800) 521-5333
SANDY	UT	PINNACLE QUEST LLC	(801) 733-4373
SEATAC	WA	STEWART TITLE SCHOOL OF REAL ESTATE	(206) 770-8718
SEATTLE		BPI SCHOOL OF REAL ESTATE	(206) 297-9137
		CHICAGO TITLE INSURANCE CO SCHOOL OF	(206) 628-5621
		EXCHANGE FACILITATOR CORPORATION	(206) 324-1350
		FENG SHUI SCHOOL FOR REAL ESTATE SALES	(206) 919-0107
		FIRST AMERICAN TITLE SCHOOL OF REAL	(206) 728-0400
		FUNDERS CHOICE LLC	(206) 799-9348
		HBS REAL ESTATE SCHOOL	(206) 448-0402
		HOMESTREET SCHOOL OF MORTGAGE	(206) 389-6319
		KD SCHOOL OF REAL ESTATE	(206) 782-8617
		LAW SEMINARS INTERNATIONAL	(206) 567-4490
		PACIFIC LEGAL SEMINARS	(206) 933-9247
		PUGET SOUND SCHOOL OF REAL ESTATE	(206) 725-1584
		RAIN CITY PRESS LLC	(206) 829-2275
		REAL EDUCATION SEMINARS	(206) 915-3742
		RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
		WASHINGTON REAL ESTATE ACADEMY	(206) 366-6762
		WASHINGTON STATE BAR ASSOC	(206) 727-8220
		WELLS FARGO ESCROW	(206) 729-2632
		WINDERMERE EDUCATION	(206) 526-7612
SEQUIM		SOUND PROFESSIONAL EDUCATION	(360) 670-6570
SILVERDALE		KCAR SCHOOL OF REAL ESTATE	(360) 692-8852
		KEN LEMAY TRAINING SEMINARS	(360) 613-9698
SPANAWAY		CASCADE REAL ESTATE SCHOOL INC	(253) 535-5714
		MASTERS REAL ESTATE SCHOOL	(253) 833-2222
SPOKANE		CENTENNIAL REAL ESTATE SCHOOL	(509) 928-3413
		CUSTOM 1031 INC REAL ESTATE SCHOOL	(509) 838-7574
		SPOKANE ASSOCIATION OF REALTORS	(509) 326-9222
		WALKER SCHOOL OF REAL ESTATE	(509) 326-2262
ST LOUIS	MO	AMERICAN SCHOOL OF REAL ESTATE	(314) 205-1685
STANWOOD	WA	REAL ESTATE IRA	(360) 652-3344
SUTHERLIN	OR	PRO PERFORMER SEMINARS	(800) 361-6848
TACOMA	WA	BAI SERVICES INC	(253) 927-5935
		FIDELITY NATIONAL TITLE INSURANCE CO	(253) 272-4070
		MCFERRAN UNIVERSITY	(253) 284-3880
		ONE SOURCE	(253) 284-3880
		REAL ESTATE USA REAL ESTATE SCHOOL &	(253) 566-4917
		SOUTH SOUND TRAINING	(253) 376-4717
		STILL TRAINING INC	(800) 648-8475
		THE ACADEMY LLC	(253) 284-9300
		THE ZONE REAL ESTATE SCHOOL	(253) 691-4949
TAMARAC	FL	GOLD COAST PROFESSIONAL SCHOOLS	(800) 940-7277

TIGARD	OR	SHORT SALE PRO SEMINARS	(503) 481-9600
UNIVERSITY PLACE	WA	SB & OH CAREER ADVANCEMENT LEARNING	(253) 512-1031
		THE REAL ESTATE INSTITUTE	(253) 565-1010
VANCOUVER		B.S. CONSULTING LLC	(360) 254-7679
		COLUMBIA TITLE REAL ESTATE SCHOOL OF	(360) 891-5454
		DON RELYEA REAL ESTATE SCHOOL	(360) 693-1468
		MCCLOUD SEMINARS	(360) 281-2086
		PILLAR TO POST REAL ESTATE ACADEMY	(360) 546-2190
		RE/MAX, EQUITY GROUP REAL ESTATE	(360) 882-6000
		SOUTHWEST WA SCHOOL OF REAL ESTATE	(360) 695-5980
		SW WASHINGTON SCHOOL OF REAL ESTATE	(360) 254-7892
		TITLE MANAGEMENT REAL ESTATE SCHOOL	(360) 695-1301
VASHON		THE SEMINAR GROUP	(206) 463-4400
WALNUT CREEK	CA	NORTH AMERICAN EXCHANGE COMPANY	(800) 736-1031
WARREN	PA	MCKISSOCK APPRAISAL SCHOOL	(814) 723-6979
WASHINGTON	DC	BUILDING OWNERS & MANAGERS	(202) 326-6322
		SOCIETY OF INDUSTRIAL & OFFICE	(202) 449-8200
WOODWAY	WA	FINANCIAL UNDERSTANDINGS REAL ESTATE	(206) 579-1178

#### **SECTION 4: National**

The following are national schools that offer courses in various locations throughout Washington and the United States

BUILDING OWNERS & MANAGERS ASSOCIATION INT'L

CCIM INSTITUTE

COUNCIL OF THE RESIDENTIAL SPECIALISTS

DEARBORN FINANCIAL PUBLISHING, INC.

GOLD COAST PROFESSIONAL SCHOOLS

INSTITUTE OF REAL ESTATE MANAGEMENT

LINCOLN GRADUATE CENTER

MCKISSOCK APPRAISAL SCHOOL

NATIONAL ASSOCIATION OF REALTORS

NATIONAL BUSINESS INSTITUTE

RE/MAX SATELLITE NETWORK

SOCIETY OF INDUSTRIAL & OFFICE REALTORS

STERLING EDUCATION SERVICES LLC

Approved Course from the above schools may be taken anywhere in the United States for clock hour credit. Check under the school name in the Proprietary section for a list of approved courses.

**SECTION 5: STATE-FUNDED INSTITUTIONS OF HIGHER EDUCATION**

REAL ESTATE DIRECTORY (Community Colleges, Tech Colleges, Universities and Colleges. Private Colleges/Universities are not listed.)

**Please contact the school directly for their current schedule and offerings.**

<b>COLLEGE/UNIVERSITY</b>	<b>R. E. CONTACT</b>	<b>VOCATIONAL OR CONTINUING EDUC. DIR.</b>
<b>COMMUNITY COLLEGES</b>		
Bellevue 3000 Landerholm Cir. SE PO Box 92700 Bellevue, WA 98009-2037 (425) 564-2314	Ray Kubista 564-2314	
Big Bend 7662 Chanute Street Moses Lake, WA 98837 (509) 762-5351	Harrell Guard 762-6240	
Centralia 600 W. Locust Centralia, WA 98531 (360) 753-3433	Cheryl Kimbel 736-9391 ext.374	Durelle Sullivan ext. 378
Clark 1800 E. McLoughlin Blvd. Vancouver, WA 98663 (360) 694-6521	George Reese 992-2466	Pat Coulthard 699-0228
Columbia Basin 2600 North 20th Pasco, WA 99302 (509) 547-0511	Deborah Meadows 547-0511 ext. 373	Deanna Baalman ext. 205
Edmonds 20000 68th Avenue W Lynnwood, WA 98036 (425) 771-1517	Geri Nelson ext. 366	Cheryl Reed ext. 362
Grays Harbor 1620 Edward P. Smith Dr. Aberdeen, WA 98520 1-800-562-4830	Mark Reisman ext. 262	Jon Krug ext. 264
Green River 12401 SE 320th St Auburn, WA 98002 (253) 833-9111	Leslie Moore ext. 2535	Leslie Moore
Highline Center for Extended Learning PO Box 98000 Des Moines, WA 98198-9800 (206) 870-3757	Molly Brasfield (206) 878-3710 ext. 3785	Sue Williamson
Lower Columbia PO Box 3010 Longview, WA 98632 (360) 577-3426	Nancy Warren 577-3426	Bryan Morgan 577-3441

North Seattle  
9600 College Way N.  
Seattle, WA 98103  
(206) 527-3600

Nancy Adelson  
(206) 527-3725

Olympic College  
1600 Chester  
Bremerton, WA 98310  
(360) 478-4777

Larry Sampson  
478-4582

Cynthia Azari  
478-4777

Peninsula  
1502 E Laurisden Blvd.  
Port Angeles, WA 98362  
(360) 452-9277

Allan Carr  
ext. 220

Dr. Keith Edmonds  
ext. 275

Pierce  
9401 Farwest Dr SW  
Tacoma, WA 98498  
(253) 964-6575

Colleen Vadheim  
964-6529

Steve Miller

Seattle Central  
1701 Broadway  
Room BE1109  
Seattle, WA 98122  
(206) 587-5449

Jeff West  
587-5449

Dr. A. Baretto  
Ogilvie  
587-5483

Shoreline  
16101 Greenwood Ave. N  
Seattle, WA 98133  
(206) 546-4101

Sharon Benson  
546-4773

Tom Curtis  
546-4562

Skagit Valley  
2405 College Way  
Mt. Vernon, WA 98273  
(206) 428-1243

Bert Williamson

Bert Williamson

South Puget Sound  
2011 Mottman Rd. SW  
Olympia, WA 98502  
(360) 754-7711

Louise Whitaker  
754-7711  
ext. 365

Louise Whitaker  
Dir-C.E.

Spokane Falls &  
Spokane Comm. College  
W 3410 Ft. George Wright  
Spokane, WA 99204  
Sp. Falls (509) 533-3500  
Sp. CC (509) 533-7000

Sp. Falls-Phil Johnson  
533-3687

John Thompson  
533-3800

Bob Loomis  
533-7470

Sharon Niblock  
533-7342

Tacoma  
5900 South 12th  
Tacoma, WA 98465  
(206) 566-5070

Wayne Williams  
566-5019

Trish Geringer

Walla Walla  
500 Tausick Way  
Walla Walla, WA 99362  
(509) 527-4329  
Wenatchee Valley  
1300 W. Fifth St.  
Wenatchee, WA 98801  
(509) 662-1651

Nancy Kress  
527-4561  
  
Clarkston Extention  
Dr. Woody Ahn  
664-2556

Ron Langrell  
527-4299  
  
758-3339  
Dr. Woody Ahn

Whatcom  
237 W Kellogg  
Bellingham. WA 98226  
(360) 676-2170

Robert Ball  
676-2170

Yakima Valley  
16th Ave & Nob Hill  
PO Box 1647  
Yakima, WA 98907  
(509) 574-4600

Kathy Toland  
574-4755

## TECHNICAL COLLEGES

Bellingham  
3028 Lindbergh Ave  
Bellingham, WA 98225  
(360) 738-3105

Gene E. Fusch  
ext. 317

Clover Park  
4500 Steilacoom Blvd. SW  
Tacoma, WA 98449  
(253) 584-7611

Dixie Simmons  
589-5833

Lake Washington  
11605-132nd. Ave. NE  
Kirkland, WA 98034  
(425) 828-5600

Judith Frey  
739-8328

Renton  
3000 NE 4th St  
Renton, WA 98055  
(425) 235-2352

Evangeline Anderson  
235-7878

Mary Scheyer  
235-2285

## UNIVERSITIES

Central Washington University  
Shaw-Smyser 329  
Ellensburg, WA 98926  
(509) 963-3339

Robert Case

Gary Lynde  
(509) 963-1508

University of WA  
Extension  
5001 25th Ave NE  
Seattle, WA 98195  
(206) 543-2300

Trisha Dvorak  
(206) 685-6443

University of WA  
School of Bldg. Const.  
116 Architecture Hall AL-15  
Seattle, WA 98195  
(206) 543-6377

George Rolfe

Washington State Univ.  
Pullman, WA 99164-4722  
(509) 335-6377

Glenn E. Crellin  
Dept. of Finance  
College of Bus/Econ  
335-7080

Washington Center for  
Real Estate Research  
1-800-835-9683

University Center  
100 Sprout Road  
Richland, WA 99352  
(509) 375-9200

Western Wash Univ.  
College of Bus. &  
Economics  
Dept. FMDs  
Parks Hall 343  
Bellingham, WA 98225  
(360) 676-3902

Kari Bobb

## **COLLEGES**

The Evergreen State  
Olympia, WA 98505  
(360) 866-6000

Dr. Barbara Smith  
Academic Dean  
ext. 6863